Christmas 2001
Wholesale Price List

Subject to Approval by
Area Rep and Company

The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187
PHONE (304) 375-6122
www.fentonartglass.com
ORDERS ONLY: 1-800-933-6866 / CUSTOMER SERVICE ONLY: 1-800-933-6766 FAX: 1 - 304 - 375 - 6459

TERMS:
1% 15 net 30 days
(See Special Terms below).

EFFECTIVE:
April 1, 2001
thru
December 1, 2001

SOLD TO:	ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	CONFIRM? ☐ ATTACHED
		ORDER DATE	REQUESTED SHIP DATE / ORDER CANCEL DATE	☐ HOLD FOR ☐ NOT NEC.
		ROUTING Will ship best & cheapest unless specified	REPRESENTATIVE	NEW CUST? ☐ YES ☐ NO
		INSTRUCTIONS		
	ZIP CODE			BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. ☐ ACCEPT ☐ REFUSE NAME
SHIP TO:				
		BUYER'S NAME	FENTON SPECIALIST	
		TELEPHONE NO.	FAX NO.	
	ZIP CODE	MARK CARTONS		

INTERNAL USE ONLY

ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	F.O.B.	DEPT.
				Y			DES.	

TERMS	REQ. SH. DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES	
/ /				*	*

SALES GL	AR GL	PRICE CODE	PRICE MULTI	L.I. DISC	INV. DISC	INS	HNDLNG CHG	HOLD	INITIALS				
	1 2 3	3				Y N	Y N	Y N	P/C	OE	CR	KEY	CHK

COMMENTS (limit 6)						MARK CARTONS
917						

FREE FORM SPECIAL INSTRUCTIONS	SPEC	WHOLESALE ORDER TOTAL
( )	Y N	

❖ ❖ ❖ FIGURINES ❖ ❖ ❖

Page 50 - FROSTY FRIENDS Last day to order: 11/15/01

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
20 Pc. Asst. (3%)	(a)	1	0101 AS	801		303.00	*
Polar Bear, 4 1/2" (Blue)	aa	2	5109 DB	802		16.25	* ☺
Puppy, 3 1/2	aa	2	5225 DB	803		16.25	* ☺
Penguin, 4 1/2"	aa	2	5267 DB	804		16.25	* ☺
Snowman, 4"	aa	2	5268 DB	805		16.25	* ☺
Snowlady, 4"	aa	2	5269 DB	806		16.25	* ☺
Polar Bear, 4 1/2" (Red)	aa	2	5109 DD	807		15.00	*
Puppy, 3 1/2	aa	2	5225 DD	808		15.00	*
Penguin, 4 1/2"	aa	2	5267 DD	809		15.00	
Snowman, 4"	aa	2	5268 DA	810		15.00	☺
Snowlady, 4"	aa	2	5269 DH	811		15.00	☺

Page 51 - ANGELS Last day to order: 11/15/01

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
14 Pc. Asst. (3%)	(a)	1	0102 AS	812		393.75	*
Angel Girl, 5 3/4" (Blue)	aa	2	5114 LY	813		18.75	*
Angel Girl, 5 3/4" (Pink)	aa	2	5114 PA	814		18.75	*
Angel Girl, 5 3/4" (Crystal)	aa	2	5114 ZU	815		18.75	*
Gloria angel, 6 3/4"	aa	1	5042 BQ	816		32.50	* ☺
Angel Bell,Girl,5 3/4"	aa	1	5144 BQ	817		24.75	* ☺

❖ ❖ ❖ LIMITED EDITIONS ❖ ❖ ❖

Page 51 - SANTAS Last day to order: 11/15/01

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
Santa, (Kneeling), 7"	aa	1	5279 XA	818		44.75	*
Santa, (Hooded), 8"	aa	1	5299 XL	819		44.75	* ☺

Page 52 - CHRISTMAS TRADITIONS Last day to order: 11/15/01

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
9 Pc. Asst. (3%)	(a)	1	0103 AS	820		229.50	*
Egg, 3 3/4" (Green)	a	1	5146 ER	821		22.50	*
Fairy Light, 5"	a	1	7300 ER	822		24.75	*
Bell, 6"	a	1	7463 ER	823		23.75	*
Candy Box, 9 1/2" (Cobalt)	a	1	7380 KE	824		39.75	*
Bell, 4 1/2"	a	2	7662 KE	825		16.25	*
Basket, 7"	a	1	9035 KE	826		32.50	*
Egg, 3 3/4" (Ruby)	a	1	5146 RI	827		24.75	*
Fairy Light, 5"	a	1	7300 RI	828		27.50	*
Bell, 6 1/2"	a	1	7671 RI	829		24.75	*

❖ ❖ ❖ COLORS & THEMES ❖ ❖ ❖

Page 53 - EMERALD GREEN

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
11 Pc. Asst. (3%)	(a)	1	0105 AS	830		198.00	*
Basket, 7 1/2"	a	1	2777 MI	831		39.75	*
Vase, 7"	a	1	2977 MI	832		39.75	* ☺
Boot, 4 1/4"	aa	2	3992 EA	833		6.75	*
Polar Bear, 4 1/2"	a	2	5109 MI	834		16.25	* ☺
Rose Bowl, 6" w/base	a	1	5371 EA	835		26.25	*
Tree, 6 1/2" (with bear)		2	5535 GT	836		13.75	*
Tree, 4" (with bear)		2	5556 GT	837		9.75	*
Tree, 3" (with bear)		2	5557 GT	838		7.50	*
Vase, Hankie, 8-9"	a	1	5559 EA	839		19.75	*
Basket, Tulip, 7"	a	2	5939 EA	840		18.25	*
Lamp, 18"		1	6899 MI	841		149.50	*
Candleplate, 6" w	a	2	7695 EA	842		13.25	*
Votive, 2-way, 4 1/2"	aa	2	9596 EA	843		8.75	*

Page 54 - WOODLAND FROST

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
13 Pc. Asst (3%)	(a)	1	0106 AS	844		289.75	*
Cakeplate, 12" w	a	1	3913 FM	845		42.50	*
Bell, 6"	a	1	4694 FE	846		24.75	* ☺
Polar Bear, 4 1/2"	a	2	5109 FE	847		16.25	
Fawn, 3 3/4"	a	2	5160 FE	848		16.25	*
Penguin, 4 1/2"	a	2	5267 FE	849		16.25	
Snowman, 4"	a	2	5268 FE	850		16.25	
Snowlady, 4"	a	2	5269 FE	851		16.25	
Santa, 8"	a	1	5299 FE	852		34.75	*
Tree, 6 1/2" (with bear)		2	5535 C9	853		13.75	*
Tree, 4" (with bear)		2	5556 C9	854		9.75	*
Tree, 3" (with bear)		2	5557 C9	855		7.50	*
Vase, 8" (Shelley) (retail $85.00)	a	1	6358 EL	856		40.00	*
Basket, Ribbed, 8"	a	1	6833 FE	857		44.75	* ☺
Candleplate, 6" w	a	2	7695 FO	858		13.25	*
Votive, 2-way, 4 1/2"	aa	2	9596FM	859		8.75	

Page 55 - RUBY

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
13 Pc. Asst (3%)	(a)	1	0107 AS	860		215.50	*
Basket,Wildflower6 1/2"	a	2	2835 RU	861		21.25	
Vase, Melon, 11"	a	1	3258 RU	862		47.50	*
Bell, 6"	aa	2	4560 RU	863		14.25	
Cardinal, 5 1/4"	aa	2	5245 RU	864		11.25	
Slipper, Cat, 6"	aa	2	5290 RU	865		7.50	
Rose Bowl, 6" w/base	a	1	5371 RU	866		32.50	
Candleplate, 6" w	aa	2	7695 RU	867		16.25	
Lamp, Pillar, 30"		1	8950 RU	868		175.00	
Votive, 2-way, 4 1/2"	aa	2	9596 RU	869		11.25	

❖ ❖ ❖ Page 55 CHRISTMAS TREES ❖ ❖ ❖

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
26 Pc. Asst (3%)	(a)	1	0108 AS	870		260.00	*
(Blue), 6 1/2"	aa	2	5535 BF	871		13.75	* ☺
(Blue), 4"	aa	2	5556 BF	872		9.75	*
(Blue), 3"	aa	2	5557 BF	873		7.50	*
(Crystal), 6 1/2"	aa	2	5535 C9	874		13.75	* ☺
(Crystal), 4"	aa	2	5556 C9	875		9.75	* ☺
(Crystal), 3"	aa	2	5557 C9	876		7.50	* ☺
(Green), 6 1/2"	aa	2	5535 GT	877		13.75	* ☺
(Green), 4"	aa	2	5556 GT	878		9.75	*
(Green), 3"	aa	2	5557 GT	879		7.50	*
(Pink), 6 1/2"	aa	2	5535 P2	880		13.75	* ☺
(Pink), 4"	aa	2	5556 P2	881		9.75	*
(Pink), 3"	aa	2	5557 P2	882		7.50	*
Lighted Base, electric	aa	2	9969	883		10.00	

❖ ❖ ❖ CANDLELIGHTING ❖ ❖ ❖

Page 56 - ROSE BOWLS W/BRASS BASES

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
7 Pc. Asst (3%)	(a)	1	0111 AS	884		184.25	*
(Rose), 6" w/base	a	1	5371 CP	885		26.25	
(Emerald), 6"w/base	a	1	5371 EA	886		26.25	*
(Fr. Opal), 6"w/base	a	1	5371 FM	887		26.25	
(Cobalt), 6"w/base	a	1	5371 KN	888		26.25	
(Blue), 6"w/base	a	1	5371 L9	889		26.25	
(Violet), 6"w/base	a	1	5371 OE	890		26.25	* ☺
(Ruby), 6" w/base	a	1	5371 RU	891		32.50	

Page 56 - CANDLEPLATES

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
12 Pc. Asst. (3%)	(a)	1	0109 AS	892		160.00	*
Cakeplate, 12" w		1	3913 FM	893		42.50	*
Candleplate, 6" (Emerald)	aa	2	7695 EA	894		13.25	*
Candleplate (Fr. Opal)	aa	2	7695 FO	895		13.25	*
Candleplate (Blue)	aa	2	7695 LC	896		13.25	*
Candleplate (Violet)	aa	2	7695 OE	897		13.25	*
Candleplate (Pink)	aa	2	7695 PS	898		13.25	*
Candleplate (Ruby)	aa	2	7695 RU	899		16.25	

Page 56 - Two-way Candleholders

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
16 Pc. Asst	(b)	1	0110 AS	900		145.00	*
Votive, 4 1/2" (Emerald)	bb	2	9596 EA	901		8.75	*
Votive (Fr. Opal)	bb	2	9596 FM	902		8.75	
Votive (Willow)	bb	2	9596 GY	903		8.75	
Votive (Cobalt)	bb	2	9596 KN	904		8.75	
Votive (Blue)	bb	2	9596 L9	905		8.75	
Votive (Violet)	bb	2	9596 OE	906		8.75	
Votive (Ruby)	bb	2	9596 RU	907		11.25	
Votive (Pink)	bb	2	9596 YS	908		8.75	

❖ ❖ ❖ Christmas Star Nativity ❖ ❖ ❖

Page 57 - First Edition Last day to order: 11/15/01

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
Holy Family, 3 pc. (retail $125.00)		1	5070 NV	909		60.00	* ☺
Star backdrop, 11 3/4"		1	FG118	910		19.75	☺

SPECIAL TERMS: EFFECTIVE 4/1/01 - 7/31/01
$500 - 5% discount, 60 days dating $1250 - 8% discount, 60 days dating
$1750 - 10% discount, 12/1/01 dating
(shipments after 11/1 = 1% 15, net 30 days)
Special Terms for Christmas 2001 based on total dollars shipped to one location at one time. *(Though not pictured - Cranberry (column 3) may be added to this dating order).*

❖ ❖ ❖ Birth of a Savior ❖ ❖ ❖

Page 57 - FOURTH EDITION "THE CELEBRATION"

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
9 Pc. Asst. (3%)	(a)	1	0104 AS	911		340.00	*
Egg, 3 3/4" (2500)	aa	1	5146 KH	912		24.75	*
Fairy Light, 5" (2500)	aa	1	7300 KH	913		33.75	*
Hurricane, 11" (1750)	a	1	7520 KH	914		79.50	*
Bell, 7" (2500)	aa	1	7566 KH	915		32.50	*
Plate, 9" (2500)	aa	1	7610 KH	916		44.50	*

❖ ❖ ❖ Cranberry Story ❖ ❖ ❖

Page 26 (main 2001 catalog) - Poppies on Cranberry

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
12 Pc. New (3%)	(a)	1	0684 AS	917		484.25	
Lamp, 18"		1	1509 C6	918		199.50	
Vase, Hexagonal, 9"	a	1	1554 C6	919		64.75	☺
Vase, Square, 8"	a	1	1643 C6	920		49.75	
Basket, 8"	a	1	3076 C6	921		49.75	
Pitcher, 7"	a	1	3095 C6	922		59.75	
Vase, 5"	a	1	3249 C6	923		29.75	☺

Page 26-28 (main 2001 catalog) - Cranberry

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
10 Pc.Top Sell (3%)	(b)	1	0683 AS	924		329.00	
Vase, Melon, 6"	b	2	1214 CC	925		18.75	☺
Jug, Daisy, 6"	b	1	2566 CC	926		34.75	
Vase, Jack-in-Pul, 8 1/2"	a	1	3070 CC	927		34.75	☺
Basket, 8"	b	1	3076 CC	928		37.50	
Vase, 8"	b	1	3080 CC	929		37.50	
Vase, 10 1/2"		1	3240 CC	930		53.75	
Vase, Drapery, 7 1/2"	b	1	6490 CC	931		34.75	
Lamp, Paisley, 20"		1	6701 CC	932		149.50	
Vase, Pan, Rib, 6 1/2"	b	1	6851 CC	933		34.75	
Lamp, Beauty, 23"		1	7110 CC	934		179.50	
Basket, Melon, 7 1/2"	b	1	7139 CC	935		37.50	☺
Ewer, Bead Mel, 4 1/2"	b	1	7685 CC	936		32.50	
Vase, Daffodil, 5 1/2"	b	2	7793 CC	937		18.75	
Lamp, GWTW, 30"		1	9202 CC	938		249.50	
Lamp, Rose, 20"		1	9218 CC	939		149.75	
Basket, 8 1/2"	b	1	9464 CC	940		52.50	
Vase, Melon, 6 1/2"	aa	1	9867 CC	941		26.25	

Page 30 - (main 2001 catalog) - Cranberry Opalescent

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
5 Pc. CR Asst. (3%)	(c)	1	0685 AS	942		179.00	
Basket, Hobnail, 7"	a c	1	3346 CR	943		39.75	☺
Pitcher, Hob. 5 1/2"	a c	1	3366 CR	944		39.75	☺
Vase, Hobnail, 4 1/2"	a cc	1	3649 CR	945		26.25	☺
Vase, Hobnail, 11"	a c	1	3752 CR	946		52.50	

❖ ❖ ❖ WHILE SUPPLIES LAST ❖ ❖ ❖

"Jolly Snowman" on Cobalt

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
6 Pc. Asst. (save 15%)	(a)	1	0112 AS	947		100.75	*
Ornament,3 1/2"	aa	1	1714 KE	948		14.75	
Egg, 3 3/4"	aa	1	5146 KE	949		19.75	
Vase, 5"	aa	1	9869 KE	950		24.75	

Birth of a Savior

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
Plate, 9" - *1st Ed.*		1	7610 XS	951		37.50	
Hurricane Candle, 11" *2nd Ed.*		1	3205 KP	952		74.50	
Plate, 9" - *2nd Ed.*		1	7610 KP	953		39.50	
Plate, 9" - *3rd Ed.*		1	7610 QP	954		42.50	

Santas

DESCRIPTION	# ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
4 Pc. Asst. (save 15%)	(a)	1	0113 AS	955		140.25	*
Santa, Americana, 7"	a	1	5279 VH	956		42.50	
Santa, Quilted, 8"	a	1	5299 VG	957		42.50	
Santa,Golden Age,8 1/2"	a	1	5249 JN	958		37.50	
Santa,Enchant,7"	a	1	5279 JM	959		42.50	

TOTAL COST $

LESS (Refer to special terms) %

NET COST $

a, b, c = one piece per Assortment.
aa, bb, cc = two pieces per Assortment.
* = New April 2001
☺ = In Direct Mail Catalog Assortment