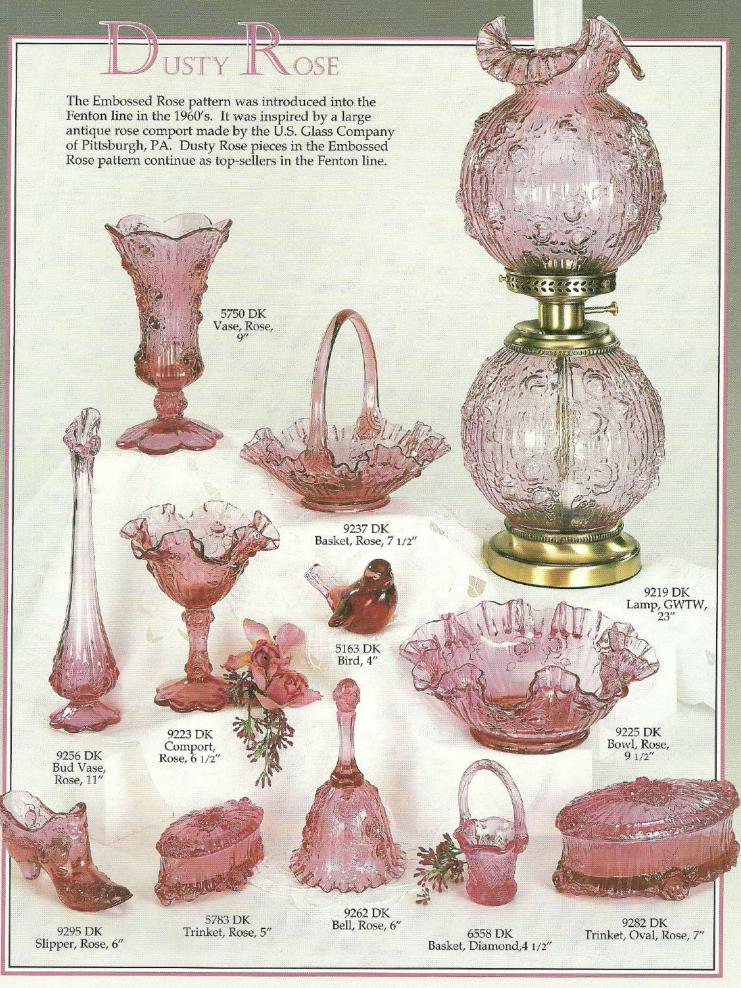
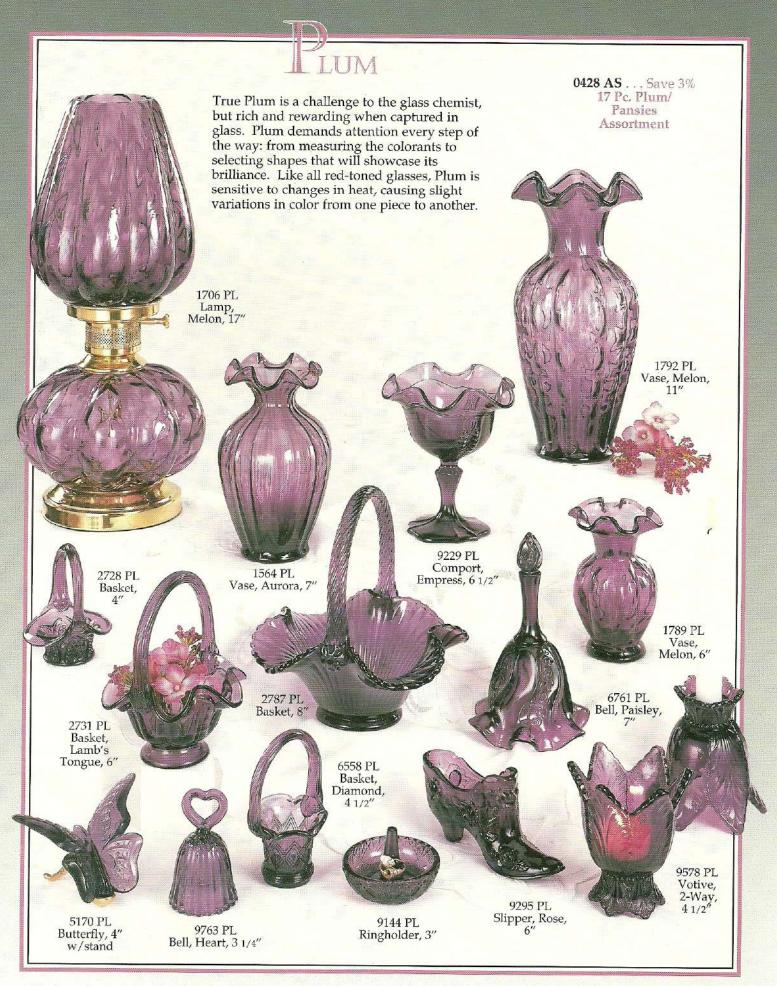




JSTY ROSE ERS ON ROSE OVERLAY Glistening clear Dusty Rose layered over a core of pristine Milk glass. Fenton craftsmen blow this lovely combination into a vase, basket and pitcher. Martha Reynolds designed pretty Asters 0421 AS . . . Save 3% 19 Pc. with a visiting butterfly to complement each piece. Dusty Rose/ Asters Assortment 8623 DK 2929 DK Rose Bowl, 6" Rose Bowl, 8" FG042 Brass Base (for 8623) FG068 Brass Base (for 2929) 3065 DP Pitcher, 6 1/2" Family Signature Series Piece (Lynn Fenton) 1940 DK Perfume w/Stopper, 9596 DK Votive, 2-way, 4 1/2" 2789 DK Rose Bowl, 5" 1683 DP Vase, Aurora, 7" 2557 DK Vase, Beaded Melon, 5 1/4" 5170 DK Butterfly, 4" w/stand 3076 DP FG041 Basket, 8" Brass Base 9144 DK Ringholder, 3" (for 2789) 9531 DK Nutdish, Strawberry, 4 3/4"











MOUNTAIN BERRY ON GOLD OVERLAY

The gatherer begins with a small piece of Milk Glass on the end of a blowpipe and dips it into molten Golden Glow, creating a soft golden yellow. Each piece is mouth-blown and hand finished with

delicate fluted edges. Frances Burton designed Mountain Berry to complement Cobalt and Golden Flax.

> 0425 AS ... Save 3% 17 Pc, Cobalt/ Mountain Berry Overlay Assortment

> > 3065 KT Pitcher, 6 1/2"

2929 KN Rose Bowl, 8"

1649 KN Vase, Feather 9 1/2"

1683 KT Vase, Aurora, 7" 1540 KG Lamp, 23 1/2"

FG068 Brass Base (for 2829)

> 3076 KT Basket, 8" Family Signature Series Piece (Don Fenton)

2789 KN Rose Bowl, 5"

FG041 Brass Base (for 2789) 2776 KN Basket, Teardrop, 4 1/2"

5163 KN Bird, 4" 9537 KN Basket, Strawberry, 6 1/2"

9265 KN Bell, Butterfly,

9144 KN Ringholder, 3"

8450 KN

Vase, 6" - 8"









0206 AS 4 Pr. 8 1/2" Candlestick Assortment

TANDLE TIEMS

0558 AS
9 Pc. Fairy Light Assortment
(2 each of Dusty Rose, Champagne Satin, and
Opaline, and 1 each of other 3 colors)



WELCOME LIGHT

0202 AS 12 Pc. 2-Way Votive Assortment (2 each of 6 colors)



WELCOME LIGHT

The Pineapple was a symbol of welcome in the Americas long before Columbus arrived in 1492. West Indians placed pineapple tops near the entrance of their huts to indicate that strangers were welcome.

The Spanish took the pineapple symbol of hospitality back to Spain where it became popular and quickly spread to England. English colonists who settled in America in the 1700's built their homes with carved pineapples over the doorways and on the gateposts, thereby bringing this symbol of welcome back home where the tradition continues today.

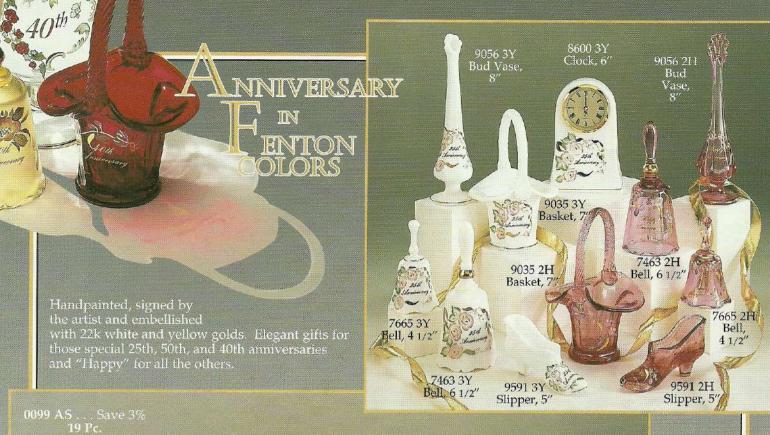
9408 WI

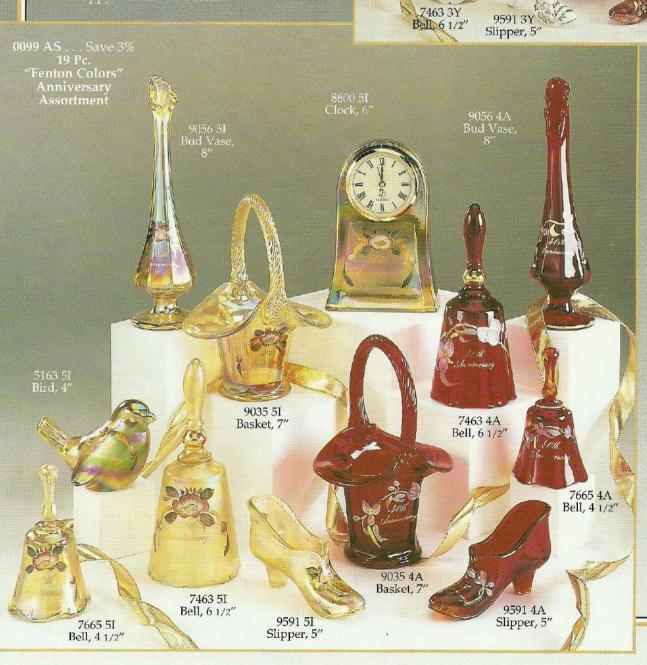
Welcome
Light,
10"

9408 LE

0227 AS <u>6 Pc. Wel</u>come Light Assortment

SEE ASSORTMENT SECTION ON ORDER BLANK







Handmade in the U.S.A. since 1905

LANGUAGE OF LOVE

Sentimental Victorians shared their deepest feelings in a special language of flowers. Each known flower had its own meaning in this delicate art of communication. A young man would send a bouquet of jonquils if he desired "a return of affection." The lady might respond with snowdrops indicating "hope", or red tulips "declaring love." If she wasn't pleased with the suitor, yellow tulips would tell him it was "hopeless love."

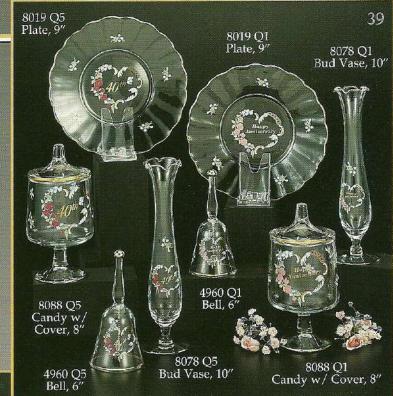
"The Language of Love" revives this beautiful tradition in a loving Anniversary message. Each of the flowers entwined to form a heart tells a story:

The Rose represents Love The Ivy signifies Marriage, Fidelity and Friendship. The Forget-Me-Nots denote True Love.

This heart of love was created to represent the enduring strength in your marriage and is given to celebrate the day you were wed.

Happy Anniversary

The copy above is featured in a leaflet with each piece.



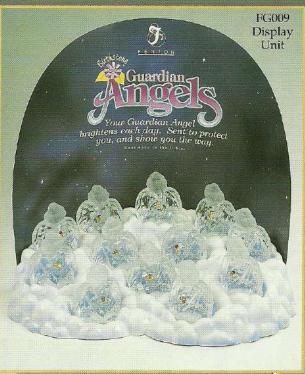


Juardian <u>Angels</u>

A personal Guardian friend or a loved one protect and guide through life as God's messenger. With displayed on hand-

anuary 5533 W1 (Garnet)
Pebruary-5533 W2 (Amethyst)
March-5533 W3 (Aquamarine)
April-5533 W4 (Diamond)
May-5533 W5 (Emerald)
une-5533 W6 (Alexandrite)
uly-5533 W7 (Ruby)
August-5533 W8 (Peridot)
Peptember-5533 W9 (Sapphire)
October-5533 X0 (Rose Zircon)
November-5533 X1 (Topaz)
December-5533 X2 (Blue
Zircon)





0591 AS . . . Save 3% 36 Pc. Guardian Angel Assortment (3 each of 12 months)

LEAVENLY OMPANIONS



The handpainted angels are accented with 22k gold paint which requires a double firing process. Available \hat{i} n 2 sizes, the 5 3/4" angel is a bell.

Angel Bell, 5 3/4"

Eight charming angels hold 22k gold butterflies to symbolize caring, hope and renewal. Pastel angels . . . a fresh breath of spring.



CALENDAR CATS

Our topselling cat figurine in iridescent white with a sparkling birthstone necklace. Each cat comes with a tag featuring a personality poem based on the personality traits of the horoscope. Each is given personality with handpainted eyes, ears and nose. An elegant and personal gift for any occasion.





January - 5165 W1 (Garnet) Pebruary - 5165 W2 (Amethyst) March - 5165 W3 (Aquamarine) April - 5165 W4 (Diamond) May - 5165 W5 (Emerald) June- 5165 W6 (Alexandrite) July - 5165 W7 (Ruby) August - 5165 W8 (Peridot) September - 5165 W9 (Sapplure) October - 5165 X0 (Rose Zircon) November - 5165 X1 (Topaz) December - 5165 X2 (Blue Zircon) Display Stand - 9961

DIRITHSTONE BEARS

0308 PK
25 Pc. Birthstone Bear
Prepack
Includes 2 each of 12 months,

I display unit and 1 FREE Bear(July)

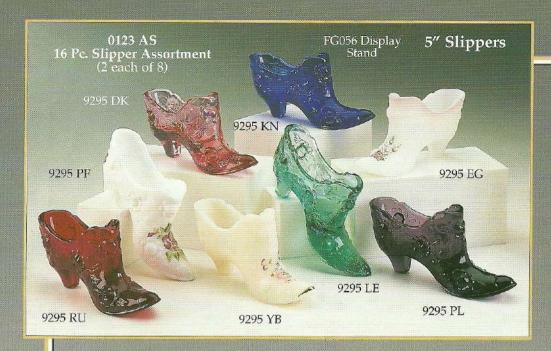
Our top volume category year in and year out. Each adorable handmade crystal bear has been adorned with a birthstone heart and comes with a cute message for each month. The perfect impulse item for any occasion that keeps on saying "I Love You".





0224 AS ... Save 3%
48 Pc. Birthstone Bear
Assortment
(4 each of 12 months)

January-5151 W1 (Garnet)
February-5151 W2 (Amethyst)
March-5151 W3 (Aquamarine)
April-5151 W4 (Diamond)
May-5151 W5 (Emerald)
June-5151 W6 (Alexandrite)
July-5151 W7 (Ruby)
August-5151 W8 (Peridot)
September-5151 W9 (Sapphire)
October-5151 X0 (Rose Zircon)
November-5151 X1 (Topaz)
December-5151 X2 (Blue Zircon)



SLIPPERS

Slippers are the best single item in our line other than Birthstone merchandise. For the many slipper collectors out there. . . inexpensive , whimsical touches of color. Perfect to hold jewelry, small soaps, bath beads or potpourri.

0455 PK 17 Pc. Secret Slipper Prepack Includes 2 each of 8 slippers, a display unit, plus 1 Free slipper (2931 YM)





THE SECRET

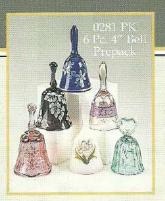
The Medieval Legend of the Gift of Happiness

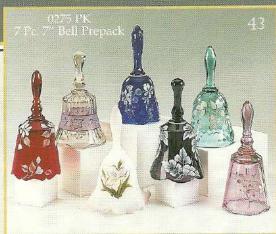
Knights of Yore returned from the Crusades bearing beautifully decorated shoes with magical powers. Fenton revives this lovely tradition with the Secret Slipper. Each is handpainted and comes gift boxed with the written legend included.

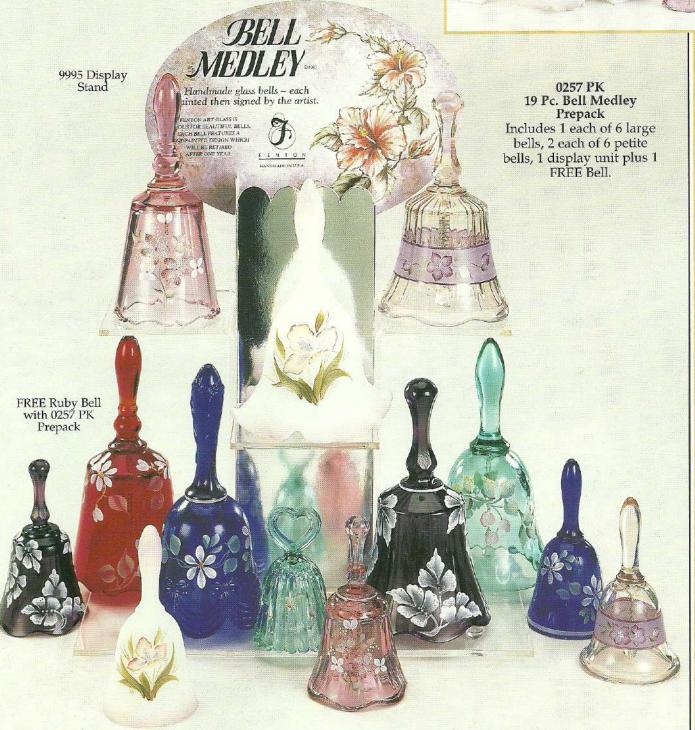
SEE ASSORTMENT SECTION ON ORDER BLANK

BELL PALEDLEY

Bell Medley Assortment with its own display unit. Capture the hearts of all bell collectors with this "Best of the show" grouping. All bells are completely handpainted and signed by the artist.





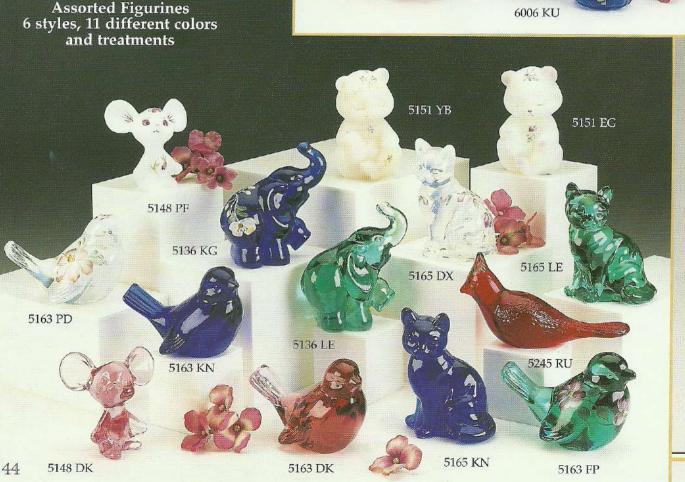




5 Pr. Salt & Pepper Assortment (1 each of 5 sets)

0201 AS 14 Pc. Colored Figurine Assortment (1 each of 14)

Assorted Figurines 6 styles, 11 different colors



6906 TD

6906 DH



ASSORTMENTS

0357 AS 12 Pc. 7" Bell Assortment (2 each of 6)

0360 AS 12 Pc. Ringholder Assortment (3 each of 4)

HANDMADE IN THE U.S.A.

0556 AS 12 Pc. Mini Basket Assortment (1 each of 12)













FG005 Collector Club Applications (package of 10)

COLLECTOR CLUB INFORMATION

Fenton Collectors are

invited to join one or all of the national organizations formed in celebration of Fenton Art Glass: The Fenton Art Glass Collector's of America (FAGCA), The National Fenton Glass Society (NFGS), or Pacific Northwest Fenton Association (PNWFA) Ask your Fenton dealer for more information on how to join.

VIDEOS – "TOUR OF THE FENTON FACTORY"



9928 Consumer, VHS 48 25 min.



FG050 In-Store Use, VHS - 2 hr.

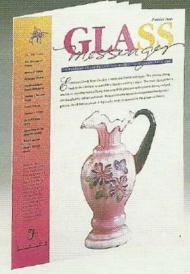
OINT OF PURCHASE EDUCATIONAL MATERIALS

Founded in 1905, the Fenton Art Glass Company has an interesting history and glassmaking story for all collectors. Use and sell all these educational materials for ultimate Fenton sales ... watch your Fenton business build.

> 0414 PK . . . Save 40% 10 Pc. Educational Package

THE GLASS MESSENGER

Fenton's Quarterly Consumer Newsletter



FG086 Annual Subscription (4 issues)

FG087 Premier Issue (Winter '96) (pack of 10)

FG088 - Summer '96

FG089 - Fall '96

FG090 - Winter '97

FG091 - Spring '97

FG092 Counter Card

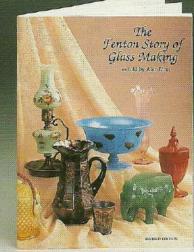
CD ROM

FG082 Television Exclusives



THE FENTON STORY

The Fenton history and glassmaking process along with color photography representing each decade.



FG078 - The Fenton Story



9952 Artistry Brochures, 5-color w/ Holder (pack of 40) 9953 (pack of 20)

BROCHURES

9957 Artistry Brochures, 2-color, (pack of 35)





FG084 1994-95 Anniversary Edition

SEE EDUCATIONAL MATERIALS ON ORDER BLANK - LAST PAGE

OINT OF PURCHASE EDUCATIONAL MATERIALS

SIGNS & LOGOS



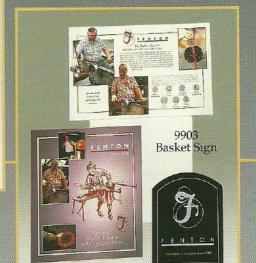
FG051- Limited Edition Hanging Sign (24" x 16")







FG052 - Fenton Logo Hanging Sign (24"x 16")



9979 Artistry Sign (n/c)

FG037 Logo Sign (Acrylic)

1996 CATALOGS & POST CARDS

FG901 '96 Catalog and Price List (Wholesale)

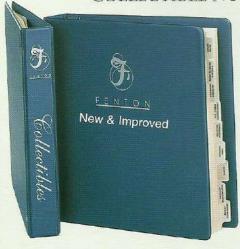
FG960 '96 Catalog (Retail)

FG961 '96 Price List (Retail)

> FG085 Post Cards featuring Fenton glass (package of 100)

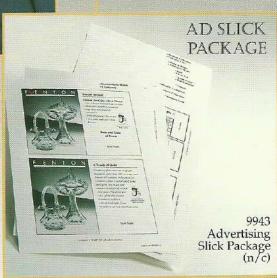


COLLECTIBLE NOTEBOOK



Includes listings of all Limited **Editions** beginning with the Craftsman Plate Series in 1970 and tips on building a collector following.

> FG047 Collectible Notebook



FENTON





Lithography by Richardson Printing Corp. Marietta, OH 45750

Fenton Representatives & Showrooms

U.S. Representatives

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FAX: 212-685-8867

EAST

C.F. Archer Associates R.D.2, 2976 Persse Road Lafayette, New York 13084 315-677-3263 FAX: 315-677-3263

*Encore Marketing The Center - Bldg. 1 59 Middlesex Tpk., Room 406 Bedford, Massachusetts 01730 617-275-2381 or 2382 800-536-2673 (New England only) FAX: 617-275-4979

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CK Associates P.O. Box 23127 Lexington, Kentucky 40523 606-266-2171 FAX: 606-266-2171 The Weikels
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27404
910-292-0170
FAX: 910-299-7498
and
*Atlanta Gift Mart
230 Spring Street NW
Suite 1215
Atlanta, Georgia 30303
404-525-1184 1-800-552-1763
FAX: 404-525-7214

MIDWEST

Coyne's Inc.
Gift Connection, U.S.A.
7400 Boone Avenue, North
Brooklyn Park, Minnesota
55428
612-425-8666 or
800-336-8666
FAX: 612-425-1653
and
*Coyne's Inc.
U.M.A.G.A. Trade Center
Orange Suite 339
10301 Bren Road West
Minneapolis, Minnesota 55343
Use Phone Number Shown
Above

Childers & Associates 9000 West 105 Street Overland Park, Kansas 66212 913-341-6692 FAX: 913-341-6692 and *Kansas City Merchandise Mart

*Kansas Cily Merchandise Mari 6800 West 115 Street, Suite 110 Overland Park, Kansas 66211 913-345-8844

*Simpson Marketing, Inc. 1524 Merchandise Mart Chicago, Illinois 60654 312-467-6277 800-621-5943 FAX: 312-467-0727 John H. Evans Company P.O. Box 1110 Powell, Ohio 43065 614-888-6677 800-344-9253 FAX: 614-888-6685 and

*Columbus Gift Mart Showroom 238 1999 Westbelt Drive Columbus, Ohio 43228 614-876-3087

*Jack Walsh & Associates Suite A-180, Lower Level Northville Square 133 West Main Northville, Michigan 48167 810-348-7930 800-922-7286 (In Michigan only) FAX: 810-347-0755

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Phoenix, Arizona 85021
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FAX: 602-371-8387
and
*Koch-Bailey & Associates
Denver Merchandise Mart
451 E. 58th Avenue
Suite 1267, Box 28
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303-297-0817
800-759-7015

Koch-Bailey & Associates

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