

TERMS: 1% 15 days. Net 30 days. Interest of 1½% per month to be charged on past due accounts. F.O.B. Factory. Freight Collect.

To order an assortment, please put 1 in pcs. column. a indicates one piece per asst. aa indicates two pieces per asst., etc. "a" = FREE
 = Jan. '91 Sup. S=June '90 Sup. E=Easter V=Sentiments Sup.

All items individually boxed except for Candelsticks (1 pr.), Salt & Peppers & Mug Sets (1 set) and Assortments (1*). The minimum column lists the minimum number of pieces that must be ordered.

AS - CR						
PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST
CLOCKS (continued)						
J11	Stylized, 4 1/2"	1	8691	KP		32.50
J11	Stylized, 4 1/2"	a	1	8691	LE	26.00
J11	Stylized, 4 1/2"	a	1	8691	PN	26.00
J11	Stylized, 4 1/2"	a	1	8691	SR	26.00
J11	Mini, 3"	a	1	8698	KP	23.75
J11	Mini, 3"	a	1	8698	DK	18.75
J11	Mini, 3"		1	8698	HZ	19.75
J11	Mini, 3"	a	1	8698	LE	18.75
J11	Mini, 3"	a	1	8698	SR	18.75

ASSORTMENTS						
V	18 Pc. Red Hrt Lovers	1*	0130	AS		136.00
V	15 Pc. Pink Pearl	1*	0131	AS		130.00
V	17 Pc. Fools in Love	1*	0132	AS		170.00
V	21 Pc. Pearly Sent.	1*	0133	AS		185.50
E	25 Pc. Easter (Sv 5%)	1*	0134	AS		157.00
J8	26pc Cl. Anniv.(Sv5%)	1*	0143	AS		233.00
J11	12 Pc. Atomizer(Sv5%)	1*	0144	AS		151.00
J12	8 Pc. Bird	1*	0145	AS		73.50
J11	10 Pc. Clock (Sv 5%)	1*	0146	AS		234.75
J5	15pc. Mead. BL.(Sv5%)	1*	0147	AS		149.00
	17 Pc. Ruby (Sv 5%)	1*	0148	AS		159.75
3	20pc Petal Pink(Sv5%)	1*	0149	AS		143.50
J2	12pc V.Gar./SeaMist(Sv5%)	1*	0150	AS		183.75
37	25pc Birthstone Bears	1*	0308	AS		184.00
33	21 Pc. Anniv. Swans	1*	0626	AS		177.50
35	24 Pc. Anniv. (Sv 5%)	1*	V0645	AS		204.00
38	22 Pc. Pets (Sv 5%)	1*	V0646	AS		120.00
32	8pc "Mother" Bells	1*	0648	AS		42.00
J12	12 Pc. Slipper	1*	0649	AS		50.00
22	11pc Cranberry(Sv5%)	1*	0653	AS		196.50
15	24pc Dsty Rose(Sv5%)	1*	0654	AS		165.75
39	8 Pc. 6 1/2" Bells	1*	0659	AS		64.00
39	8pc Pet. Bell(handpntd)	1*	0660	AS		42.00
39	8 Pc. Pet. Bell (colors)	1*	0661	AS		35.00
6	20pc.SalemBlue(Sv5%)	1*	0668	AS		164.00
J12	10 Pc. Candlelighting	1*	0698	AS		107.50

CC COUNTRY CRANBERRY						
22	11 Pc. Assort. (Sv.5%)	1*	0653	AS		196.50
J6	Vase, Tulip, 10"	1	1353	CC		21.25
24	Lamp, C. Dot, 20"	1	1400	CC		112.50
22	Pitcher, 32 oz.	a	1	1432	CC	22.50
23	Basket, C. Dot, 8" H	a	1	1434	CC	22.50
23	Vase, C. Dot, 10 1/2"	1	1443	CC		44.75
22	Vase, C. Dot, 8 1/2"	a	1	1478	CC	19.75
23	Vase, Rib, 6 1/2"	1	1553	CC		17.50
23	Bowl, Dmnd, 10"	1	1728	CC		44.75
J6	Vase, 4" H	1	1784	CC		12.50
23	Pitcher, Fern, 16 oz.	1	1866	CC		18.75
24	Lamp, Feather, 17"	1	2001	CC		112.50
J6	Pitcher, 4 1/2" H	1	2071	CC		17.50
J6	Cruet w/Stopper, 7" H	1	2095	CC		27.50
22	Vase, Daisy, 6"	a	1	2557	CC	14.75
23	Jug, Daisy, 6"	1	2566	CC		19.75
24	Lamp, Pillar, 30"	1	3108	CC		162.50
22	Basket, 8 3/4" H	a	1	3132	CC	22.50
23	Vase, Spiral, 11"	1	3161	CC		29.50
J6	Box, Cov., Wv Crst	1	6080	CC		37.50
J6	Lamp, Paisley, 20"	1	6701	CC		117.50
22	Vase, Flt & Dot, 5 1/2"	a	1	9050	CC	12.50
23	Vase, Ribbed, 5 1/2"	1	9055	CC		12.50
22	Lamp, Rose, 20"	1	9218	CC		112.50
23	Basket, Jcqln, 8 1/4" H	1	9434	CC		22.50
23	Bowl, Jcqln, 9 1/2"	a	1	9442	CC	22.50
23	Basket, Jcqln, 8 1/2" H	1	9464	CC		29.50
22	Salt & Pepper, 3"	1 set	9500	CC		19.50
23	Vase, 7 1/2"	a	1	9655	CC	15.00
22	Pitcher, Sandwich, 5" a	1	9666	CC		17.50
23	Basket, 9 1/2" H	1	9730	CC		32.50
23	Basket, 8 1/2" H	1	9732	CC		19.75
22	Vase, 7 3/4"	a	1	9752	CC	19.75
22	Vase, w/bow, 6 1/2" a	1	9754	CC		17.50
23	Pitcher, 4 1/2"	1	9760	CC		16.25

CR CRANBERRY OPALESCENT						
30	Vase, Tulip, 10"	1	1353	CR		24.75
30	Vase, Dot, 7"	1	1354	CR		17.50
30	Lamp, C. Dot, 21"	1	1413	CR		175.00
30	Bowl, Diamond, 10"	1	1726	CR		29.50
30	Basket, Diamond, 7"	1	1739	CR		24.75
J6	Vase, 4" H	1	1784	CR		14.25
J6	Lamp, GWTW, 23 1/2"	1	1800	CR		175.00
J6	Water Set, 5 Pc., Fern	1 set	1804	CR		99.75
J6	Tumbler, Fern, 9 oz.	2	1840	CR		14.25
30	Vase, Fern, 11"	1	1852	CR		49.50
J6	Pitcher, Fern, 32 oz.	1	1872	CR		24.75

CR - FH						
PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST
J6	Pitcher, Fern, 70 oz.	1	1874	CR		44.75
J6	Pitcher, 4 1/2" H	1	2071	CR		19.25
30	Cruet w/Stopper, 7" H	1	2095	CR		29.50
30	Basket, Spiral, 6" H	1	3133	CR		23.75
30	Vase, Spiral, 11"	1	3161	CR		34.50
30	Pitcher, 16 oz.	1	3163	CR		22.50
30	Lamp, GWTW, 25"	1	3308	CR		175.00
30	Lamp, Hobnail, 26"	1	3907	CR		149.50
J6	Vase, Basketweave, 9"	1	8354	CR		17.50

CY CRYSTAL						
38	22 Pc. Assort. (Sv.5%)	1*	V0646	AS		120.00
38	Bird, 3 3/4"	aa	2	V5115	CY	5.75
38	Kitten, 4"	aa	2	V5119	CY	5.75
38	Mallard, 5"	aa	2	V5147	CY	5.75
38	Mouse, 2 3/4"	aa	2	V5148	CY	5.75
38	Bear, Sit	aa	2	V5151	CY	5.75
38	Elephant	aa	2	V5158	CY	5.75
38	Fawn, 3 1/2"	aa	2	V5160	CY	5.75
38	Swan, 4"	aa	2	V5161	CY	5.75
38	Bunny, 3 3/4"	aa	2	V5162	CY	5.75
38	Cat, 3 3/4"	aa	2	V5165	CY	5.75
38	Bear, Rec.	aa	2	V5233	CY	5.75
40	Clock, 4 1/2"	1	8691	CY		26.00
J12	Mini Light, 8" H	1	9600	CY		10.00
J12	Fireball, 6" H	1	9601	CY		10.00

DK DUSTY ROSE						
14	24 Pc. Assort. (Sv.5%)	1*	0654	AS		165.75
14	Slipper, Dsy & Bttm, 6"	2	1995	DK		3.75
15	Vase, Bd Min, 5 1/2"	a	1	2557	DK	9.75
15	Swan, Open, 4"	aa	2	5127	DK	5.00
15	Bird, Happiness, 6"	a	1	5197	DK	9.75
15	Bird, Open, 6 1/2"	a	2	5240	DK	8.75
J11	Atomizer, Oval, 4 oz.	1	5315	DK		12.50
J11	Atomizer, Bead, 3 oz.	1	5316	DK		12.50
15	Vase, Rose, 9"	a	1	5750	DK	9.75
14	Trinket, Rose, 4 1/2"	1	5783	DK		7.50
14	Candy, Cov., Psly, 7" a	1	6780	DK		12.50
14	Clock, 4 1/2"	1	8691	DK		26.00
J11	Clock, Mini, 3"	1	8698	DK		18.75
15	Basket, Prisc., 12"	1	9036	DK		22.50
15	Ringholder, 3"	aa	2	9144	DK	2.25
15	Vase, Ct&Blick, 4 1/2"	a	1	9157	DK	6.75
14	Lamp, Rose, 23"	1	9214	DK		75.00
15	Comport, Rose, 6 1/2"	a	1	9223	DK	8.25
14	Basket, Rose, 7 1/4" H	a	1	9237	DK	12.50
14	Bud Vase, Rose, 11"	2	9256	DK		7.50
14	Bell, Rose, 6"	a	2	9262	DK	6.75
14	Bell, 4 1/2"	a	2	9266	DK	4.25
15	Candy, Cov., 5 1/2"	a	1	9280	DK	9.75
15	Slipper, Rose, 6"	aa	2	9295	DK	3.75
15	Nut Dish, 4 3/4"	aa	2	9531	DK	5.25
15	Basket, 6 1/2" H	a	2	9537	DK	8.25
14	Bell, 6 3/4"	2	9560	DK		6.75
15	Candleholder, 4 1/4"	aa	2	9596	DK	5.75
J12	Mini Light, 8" H	1	9600	DK		10.00
J12	Fireball, 6" H	1	9601	DK		10.00
14	Bowl, Beauty, 8 3/4"	a	1	9627	DK	9.75
14	Candleholders, 3 3/4" H	1 pr.	9674	DK		9.75
15	Vase, Daffodil, 7 3/4"	a	1	9752	DK	13.75

ES ELIZABETH						
8	Bear, Sitting, 3 1/2"	1	5151	ES		9.75
8	Cat, 3 3/4"	1	5165	ES		9.75
8	Bell, Paisley, 7"	1	6761	ES		12.50
8	Vase, Aurora, 7"	1	7694	ES		16.25
8	Comport, Empress, 6 1/2"	1	9229	ES		13.75
8	Bell, Bow&Drape, 4 1/2"	2	9266	ES		7.50
8	Slipper, Rose, 6"	2	9295	ES		6.25
8	Lamp, Classic, 20"	1	9308	ES		94.50
8	Vase, Basketweave, 4"	1	9357	ES		11.25

EZ IRIDIZED SEA MIST OPALESCENT						
E	Tray, Rabbit, 6"	2	4670	EZ		5.00
E	Box, Cov., Rooster, 8 1/2" L	1	4680	EZ		16.25
E	Chick Out of Egg, 3 1/2" H	1	4685	EZ		7.50
E	Hen on Nest, 5 1/2"	1	5186	EZ		9.25
E	Hen, Mini, 2 1/2"	2	5211	EZ		2.75
E	Duckling, Mini, 2 1/2"	2	5212	EZ		2.75
E	Chick, Mini, 2 1/2"	2	5213	EZ		2.75
J11	Atomizer, Oval, 4 oz.	1	5315	EZ		12.50
J11	Atomizer, Bead, 3 oz.	1	5316	EZ		12.50

FH HEARTS & FLOWERS						
16	Mouse, 2 3/4"	1	5148	FH		8.75
16	Cat, 3 3/4"	1	5165	FH		9.75
16	Bird, Happiness, 6"	1	5197	FH		12.50
16	Bear, Reclining, 4"	1	5233	FH		9.75
16	Comport, Fl. Band, 5 1/2"	1	6322	FH		12.50

FH - LO						
PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST
16	Vase, Tulip, 8"	1	7250	FH		17.50
16	Bell, 4 1/2"	2	7662	FH		7.50
16	Lamp, Classic, 20"	1	9308	FH		87.50
16	Basket, Bsktwve, 7" H	1	9335	FH		14.75
16	Vase, Bsktwve, 4"	1	9357	FH		10.00
16	Bell, Bsktwve	1	9462	FH		10.00
16	Trinket, Oval, 4 1/2"	1	9589	FH		10.00

FP VINING GARDEN ON SEA MIST GREEN						
J2	12pc FP/LE Asst.(sv5%)	1*	0150	AS		183.75
J2	Vase, Tulip, 10"	a	1	1556	FP	19.75
J3	Lamp, Student, 21"	1	3210	FP		112.50
J2	Bowl, 9 1/2"	a	1	3221	FP	23.75
J2	Basket, Wide Rib, 6" H	1	3231	FP		21.25
J2	Basket, 8" H	a	1	3233	FP	24.75
J2	Vase, Wide Rib, 11"	1	3254	FP		39.75
J2	Vase, Wide Rib, 8 1/2"	1	3259	FP		27.50
J2	Vase, Wd Rib, 10 1/2"	a	1	3260	FP	27.50
J2	Vase, Wide Rib, 6"	1	3263	FP		19.75
J2	Pitcher, 32 oz.	a	1	3265	FP	24.75
J2	Bell, Aurora, 7"	a	1	9667	FP	11.25

FY FRIENDSHIP				
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All items individually boxed except for Candlesticks (1 pr.), Salt & Peppers & Mug Sets (1 set) and Assortments (1*). The minimum column lists the minimum number of pieces that must be ordered.

LO - PN							PN - SF							SF - TL										
PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST	EXT.	PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST	EXT.	PG.	DESCRIPTION	MIN.	WARE	CLR.	PCS.	COST	EXT.	
J3	Vase, E.Cut&Block, 4 1/2"	1	9157	LO		7.25		3	Clock, 4 1/2"	1	8691	PN		26.00		J5	Slipper, Rose, 6"	aa	2	9295	SF		6.75	
J3	Lamp, Rose, 20"	1	9218	LO		75.00		3	Comport, 6 1/2"	a	1	9229	PN		8.25		J5	Trinket, Oval, 4 1/2"	a	1	9589	SF		10.00
J3	Comport, Rose, 6 1/2"	1	9223	LO		8.75		3	Basket, Rose, 8 1/2" H	a	1	9237	PN		12.50		SR SALEM BLUE							
J3	Basket, Rose, 6 1/2"	1	9249	LO		11.25		3	Basket, 5 1/2" H	aa	2	9243	PN		8.75		6	20 Pc. Assort. (Sv 5%)	1*	0668	AS		164.00	
J3	Bell, Bow&Drape, 4 1/2"	2	9266	LO		4.75		3	Bell, 4 1/2"	aa	2	9266	PN		4.25		6	Bear, Slt. 3 1/2"	aa	2	5151	SR		6.75
J3	Bell, Bow&Drape, 6"	2	9268	LO		7.25		3	Slipper, Rose, 6"	aa	2	9295	PN		3.75		J4	Butterfly/Stand, 4 1/2"	a	2	5171	SR		6.75
J3	Candy w/Cov., But., 5 1/2"	1	9280	LO		11.25		3	Vase, Stylized, 8"	a	1	9758	PN		11.25		6	Bird, Happiness, 6"	a	1	5197	SR		9.75
J3	Slipper, Rose, 6"	2	9295	LO		4.25		3	Bell, Heart, 3 1/4"		2	9763	PN		5.25		6	Bird, Open, 6 1/2"	a	2	5240	SR		8.75
J3	Candleholder, 4 1/4"	2	9596	LO		5.75		3	Bell, Heart, 5 1/4"	a	2	9764	PN		7.50		6	Cat, 3 1/2"		2	5243	SR		6.75
LT COUNTRY SCENE								3	Comport,Heart,5 1/2"	a	1	9780	PN		9.25		J4	Bluejay, 5 1/4"		2	5245	SR		7.25
10	Lamp, Ham. Col., 16"	1	7204	LT		97.50		PT PEARLY SENTIMENTS								J4	Atomizer, Oval, 4 oz.	1	5315	SR		12.50		
10	Vase, 4 1/2"	1	7254	LT		17.50		V	21 Pc. Assortment	1*	0133	AS		185.50		J4	Atomizer, Bead, 3 oz.	1	5316	SR		12.50		
10	Plate, w/Stand, 8"	1	7418	LT		22.50		13	Kitten, 4"	aa	2	5119	PT		8.25		6	Bell, Paisley, 7"	aa	2	6761	SR		6.75
10	Bell, 6 1/2"	1	7668	LT		17.50		13	Bear, Sitting, 3 1/2"	aa	2	5151	PT		8.25		6	Candy,Cov.,Paisley,7"	a	1	6780	SR		12.50
MG MULBERRY								13	Fawn, 3 1/2"	aa	2	5160	PT		8.25		6	Vase, Aurora, 4"	a	1	7620	SR		6.75
19	Vase, Tulip, Dot, 10"	1	1353	MG		21.25		13	Bird, 4"	aa	2	5163	PT		8.25		6	Basket, Valencia, 6"	a	2	8342	SR		9.75
19	Pitcher, C. Dot, 32 oz.	1	1432	MG		22.50		13	Cat, 3 3/4"	aa	2	5165	PT		8.25		6	Comport,Puritan,6 1/2"	a	1	8625	SR		9.25
19	Basket, C. Dot, 8"H	1	1434	MG		22.50		13	Bird, Happiness, 6"	a	1	5197	PT		11.25		J4	Bud Vase, Lucille		1	8650	SR		8.75
4	Lamp, 21" w/Prisms	1	1705	MG		175.00		13	Bear, Reclining, 4"	aa	2	5233	PT		8.25		6	Clock, 4 1/2"		1	8691	SR		26.00
J4	Basket, Diamond, 6"H	1	1738	MG		19.75		13	Trinket, Rose, 3 3/4"	aa	1	5780	PT		9.75		J4	Clock, Mini, 3"		1	8698	SR		18.75
J4	Vase, 4" H	1	1784	MG		12.50		13	Slipper, Rose, 6"	aa	2	9295	PT		6.25		6	Basket, Prisc., 12"		1	9036	SR		22.50
J4	Pitcher, 4 1/2" H	1	2071	MG		17.50		13	Basket, Leaf, 7" H "a"		1	9539	PT		12.50		6	Bowl, Prisc., 10 1/2"	a	1	9068	SR		13.75
J4	Cruet w/Stopper, 7" H	1	2095	MG		27.50		13	Bell, Heart, 3 1/4"	aa	2	9763	PT		6.75		6	Candleholders, 8 1/2"	a	1 pr.	9071	SR		17.50
19	Vase, Beaded Melon,6"	1	2557	MG		14.75		13	Bell, Heart, 5 1/4"	a	2	9764	PT		9.75		6	Bell,Bow&Drape,4 1/2"	aa	2	9266	SR		4.25
19	Jug, Handled Daisy, 6"	1	2566	MG		19.75		V	Display Stand	a	1	9945			20.00		J4	Candy,Cov.,But.,5 1/2"	a	1	9280	SR		11.25
19	Lamp, Spiral Pillar,30"	1	3108	MG		162.50		RN RED CARNIVAL								6	Slipper, Rose, 6"	aa	2	9295	SR		3.75	
J4	Vase, Spiral, 11"	1	3161	MG		29.50		J10	Boot, Dsy&Button, 4"	2	1990	RN		7.50		6	Basket, Vulcan, 8"	a	1	9544	SR		12.50	
19	Basket, Jcqln, 10 1/2" H	1	9139	MG		34.50		J10	Slipper, Dsy&Button,6"	2	1995	RN		6.25		J4	Candleh., 2-Way, 4 3/4"	2	9596	SR		5.75		
19	Lamp, Rose, 20"	1	9218	MG		112.50		J10	Vase, Beaded Melon,6"	1	2557	RN		12.50		J4	Mini Light, 8" H		1	9600	SR		10.00	
19	Bowl, Jcqln, 9 1/2"	1	9442	MG		22.50		J10	Epergne Set, 4 Pc.	1	4801	RN		44.75		J4	Fireball, 6" H		1	9601	SR		10.00	
19	Vase, Jcqln, 4 1/2"	1	9452	MG		16.25		J10	Bear, Sitting, 3 1/2"	1	5151	RN		10.00		6	Vase, Stylized, 8"	a	1	9758	SR		11.25	
J4	Basket, Jcqln, 8 1/2"	1	9464	MG		29.50		J10	Basket, Rose, 7"	1	5730	RN		14.25		TL TULIPS								
19	Vase, 7 1/2"	1	9655	MG		15.00		J10	Vase, Mtr&Crel, 12"	1	8256	RN		12.50		18	Bunny, 3 1/4"		1	5162	TL		9.75	
19	Vase, Daffodil, 7 3/4"	1	9752	MG		19.75		J10	Basekt, Opn Edg, 7 1/4"	1	8335	RN		16.25		18	Bird, 4"		1	5163	TL		9.75	
19	Vase w/bow, 6"	1	9754	MG		17.50		J10	Vase, Sunburst, 8 1/4"	1	8654	RN		12.50		18	Cat, 3 3/4"		1	5165	TL		9.75	
MI MILK GLASS								J10	Bell, Rose, 6"	2	9262	RN		9.75		18	Duckling, 3 1/4"		1	5169	TL		9.75	
24	Lamp, GWTW, 23 1/2"	1	3808	MI		87.50		J10	Candy,Cov.,Chessie,8"	1	9480	RN		22.50		18	Trinket,Rose,Hrt,3 3/4"		1	5780	TL		10.00	
MS MOTHER'S DAY - "MOTHER'S WATCHFUL EYE"								RU RUBY								18	Comport,Flwr Bnd, 5 1/2"		1	6322	TL		12.50	
J9	Plate, 8" w/Stand	1	7418	MS		22.50			17 Pc. Assort. (Sv.5%)	1*	0148	AS		159.75		18	Vase, Tulip, 8"		1	7250	TL		17.50	
J9	Bell, 6 1/2"	1	7668	MS		17.50		25	Bird, 3 3/4"	a	1	5115	RU		9.25		18	Bell, Bow & Drape, 6"		1	9268	TL		9.75
J9	Clock, 6"	1	8600	MS		37.50		25	Cat, 3 3/4"		1	5165	RU		9.25		18	Lamp, Classic, 20"		1	9308	TL		87.50
NB BIRDS OF WINTER-#4, "BLUEBIRD IN SNOWFALL"								25	Bear, Reclining, 4"		1	5233	RU		9.25		18	Vase, Basketweave, 4"		1	9357	TL		10.00
S4	Lamp,Student,21"(500)	1	7209	NB		137.50		J12	Cardinal, 5 1/4"	a	1													

WHOLESALE PRICE LIST
PRICES EFFECTIVE ON ALL SHIPMENTS JANUARY 1, 1991 THROUGH JUNE 30, 1991

To speed handling and shipment of your order, please use the current Fenton Order Blank when placing orders by mail. We will send you one to replace it. To identify each item, the Fenton ware number and color code is shown in our catalog, on our invoice, and on each individual carton.

TO RECEIVE AND PRICE

Each piece of Fenton glass is preticketed showing the item number and color code (for identification) and a suggested retail price. If you wish to sell the item at a different price, perforated labels make it easy to remove the price and identification without damaging the Fenton trademark. The individual carton is stamped with the ware number, color, description, and number of pieces inside.

NOTICE TO NEW ACCOUNTS

Please indicate the name under which you are listed with Dun and Bradstreet if different from name in "Sold to" space. If not listed, please attach names and complete addresses of three trade references and the name of your bank.

CONDITIONS OF SALE

Contract:

This order shall constitute an offer to purchase until accepted by the area representative and the Company at its factory office. When so accepted it shall become a contract, which shall contain the entire agreement between the parties, and shall be subject to cancellation (accepted in writing only) by the purchaser only with the written consent by Fenton at its factory office.

Payment Terms:

1% 15 days, net 30 days. No anticipation. Interest of 1½% per month to be charged on past due accounts. Make all checks payable to The Fenton Art Glass Co.

Shipping Terms:

Prices are F.O.B. factory (Williamstown, W. Va.) freight collect. The company's responsibility ceases upon delivery of goods to the carrier.

Claims:

1. Truck Shipments—claims for damage or loss in transit must be filed with delivering carrier (Instructions on reverse side of Bill of Lading).
 2. United Parcel Deliveries—report to our Customer Service Department at once and hold original carton and merchandise for United Parcel examination.
 3. Parcel Post Shipments—insured through the Post Office. On damage or loss in transit notify us promptly, in writing.
- Any errors in shipment must be reported in writing to the Customer Service Department within 15 days. Include a copy of Delivery Receipt to confirm number of cartons received.

Returns:

The purchaser agrees to pay shipping charges on any merchandise sent for credit, repair, or exchange. NO RETURNS will be accepted without written authorization from the Company.

INSURANCE:

Breakage insurance, at a cost of 2% of the total value of the invoice is automatically added on all U.P.S. shipments unless it is specifically refused by the customer. This insurance will give the customer full and prompt adjustment if breakage occurs during transit. **CARTON, PACKING AND DAMAGED MERCHANDISE SHOULD NOT BE DISPOSED OF UNTIL THE CUSTOMER IS NOTIFIED BY FENTON.**

If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.

COLOR CODES (in alphabetical order)

AS- Assortment
 BT- Easter Bunny Features on Iridized Opal (handpainted)
 CC- Country Cranberry
 CR- Cranberry Opalescent
 CW- "Fools in Love" on Iridized Opal (handpainted)
 CY- Crystal
 DK- Dusty Rose
 DZ- "Message of Love" (Edelweiss)
 ES- Silvercrest with Blue Floral (handpainted)
 EZ- Iridized Sea Mist Green
 E1- 40th Anniversary
 FH- Hearts & Flowers (handpainted)
 FO- French Opalescent
 FP- Vining Garden on Sea Mist Green (handpainted)
 FY- Butterfly/Rainbow on Opal Satin (Laura's Theme)
 F1- 50th Anniversary
 F5- Wildflowers on Crystal (handpainted)
 HC- Heartthrob
 HZ- Pink Pearl
 H1- Happy Anniversary
 KP- Copper Rose on Black (handpainted)
 K2- Happy Anniversary (Classic)
 LE- Sea Mist Green
 LO- Sea Mist Green Opalescent
 LT- Country Scene on Ivory Satin (handpainted)
 L2- 25th Anniversary (Classic)
 MG- Mulberry
 MI- Milk Glass
 MS- "Mother's Watchful Eye" on Opal Satin
 NB- Birds of Winter #4, "Bluebird in Snowfall"
 OD- Dusty Rose Overlay
 PE- Shell Pink
 PM- Easter Floral on Iridized Opal (handpainted)
 PN- Petal Pink
 PT- Pearly Sentiments
 P2- 50th Anniversary (Classic)
 QB- Roses on Iridized Opal (handpainted)
 RD- White Roses on Ruby (handpainted)
 RN- Red Carnival
 RU- Ruby
 R2- 40th Anniversary (Classic)
 SC- Silver Crest
 SF- Meadow Blossom on Opal Satin (handpainted)
 SR- Salem Blue
 TL- Tulips (handpainted)
 T1- 25th Anniversary
 WD- Gazebo Scene on Iridized Opal (handpainted)
 W1- January (Garnet)
 W2- February (Amethyst)
 W3- March (Aquamarine)
 W4- April (Diamond)
 W5- May (Emerald)
 W6- June (Alexandrite)
 W7- July (Ruby)
 W8- August (Peridot)
 W9- September (Sapphire)
 X0- October (Rose Zircon)
 X1- November (Topaz)
 X2- December (Blue Zircon)

DISCOUNT SCHEDULE

MINIMUM OPENING ORDER \$250.00
 MINIMUM RE-ORDER \$100.00

Volume discount is based on total cost shipped to one location at one time.

COST VALUE	DISCOUNT
Less than \$ 450.00 cost	No Discount
\$ 450.00 to \$ 999.00 cost	Less 5%
\$1,000.00 to \$1,499.00 cost	Less 8%
\$1,500.00 or more at cost	Less 10%

The Fenton Art Glass Company
 700 Elizabeth Street
 Williamstown, West Virginia 26187
 (304) 375-6122 FAX 1-304-375-6459
 ORDERS ONLY 1-800-933-6866
 CUSTOMER SERVICE ONLY 1-800-933-6766
 (Except in West Virginia, Alaska & Hawaii)

MADE IN AMERICA

CORPORATE SHOWROOM: 225 Fifth Avenue, Room 506, New York, NY 10010, Phone 212-683-1523 or 1524