

Minimum Opening Order: \$600
Minimum Reorder: \$100

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

Fax: 1-304-375-6459/Duns: 431-9935

TERMS: 1% 15 days, Net 30 days.
Interest of 1 1/2% per month to be
charged on past due accounts.

April 1, 1998

thru

July 31, 1998

Subject to Approval by Area Rep and Company

SOLD TO:		ACCT. NO.		CUSTOMER DEPARTMENT		CUSTOMER P.O. NUMBER		CONFIRM?	
								<input type="checkbox"/> ATTACHED <input type="checkbox"/> HOLD FOR <input type="checkbox"/> NOT REC. <input type="checkbox"/> NEW CUST? <input type="checkbox"/> Yes <input type="checkbox"/> No	
				ORDER DATE		REQUESTED SHIP DATE		ORDER CANCEL DATE	
				ROUTING Will ship best & cheapest unless specified		REPRESENTATIVE			
				INSTRUCTIONS					
		ZIP CODE						BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. <input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE NAME _____	
SHIP TO:									
				BUYER'S NAME					
				TELEPHONE NO.		FAX NO.			
		ZIP CODE		MARK CARTONS					

ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	E.O.B.	DEPT.
				Y			Des.	
TERMS	REQ. SH. DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES				
/ /				* *				
SALES GL	AR GL	PRICE CODE	PRICE MULTI	L.I. DISC	INV. DISC	INS	HNDLING CHG	HOLD
1 2 3						Y N	Y N	Y N
COMMENTS (limit 6)				INITIALS				
928				MARK CARTONS				
FREE FORM SPECIAL INSTRUCTIONS				SPEC				
()				Y N				
				WHOLESALE ORDER TOTAL				

1 USE THIS FORM TO INDICATE THE NUMBER OF CATALOGS YOU WISH TO ORDER ...

(All catalog orders subject to approval by area representative. Will be shipped and billed separately from glassware ordered. Sorry, no discounts or dating apply to catalogs themselves.)

Description	Qty.	Net Price	Ext.
100-500 Unimprinted	9930	.22	
500 Catalogs	9923	.25	
1,000 Catalogs	9940	.20	
2,500 Catalogs	9944	.17	
5,000 Catalogs	9967	.15	
10,000 Catalogs	9986	.11	

NOTE to all customers in good standing with our credit department ... Order 500+ Direct Mail Catalogs and receive **special terms and discounts on ALL Fenton ordered at this time!** (Simply attach additional orders to this order and send together.)

2 front imprint

same as front back imprint

BULK RATE
U.S. Postage
PAID
Permit # _____
city _____ state _____

3 TYPESTYLE CHOICES (PLEASE INDICATE ONE).

- ☐ Fenton Gifts (palatino) ☐ Fenton Gifts (zaph chancery)
☐ Fenton Gifts (helvetica)

4 SHIPPING SCHEDULE Orders Received by April 24 will ship by July 1
ON CATALOGS Orders Received by May 29 will ship by August 1
IS AS FOLLOWS ... Orders Received by June 26 will ship by September 1
Orders Received by July 31 will ship by October 1

5 CUSTOMER SIGNATURE (NOTE ... SIGNATURE INDICATES APPROVAL OF IMPRINT INFORMATION ...)

6 95-PC. DIRECT MAIL CAT. ASST. (SAVE 5% OR \$104.50) 0446AS 1000 \$1985.00

DESCRIPTION	ASST.	WARE#	SPEED#	PCS.	COST	EXT.	DESCRIPTION	ASST.	WARE#	SPEED#	PCS.	COST	EXT.	DESCRIPTION	ASST.	WARE#	SPEED#	PCS.	COST	EXT.	
Direct Mail Catalog Exclusives !! pg D1							Blown Bell, 6-1/2"	1	3271 CC	1030		37.50		Rose Bowls w / Bases and Candelighting						pg D6	
Vase, 9" (Bill Fenton)	2	2965 WC	1001		43.75		Basket, Melon, 7-1/2"	1	7139 CC	1031		32.50		Fr.Opal, 5" w / base	1	2705 FM	1060		18.25		
Butterfly 4-1/2"	3	5271 WE	1002		14.75		Lamp, Rose, 20"	1	9218 CC	1032		134.50		Ruby, 5" w / base	1	2705 RU	1061		19.75		
Empress Rose (CP)						pgs D1-2	Basket, 8-1/2"	1	9464 CC	1033		44.75		Spruce, 5" w / base	1	2705 SO	1062		18.25		
Bear, 3-1/2"	2	5151 CP	1003		7.50		Ruby (RU)						pg D5	Votive, Short, 2"	1	8930 WH	1063		7.50		
Cat, 3-3/4"	1	5165 CP	1004		7.50		Basket, Wildflower, 6-1/2"	1	2835 RU	1034		18.25		Votive, Round, 3"	1	8931 WH	1064		7.50		
Perfume, 6-1/2"	1	5300 CP	1005		16.25		Slipper, Cat, 6"	2	5290 RU	1035		6.25		Votive, Tall, 3-1/2"	1	8932 WH	1065		7.50		
Rs. Bowl, 6" w / Stand	1	5371 CP	1006		22.50		Spruce Green (SO and EM)						pg D5	Champagne Satin						pg D7	
Basket, Rib, 8-1/2"	1	6630 CP	1007		18.75		Mouse, 3"	2	5148 EM	1036		13.25		Slipper, Daisy/Bln, 6"	2	1995 PQ	1066		6.25		
Vase, Daffodil, 7-1/2"	2	7653 CP	1008		11.25		Cat, 3-3/4"	1	5165 EM	1037		13.25		Basket, Ruffles, 6"	2	2035 PQ	1067		13.75		
Clock, 3-1/2"	1	8698 CP	1009		19.75		Box, Square, 5-1/2"	1	7640 SO	1038		14.75		Ballerina, 6-1/2"	1	5270 PQ	1068		22.50		
Lamp, GWTW, 23"	1	9219 CP	1010		104.50		Hurricane Candle, 15"	1	9471 SO	1039		22.50		Rs. Bowl w / Base, 6"	1	5371 PY	1069		22.50		
Trellis (DX)						pg D2	Twining Berries on Ivory Satin (JX)						pg D5	Candleholders, 4"	1	8475 PQ	1070		22.50		
Vase, Diamond, 7"	1	1129 DX	1011		39.75		Bell, 6-1/2"	1	1127 JX	1040		19.75		Votive, 2-way, 4-1/2"	2	9578 PY	1071		7.50		
Basket, Lily, 8"	1	1144 DX	1012		42.50		Sleigh, 7-1/2" (Mike F.)	1	4695 JX	1041		42.00		Meadow Beauty						pg D7	
Bell, 6-1/2"	1	1145 DX	1013		19.75		Fawn, 3-3/4"	2	5160 JX	1042		13.75		Basket, 7-1/2"	1	1219 PD	1072		39.25		
Vase, 4-1/2"	1	4755 DX	1014		17.50		Christmas Trees (ZE, ZN, ZP)						pg D5	Vase, 6"	1	3055 PD	1073		24.75		
Bird, 4"	2	5163 DX	1015		12.50		Tree, 6-1/2" (spruce)	1	5535 ZE	1043		12.25		Vase, Hexagonal, 9"	1	3059 PD	1074		44.25		
Cat, 3-3/4"	1	5165 DX	1016		12.50		Tree, 4"	1	5556 ZE	1044		8.75		Bell, 6"	1	4629 PD	1075		19.75		
Sea Green Satin & Floral Interlude (GE and GG)						pg D3	Tree, 3"	1	5557 ZE	1045		6.75		Cat, 3-3/4"	1	5165 PD	1076		12.50		
Slipper, Cat, 6"	2	5290 GE	1017		7.50		Tree, 6-1/2" (blue)	1	5535 ZN	1046		12.25		The Nativity Collection						pg D8	
Perfume, Oval, 6-1/2"	1	5301 GE	1018		22.50		Tree, 4"	1	5556 ZN	1047		8.75		Holy Family, 3-pc.set	1	N5280 NF	1077		62.50		
Basket, Lily, 8"	1	5430 GG	1019		42.50		Tree, 3"	1	5557 ZN	1048		6.75		Wise Men (1st Edition)	1	5289 WM	1078		77.50		
Vase, Aurora, 7"	1	6854 GG	1020		32.50		Tree, 6-1/2" (crystal)	1	5535 ZP	1049		12.25		Star backdrop, 11-3/4"	1	FG118	1079		19.75		
Bell, 6-1/2"	1	7788 GG	1021		22.50		Tree, 4"	1	5556 ZP	1050		8.75									
Misty Blue Satin (LR)						pg D3	Tree, 3"	1	5557 ZP	1051		6.75									
Cat, 3-3/4"	2	5165 LR	1022		8.75		Santas and Angels						pg D6								
Baskt, Silverton, 7-1/2"	1	6830 LR	1023		18.25		Santa, North, Lights, 8"	1	5299 VL	1052		37.50									
Bell, Lily / Valley, 6"	2	8265 LR	1024		10.00		Angel, Girl, 5-3/4"	1	5144 HN	1053		23.75									
Vase, Lily Hndker, 6-8"	1	8450 LR	1025		13.25		Radiant Angel, 7-1/2"	1	5542 HQ	1054		33.75									
Vase, Daffodil, 7-1/2"	1	9752 LR	1026		22.50		Ltd. Ed. Bells, Eggs & Fairy Lights						pg D6								
Cranberry (CC)						pg D4	Egg, 3-3/4" (Fr.Opal)	1	5146 FB	1055		19.75									
Vase, Melon, 6"	2	1214 CC	1027		16.00		Fairy Light, 5"	1	5400 FB	1056		24.75									
Box w / Lid, 5"	1	1589 CC	1028		49.75		Bell, 6-1/2" (Gold)	1	1145 GV	1057		24.75									
Vase, Reverse Min. 8"	1	1646 CC	1029		23.75		Egg, 3-3/4" (Ruby)	1	5146 RY	1058		22.50									
							Bell, Melon, 6"	1	6864 RY	1059		24.25									

Total Cost \$

Less _____ % \$

(refer to special terms)

Net Cost \$

DISCOUNT AND DATING BASED ON TOTAL DOLLARS
SHIPPED TO ONE LOCATION AT ONE TIME.

(Cranberry continued top of middle column ...)

FAX: 304/375-6459

DUNS: 431-9935

Orders Only: 1-800-933-6866* *except in WV, AK, HI

Cust. Serv: 1-800-933-6766*

For customers in good standing with our credit department - order 500+ Direct Mail Catalogs and receive special terms and discounts on **ALL Fenton ordered at this time!** (Attach all additional orders.)

\$425 = 5% disc., 60 days dating
\$1000 = 8% disc., 60 days dating
\$1500 = 10% disc., 12/1/98 dating