

Spring 2003
Wholesale Price List



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

Orders only: 1-800-933-6866 FAX: 1-304-375-6459

Order by 12/16/02 for
Special Discounts
and Dating (see below)

EFFECTIVE :
September 1, 2002
thru
March 31, 2003

New Account Minimum: \$600 /Re-order Minimum : \$100

SOLD TO:		ACCT. NO.		CUSTOMER DEPARTMENT		CUSTOMER P.O. NUMBER		CONFIRM? ☐ ATTACHED ☐ HOLD FOR ☐ NOT NEC. NEW CUST? ☐ YES ☐ NO	
				ORDER DATE		REQUESTED SHIP DATE		ORDER CANCEL DATE	
				ROUTING Will ship best & cheapest unless specified		REPRESENTATIVE			
		ZIP CODE						BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. ☐ ACCEPT ☐ REFUSE NAME _____	
SHIP TO:				BUYER'S NAME		FENTON SPECIALIST			
				TELEPHONE NO.		FAX NO.			
		ZIP CODE		MARK CARTONS		E-MAIL ADDRESS			
ORDER NUMBER		RECEIVED DATE (stamped)		SRC		CUSTOMER NUMBER		CON.	
V								Y	
TERMS		REQ. SHIP DATE		CANCEL DATE		SCHED. WEEK		REPRESENTATIVES	
/ /								* *	
SALES GL		AR GL		PRICE CODE		PRICE MULT		L.I. DISC	
1 2 3								Y N Y N Y N P/C	
COMMENTS (LIMIT 6)								MARK CARTONS	
968									
FREE FORM SPECIAL INSTRUCTIONS								SPEC	
()								WHOLESALE ORDER TOTAL	
								Y N	

EARLY SPRING 2003 (Minimum \$100.00)

Request ship: ☐ 12/9 - 12/20

☐ 12/30 - 1/10

☐ 1/13 - 1/24

DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.
Page S1 - Cranberry Hearts & Mary Gregory								Page S3 - Dewdrops								Page S4 - Butterflies							
Heart Optic Last day to order: 3/31/03								Votive, Vining, 6 1/2"								18 Pc. Asst. (3%)							
3 Pc. Asst. (3%)	(a)	1	0340 AS	1000		123.75	*	Vase, Daffodil, 7 1/2"	a	2	7653 NZ	1023		14.75	*	(Opal Mist)	aaa	2	5296 FS	1048		9.75	*
Vase, 5 1/2"	aaa	1	2159 CR	1001		42.50	*	Candy Box, 9 1/2"	a	1	8484 NZ	1024		24.75	*	(Willow)	aaa	2	5296 GW	1049		9.75	*
Mary Gregory								Ringholder, 3"								(Blue)							
4 Pc. Asst. (3%)	(a)	1	0341 AS	1002		321.50	*	Page S5 - Backyard Buddies								(Rose)							
Vase, 4 1/2" (2000)	a	1	1537 G9	1003		47.25	*▲	12 Pc. Asst. (3%)	(a)	1	0343 AS	1026		174.50	*	(Violet), 3"	aaa	2	5296 NI	1051		9.75	*
Vase, 6 1/2" (2000)	a	1	1547 B9	1004		57.25	*▲	"Twinkle Bird", 4"	aaa	2	5163 DC	1027		15.00	*	(Sunset)	aaa	2	5296 OQ	1052		9.75	*
Lamp, 18"(950)	a	1	2904 J9	1005		147.00	*▲	"Sparkle Kitty", 3 3/4"	aaa	2	5165 DC	1028		15.00	*	14 Pc. Asst. (3%)							
Basket, 10"(2000)	a	1	3283 Y9	1006		80.00	*▲	"Just Ducky", 3"	aaa	2	5169 DC	1029		15.00	*	(a)	1	0346 AS	1054		200.25	*	
Page S2 - Vanity Set Limited to 1,000 pieces each (except tray)								"Luv Bunny", 3 1/2"	aaa	2	5293 DC	1030		15.00	*	Turtle, 4" (Willow)	a	2	5266 A7	1055		14.75	*
3 Pc. Set (3%)	(a)	1	0500 AS	1007		108.75	*	Dewdrops sign	a	1	FG 929	1031		N/C	*	Turtle (Crystal)	a	2	5266 D8	1056		14.75	*
Perfume, 4 1/2" (Shelley)	a	1	7777 F4	1008		47.25	*▲	Page S4 - Dressing Table Darlings - Perfumes								Turtle (Rose)	a	2	5266 DU	1057		14.75	*
Puff Box, 4"(Nancy)	a	1	7779 F4	1009		42.25	*▲	13 Pc. Asst. (3%)	(a)	1	0344 AS	1032		197.75	*	Turtle (Violet)	a	2	5266 WJ	1058		14.75	*
Tray, Oval, 12 1/2"	a	1	7781 FS	1010		22.50	*	Perfume, 7 1/2" (Willow)	a	1	5310 GY	1033		19.75	*	Turtle (Blue)	a	2	5266 ZW	1059		14.75	*
Page S2 - Rosemilk Overlay								Perfume, (Blue)	a	1	5310 I2	1034		19.75	*	Frog, 2 1/2" (Willow)	a	2	5274 I3	1060		14.75	*
16 Pc. Asst. (3%)	(a)	1	0342 AS	1011		346.00	*	Perfume, (Rose)	a	1	5310 NI	1035		19.75	*	Frog (Violet)	a	2	5274 OW	1061		14.75	*
Pitcher, Drapery, 8"	a	1	2044 L5	1012		37.50	*	Perfume, (Violet)	a	1	5310 OE	1036		19.75	*	Frog (Rose)	a	2	5274 TE	1062		14.75	*
Basket, 9 1/2"	a	1	6831 HT	1013		49.75	*	Perfume, (Sunset)	a	1	5310 SD	1037		19.75	*	Frog (Crystal)	a	2	5274 UI	1063		14.75	*
Candy Box, 4 1/2"	a	1	7140 HT	1014		44.75	*	Trinkets								Frog (Blue)	a	2	5274 XJ	1064		14.75	*
Vase, 5 1/2"	a	1	7688 HT	1015		27.50	*	Rose Heart, 4" w	a	1	5780 K6	1038		17.50	*	Bunny, (Blue)	a	2	5293 BZ	1065		14.75	*
Vase, 10" (Lynn)	a	1	8557 HT	1016		47.50	*▲	Art Nouveau, 4" (Rose)	a	2	6877 C3	1039		12.50	*	Bunny, 3 1/2" (Rose)	a	2	5293 EI	1066		14.75	*
Lamp, GWTW, 23"	1	1	9219 L5	1017		137.50	*	Art Nouveau, 4" (Willow)	a	2	6877 TS	1040		12.50	*	Bunny, Violet)	a	2	5293 OI	1067		14.75	*
Page S3 - Rosemilk Opalescent								Hexagonal, 4" (Willow)	a	2	9687 GY	1041		12.50	*	Bunny, (Willow)	a	2	5293 WF	1068		14.75	*
Cat, 5"	aa	2	5065 NZ	1018		12.50	*	Hexagonal, 4" (Blue)	a	2	9687 I2	1042		12.50	*	TOTAL COST							
Elephant, 4"	aa	2	5158 NZ	1019		9.75	*	Hexagonal, (Rose)	a	2	9687 NI	1043		12.50	*	LESS _____ %							
Bell, 5 1/2"	a	1	5762 HT	1020		14.75	*	Hexagonal, (Violet)	a	2	9687 OE	1044		12.50	*	NET COST							
Basket, Thistle, 7"	a	1	6838 NZ	1021		23.75	*	Hexagonal, (Sunset)	a	2	9687 SD	1045		12.50	*	Discount based on total dollars to one location (Refer to special terms).							
								Tray, Oval, 12 1/2"	1	7781 FS	1046		22.50	*									

▲ Retail price includes additional markup

Early Spring and Late Spring orders SHIPPED and BILLED separately.

ORDER NUMBER		E		REQUEST DATE		SCHEDULE DATE		976		922		P.O. #																																																		
LATE SPRING 2003 (Minimum \$100.00) Request ship: ☐ 2/3 - 2/14 ☐ 2/17 - 2/28 ☐ 3/3 - 3/14																																																														
DESCRIPTION		#ASST	MIN	WARE #	SPEED	PCS	COST	EXT.		DESCRIPTION		#ASST	MIN	WARE #	SPEED	PCS	COST	EXT.																																												
Page S5 - Illuminations (includes tea light)										Page S8 - Let's Bee Burmese																																																				
12 Pc. Asst. (3%)		(a)	1	0347 AS	1069		113.50	*		6 Pc. Asst. (3%)		(a)	1	0355 AS	1119		166.25	*																																												
Votive, 4 1/2" (Opal M.)		aaa	2	2077 FS	1070		9.75	*		Bunny, 3 1/2" (3500)		aa	1	5293 QR	1120		18.00	*▲																																												
Votive, (Willow)		aaa	2	2077 GR	1071		9.75	*		Butterfly, 3" (3500)		aa	1	5296 QR	1121		18.00	*▲																																												
Votive, (Violet)		aaa	2	2077 OE	1072		9.75	*		Vase, 8 1/2" (2500)		a	1	6853 QR	1122		47.25	*▲																																												
Votive, (Sunset)		aaa	2	2077 SD	1073		9.75	*		Basket, 9" (2500)		a	1	7733 QR	1123		52.25	*▲																																												
8 Pc. Asst. (3%)										(b)	1	0348 AS	1074		135.75	*		Page S8 - Inspirations																																												
Rose bowl, 3 1/2" (FrO)										bb	2	2759 AZ	1075		17.50	*		"Those Who Love The Lord Shine As The Sun" (White)																																												
Rose bowl (Blue)										bb	1	2759 Q3	1076		17.50	*		11 Pc. Asst. (3%)																																												
Rose bowl (Willow)										bb	1	2759 RA	1077		17.50	*		(a)										1	0356 AS	1124		189.25	*																													
Rose bowl (Rose)										bb	1	2759 YZ	1078		17.50	*		Elephant, 3 1/2"																																												
Sign										b	1	FG 928	1079	1	N/C	*		aa										2	5136 Q4	1125		14.75	*																													
Springtime Baskets Last day to order: 4/30/03										Page S7 - American Beauty Collection										Bunny, 3"																																										
13 Pc. Asst. (3%)										(a)	1	0349 AS	1080		277.00	*		4 Pc. Asst. (3%)										(a)	1	0351 AS	1101		112.50	*		Bird, 4"																										
9 1/2" (Rosalene) (2500)										a	1	5938 RW	1081		55.00	*▲		Egg on stand, 3 3/4"										a	1	5146 AX	1102		17.50	*		Bear, 3 3/4"																										
Wildflower, 7" (Rose)										a	1	2835 NI	1082		22.50	*		Rooster, 8 1/2"										a	1	5257 AX	1103		75.00	*		Vase, 5"w																										
Wildflower, 7" (Violet)										a	1	2835 OQ	1083		22.50	*		Rooster, 2 3/4"										aa	2	5265 AX	1104		11.75	*		a										1	7241 Q4	1129		22.50	*											
Hobnail, 9" (Willow)										a	1	3678 M1	1084		32.50	*		Rooster Box, 4 1/2"										aa	1	6483 UP	1108		27.50	*		Basket, 9 1/2"																										
Hobnail, 9" (Violet)										a	1	3678 YV	1085		32.50	*		Page S7 - French Country Collection										a										1	7612 Q4	1130		34.75	*																			
Grape, 4 1/2" (Willow)										aa	2	4585 GY	1086		14.25	*		4 Pc. Asst. (3%)										(a)	1	0352 AS	1105		174.25	*		Bell, 6 1/2"																										
Grape, 4 1/2" (Rose)										aa	2	4585 NI	1087		14.25	*		Rooster Box, 8 1/2"										a	1	4680 UP	1106		49.75	*		a										1	9474 Q4	1131		19.75	*											
Grape, 4 1/2" (Violet)										aa	2	4585 OQ	1088		14.25	*		Rooster, 8 1/2"										a	1	5257 UP	1107		75.00	*		"God's Light is Everywhere" (Violet)																										
Grape, 6" (Willow)										a	1	4633 GY	1089		17.50	*		Rooster Box, 4 1/2"										aa	1	6483 UP	1108		27.50	*		14 Pc. Asst. (3%)																										
Grape, 6" (Rose)										a	1	4633 NI	1090		17.50	*		Page S7 - Spring Finery										4 Pc. Asst. (3%)										(a)	1	0353 AS	1109		98.75	*		(b)										1	0357 AS	1132		228.75	*	
Basket sign										a	1	9903	1091		N/C	*		4 Pc. Asst. (3%)										(a)	1	0353 AS	1109		98.75	*		Rose bowl, 3 1/2"																										
Easter Figurines and Eggs Last day to order: 4/30/03										Page S7 - Limited Edition Eggs Limited to 2500 each										7 Pc. Asst. (3%)										(a)	1	0354 AS	1113		190.00	*		Vase, 6 1/2"																								
16 Pc. Asst. (3%)										(a)	1	0350 AS	1092		154.75	*		Blown Egg, 5"										a	1	1642 VI	1114		47.50	*		b										1	2988 6T	1134		24.75	*											
Bunny, 3"										aa	2	5162 CU	1093		14.75	*		Egg, 3 3/4" (Topaz)										aa	1	5146 VK	1115		24.75	*		b										2	5146 6T	1135		14.75	*											
Bird, 4"										aa	2	5163 C1	1094		14.75	*		Egg, 3 3/4" (Rosalene)										aa	1	5146 VN	1116		24.75	*		bb										2	5162 6T	1136		14.75	*											
Bunny, 3" (Rose)										aa	2	5262 C3	1095		6.75	*		Egg, 3 3/4" (Burmese)										aa	1	5146 VS	1117		24.75	*		bb										2	5163 6T	1137		14.75	*											
Bunny, 3" (Violet)										aa	2	5262 O5	1096		6.75	*		Glass M. Merchandiser										1	FG 170	1118		15.00	*		Cat, 3 3/4"																											
																				ORDER BY 12/16/02 AND EARN SPECIAL DISCOUNTS AND DATING:										Discount based on total dollars to one location (Refer to special terms).										TOTAL COST																						
																				\$ 400.00 = 5% discount, terms 1% 15, net 45 days!																				LESS _____%																						
																				\$ 800.00 = 8% discount, terms 1% 15, net 45 days!																																										
																				\$1200.00 = 10% discount, terms 1% 15, net 45 days!																																										
																				(Combine Early Spring and Late Spring totals for volume discounts).																				ALL SHIPMENTS E.O.B. Williamstown, WV										NET COST												