

EFFECTIVE JANUARY 1, 1990



FENTON ART GLASS CO.

**RECOGNITION AND INCENTIVE
AWARDS**

**THE FENTON ART GLASS CO.
SPECIAL MARKETS DIVISION
700 ELIZABETH STREET
WILLIAMSTOWN, WV 26187**

FENTON ART GLASS COMPANY
AWARD PRICE SCHEDULE
SANDCARVING

WARE NUMBER	DESCRIPTION	12 thru 49	50 thru 99	100 thru 249	250 thru 500	SUGGESTED RETAIL
7564CJ	6" Crystal Handmade Bell - Round	9.15	8.80	8.20	7.55	12.50
7599CJ	3 $\frac{3}{8}$ " Round Paperweight	5.50	5.30	4.95	4.55	7.50
7663CJ	6" Crystal Handmade Bell - Oval	10.00	9.70	9.00	8.30	13.95
7952CJ	Crystal Iceberg 6" W x 5" H - with Walnut Base	24.00	23.15	21.50	19.85	32.95
7955CJ	Vase - 10" H x 6" Diam. at top - with Walnut Base	48.50	46.85	43.50	40.15	66.95
7956CJ	Vase - 5 $\frac{1}{2}$ " H x 4" W - 3 $\frac{1}{4}$ " D - with Walnut Base	29.15	28.15	26.15	24.15	40.25
7957CJ	Vase - 7 $\frac{1}{4}$ " H x 4" W - 3 $\frac{1}{4}$ " D - with Walnut Base	33.20	32.05	29.75	27.50	45.95
7958CJ	Vase - 8 $\frac{1}{2}$ " H x 7 $\frac{1}{4}$ " W - 4 $\frac{1}{4}$ " D - with Walnut Base	49.80	48.10	44.65	41.20	68.75
7960CJ	Set of 4 (8017) 9 oz. Rocks Glasses	13.00	12.55	11.65	10.75	17.95
7961CJ	Set of 4 (8018) 11 oz. Beverage Glasses	15.25	14.75	13.65	12.60	20.95
7962CJ	Set of 4 (8067) 11 oz. Double Old Fashion Glasses	13.20	12.75	11.85	10.90	18.25
7963CJ	Set of 4 (8070) 12 oz. Hiball Glasses	15.25	14.75	13.65	12.60	20.95
7964CJ	Set of 3 Round Apothecary Jars - (8075) (8076) (8077) 16 oz. 32 oz. 48. oz.	18.30	17.65	16.40	15.15	25.25
7969CJ	Crystal Iceberg - 4 $\frac{1}{2}$ " W x 4" H - with Walnut Base	18.80	18.15	16.85	15.55	25.95
7973CJ	Full Lead Crystal Covered Box - 3 $\frac{1}{2}$ " Square x 2" H (not pictured)	12.95	12.50	12.00	16.65	17.95
7974CJ	Full Lead Crystal Covered Box - 2 $\frac{3}{4}$ " Square x 1 $\frac{1}{2}$ " H (not pictured)	9.45	9.10	8.45	7.80	12.95
7981CJ	Octagonal Jar - 16 oz. (not pictured)	7.20	6.95	6.45	5.95	9.95
7982CJ	Octagonal Jar - 32 oz. (not pictured)	9.50	9.15	8.50	7.85	13.25
7983CJ	Octagonal Jar - 48 oz. (not pictured)	12.35	11.90	11.05	10.20	16.95
7984CJ	Set of 3 Octagonal Apothecary Jars - 16 oz., 32 oz., 48 oz. (not pictured)	28.35	27.35	25.40	23.45	39.25
7986CJ	Full Lead Crystal Vase - 10" H x 5 $\frac{1}{2}$ " W x 5" D (not pictured)	51.10	49.35	45.80	42.30	70.50
7987CJ	Full Lead Crystal Vase - 10" H x 5 $\frac{1}{2}$ " W x 5" D - with Walnut Base (not pictured)	63.50	61.30	56.95	52.55	87.75
8005CJ	5 Pc. Decanter Set - 34 oz. Decanter with 4 - 6 oz. Rocks Glasses	45.35	43.75	40.65	37.50	62.50
8011CJ	Full Lead Crystal 9" Plate with Stand	22.95	22.15	20.55	19.00	31.75
8013CJ	Full Lead Crystal 9" Plate with Walnut Base	30.50	29.50	27.30	25.25	41.95
8016CJ	6 oz. Rocks Glass	3.50	3.35	3.15	2.90	4.95
8017CJ	9 oz. Rocks Glass (set of 4 see 7960CJ)	3.50	3.35	3.15	2.90	4.95
8018CJ	11 oz. Beverage Glass (set of 4 see 7961CJ)	3.95	3.80	3.50	3.25	5.50
8031CJ	11 oz. Double Old Fashion Glass (set of 4 see 8038CJ)	5.40	5.20	4.80	4.45	7.50
8032CJ	15 oz. Beverage Glass (set of 4 see 8039CJ)	6.10	5.90	5.45	5.05	8.50

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8033CJ	14 oz. Mug	8.15	7.85	7.30	6.75	11.25
8034CJ	16 oz. Tankard	8.15	7.85	7.30	6.75	11.25
8035CJ	20 oz. Captain's Mug	10.00	9.70	9.00	8.30	13.95
8036CJ	16 oz. Tankard	8.15	7.85	7.30	6.75	11.25
8037CJ	6" Lead Crystal Bell	8.60	8.30	7.70	7.10	11.95
8038CJ	Set of 4 (8031) 11 oz. Double Old Fashion Glasses	21.50	20.75	19.25	17.80	29.75
8039CJ	Set of 4 (8032) 15 oz. Beverage Glasses	24.40	23.55	21.85	20.20	33.75
8042CJ	10 oz. Footed Pilsner	5.10	4.90	4.55	4.20	6.95
8052CJ	Vase - 8" H x 1½" Diam.	6.25	6.05	5.60	5.20	8.75
8053CJ	Vase - 10" H x 1½" Diam.	6.55	6.30	5.85	5.40	8.95
8065CJ	Full Lead Crystal Bowl 6½" H. - 8" Diam. - with Walnut Base	61.15	59.00	54.80	50.60	84.50
8067CJ	11 oz. Double Old Fashion Glass (set of 4 see 7962CJ)	3.65	3.50	3.25	3.00	4.95
8068CJ	34 oz. Full Lead Crystal Decanter	31.35	30.25	28.10	25.95	43.25
8069CJ	25 oz. Full Lead Crystal Round Decanter	27.50	26.55	24.65	22.75	37.95
8070CJ	12 oz. Hiball Glass (set of 4 see 7963CJ)	3.85	3.70	3.45	3.20	5.50
8073CJ	5¾" Crystal Ash Tray	5.25	5.05	4.70	4.35	7.25
8075CJ	16 oz. Apothecary Jar (3 pc. set - one of each size see 7964CJ)	5.00	4.85	4.50	4.15	6.95
8076CJ	32 oz. Apothecary Jar	6.55	6.30	5.85	5.40	8.95
8077CJ	48 oz. Apothecary Jar	8.65	8.35	7.75	7.15	11.95
8083CJ	15 oz. Sports Mug - Starburst Bottom	5.25	5.05	4.70	4.35	7.25
8084CJ	25 oz. Mug - Starburst Bottom	7.15	6.85	6.40	5.90	9.95
8085CJ	One Litre Carafe (not pictured)	5.00	4.85	4.50	4.15	6.95
8090CJ	6 oz. Wine Glass (not pictured)	4.10	3.95	3.65	3.35	5.75
8091CJ	7 oz. Wine Glass (not pictured)	5.55	5.35	4.95	4.55	7.75
8092CJ	5 oz. Champagne Glass (not pictured)	4.25	4.05	3.80	3.50	5.95
8094CJ	Vase - Spiral Design - 9½" H x 7½" Diam. with Walnut Base	65.75	63.50	59.00	54.45	90.95
8095CJ	Champagne Bucket - 8" H x 7" Diam. with Walnut Base	37.00	35.65	33.10	30.55	50.95
8098CJ	34 oz. Full Lead Crystal Decanter with Walnut Base	48.90	47.20	43.80	40.45	67.50
8740CJ	Crystal Iceberg - 6" W x 5" H (with Walnut Base see 7952CJ)	13.75	13.20	12.30	11.35	18.95
8743CJ	Crystal Iceberg - 4½" W x 4" H (with Walnut Base see 7969CJ)	10.75	10.30	9.55	8.80	14.75
8747CJ	USA Map Profile Paperweight - 4½" W x 3½" H (not pictured)	10.40	10.00	9.30	8.60	14.50
8751CJ	3½" Heart Paperweight (not pictured)	8.25	7.95	7.35	6.80	11.50
8752CJ	4" Star Paperweight (not pictured)	9.25	8.90	8.25	7.65	12.75

NOTE: () INDICATES CROSS REFERENCE
ILLUSTRATIONS OF ITEMS NOT PICTURED ARE AVAILABLE

SANDCARVED GLASSWARE INFORMATION

1. **Initial Die charges** are \$75.00 per design or size when camera ready black and white art is provided. This is a one time charge. For art received other than camera ready, such as a letterhead, add \$55.00 for additional preparation.
2. **Opposite side sandcarving - (Front and Back of item) - add the above Die charges for the additional design or copy, plus \$1.50 per piece.**
3. **Changes in existing Dies** for copy or logo change - \$35.00
4. **Samples** can be furnished for the Die charges plus the cost of the item. Changes in design or copy will require a \$35.00 charge.
5. **Delivery** - allow four (4) weeks from receipt of order and camera ready art to shipment.
6. **Shipping** - prices are FOB Williamstown, West Virginia. Truck shipments are sent Freight Collect. UPS shipments are prepaid and added to invoice. Air shipments are available and will have to be requested.
7. **Minimum order** is \$100.00. For less than minimum, please add \$5.00 for handling.
8. Quantities may be combined for price category on a single purchase order.
9. **Reshipper Cartons** are available - \$.60 each for Plates; \$.55 each for Set Packs; \$.40 each for all other items.
10. **Overruns** - Fenton reserves the right to ship overruns which will not exceed 5% of your order.
11. **Terms:** 1% 15 Days, Net 30 Days
12. Prices are subject to change.
13. All items are Hand Carved by our Artists. Each design is deeply carved in multi-levels.

THE FENTON ART GLASS COMPANY

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