

Spring 2002 Wholesale Price List



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

Orders only: 1-800-933-6866 FAX: 1-304-375-6459

Order by 12/15/01 for
Special Discounts
and Dating (see below)

EFFECTIVE:
September 1, 2001
thru
March 31, 2002

New Account Minimum: \$600 / Re-order Minimum: \$100

SOLD TO:		ACCT. NO.		CUSTOMER DEPARTMENT		CUSTOMER P.O. NUMBER		CONFIRM?	
								☐ ATTACHED ☐ HOLD FOR ☐ NOT REC. ☐ NEW CUNT? ☐ YES ☐ NO	
SHIP TO:		ZIP CODE		ROUTING: Will ship best & cheapest unless specified		REPRESENTATIVE		☐ ACCEPT ☐ REFUSE NAME:	
BUYER'S NAME		FENTON SPECIALIST		TELEPHONE NO.		FAX NO.		MARK CARTONS	
ORDER NUMBER		RECEIVED DATE (stamped)		SKC		CUSTOMER NUMBER		CON.	
V								Y	
TERMS		REQ. SHIP DATE		CANCEL DATE		SCHED. WEEK		REPRESENTATIVES	
								* *	
SALES GL		AR GL		PRIC CODE		PRIC MULTI		L.I. DISC	
1 2 3		3						Y N Y N Y N	
COMMENTS (PRINT)								INITIALS	
968								P/C OF CR KEY CHK	
FREE FORM SPECIAL INSTRUCTIONS								SPEC	
()								WHOLESALE ORDER TOTAL	
								Y N	

EARLY SPRING 2002 (Minimum \$100.00)

Request ship: ☐ 12/10 - 12/21

☐ 12/31 - 1/11

☐ 1/14 - 1/25

DESCRIPTION	# ASS	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASS	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASS	MIN	WARE #	SPEED	PCS	COST	EXT.
Page S1 - Perfumes (Limited to Sales through 3/31/02)								Page S3 - Blue Topaz								Page S5 - Hugs For You							
6 Pc. Asst. (3%)	(a)	1	0130 AS	1000		231.25	*	Pitcher, 4 1/2"	a	1	1962 SY	1024		12.50	*	Heart, 4" w (Willow)	a	2	5786 GY	1050		11.25	*
Round, 7" (Topaz)	aa	1	5304 QT	1001		44.75	*	Bird on a log, 3"	a	2	5238 SY	1025		9.75	*	Heart, 4" w (Crystal)	a	1	5786 T4	1051		17.50	*
Heart, 5" (Pink)	aa	1	5307 P8	1002		39.75	*	Perfume, 8 1/2"	a	1	5308 SY	1026		19.75	*	Beauty, 3 1/2" (Blue)	a	2	6506 LZ	1052		11.25	*
Daisy, 6 1/2" (Blue)	aa	1	5315 YA	1003		34.75	*	Vase w/Stand, 10 1/2"	a	1	5500 SY	1027		29.75	*	Beauty, 3 1/2" (Violet)	a	2	6506 OE	1053		11.25	*
Page S1 - Mary Gregory & Heart Optic								Figurines & Trinkets								Page S5 - Hugs For You							
5 Pc. Asst. (3%)	(a)	1	0131 AS	1004		319.50	*	Bell, Priscilla, 4 1/2"	a	2	5966 SY	1028		9.75	*	Nouveau, 4" w (Pink)	a	2	6877 PS	1055		12.50	*
Fairy Light, 5" (2350)	a	1	1505 MZ	1005		47.50	*	Vase, Drapery, 7 1/2"	a	1	6490 SY	1029		22.50	*	Nouveau, 4" w (Blue)	a	2	6877 SY	1056		12.50	*
Basket, 11" (2350)	a	1	1533 MV	1006		84.50	*	Vase, Elite, 8"	a	1	6564 SY	1030		18.75	*	Templebells, 5" (Pink)	a	2	9486 PS	1057		11.25	*
Basket, 10 1/2" (2950)	a	1	2176 CR	1007		67.50	*	Covered Box, 4 1/2"	a	2	6570 SY	1031		14.75	*	Hex, 4" (Willow)	a	2	9687 GY	1058		11.25	*
Vase, 5" (2350)	a	1	3249 M8	1008		47.50	*	Basket, Thistle, 7"	a	1	6838 SY	1032		22.50	*	Page S5 - Hugs For You							
Vase, 10" (2350)	a	1	5985 MH	1009		82.50	*	Notive, Vining, 6 1/2"	a	1	6902 SY	1033		19.75	*	8 Pc. Bunny Asst.	(a)	1	0135 AS	1059		100.00	*
Victoria's Attic								Page S4 - Into The Pond								Page S5 - Hugs For You							
22 Pc. Asst. (3%)	(a)	1	0132 AS	1010		570.00	*	24 Pc. Asst. (3%)	(a)	1	0133 AS	1034		291.00	*	24 Pc. Asst. (3%)	(b)	1	0136 AS	1060		291.00	*
Pitcher, Drapery, 8"	a	1	2044 L7	1011		34.75	*	Sunfish, 2 1/2" (Willow)	aa	2	5167 GY	1035		8.00	*	Bear, 3" (Pink)	bb	2	5251 N5	1061		12.50	*
Vase, 9 1/2"	a	1	2955 SV	1012		49.75	*	Sunfish, (Violet)	aa	2	5167 OQ	1036		8.00	*	Bear, 3" (Violet)	bb	2	5251 N4	1062		12.50	*
Covered Box, 5 1/2"	a	1	5585 SV	1013		44.75	*	Sunfish, (Blue)	aa	2	5167 SY	1037		8.00	*	Bear, 3" (Blue)	bb	2	5251 N6	1063		12.50	*
Vase, 6 1/2"	a	1	5959 SV	1014		32.50	*	Sunfish, (Pink)	aa	2	5167 XT	1038		8.00	*	Bear, 3" (Willow)	bb	2	5251 NU	1064		12.50	*
Basket, 7 1/2" (Nancy)	a	1	7139 SV	1015		45.00	*	Turtle, 4" (Willow)	aa	2	5266 L3	1039		14.75	*	Bunny, 3" (Blue)	aabb	2	5262 NC	1065		12.50	*
Lamp, GWTW, 30"	a	1	9202 L7	1016		197.50	*	Turtle, (Violet)	aa	2	5266 OW	1040		14.75	*	Bunny, 3" (Violet)	aabb	2	5262 NC	1066		12.50	*
Page S2 - Cottage Roses on French Opalescent								Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Basket, 8 1/2"	a	1	1539 FT	1017		44.75	*	11 Pc. Asst.	(a)	1	0134 AS	1047		131.75	*	Bunny, 3" (Willow)	aabb	2	5262 NL	1067		12.50	*
Vase, 9"	a	1	3082 FT	1018		44.75	*	Hobnail, 3 1/2" (Blue)	a	2	3969 SY	1048		10.25	*	Bunny, 3" (Pink)	aabb	2	5262 NR	1068		12.50	*
Pitcher, 7"	a	1	3096 FT	1019		44.75	*	Hobnail, 3 1/2" (Pink)	a	2	3969 XT	1049		10.25	*	Kitten, 3" (Pink)	bb	2	5365 NB	1069		12.50	*
Cat, 5"	a	1	5065 FT	1020		17.50	*	Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Bear, 3 1/2"	a	2	5151 FT	1021		14.75	*	Frog, 2 1/2" (Willow)	aa	2	5274 L3	1043		14.75	*	Kitten, 3" (Willow)	bb	2	5365 NQ	1070		12.50	*
Bunny, 3"	a	2	5162 FT	1022		14.75	*	Frog, (Violet)	aa	2	5274 OW	1044		14.75	*	Kitten, 3" (Violet)	bb	2	5365 NT	1071		12.50	*
Bell, Melon, 6"	a	1	6863 FT	1023		19.75	*	Frog, (Crystal)	aa	2	5274 UI	1045		14.75	*	Kitten, 3" (Blue)	bb	2	5365 ND	1072		12.50	*
Page S2 - Cottage Roses on French Opalescent								Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Basket, 8 1/2"	a	1	1539 FT	1017		44.75	*	Frog, (Blue)	aa	2	5274 XJ	1046		14.75	*	Counter Card	a b	1	FG135	1073		N/C	
Vase, 9"	a	1	3082 FT	1018		44.75	*	Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Pitcher, 7"	a	1	3096 FT	1019		44.75	*	11 Pc. Asst.	(a)	1	0134 AS	1047		131.75	*	Page S5 - Hugs For You							
Cat, 5"	a	1	5065 FT	1020		17.50	*	Hobnail, 3 1/2" (Blue)	a	2	3969 SY	1048		10.25	*	Page S5 - Hugs For You							
Bear, 3 1/2"	a	2	5151 FT	1021		14.75	*	Hobnail, 3 1/2" (Pink)	a	2	3969 XT	1049		10.25	*	Page S5 - Hugs For You							
Bunny, 3"	a	2	5162 FT	1022		14.75	*	Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Bell, Melon, 6"	a	1	6863 FT	1023		19.75	*	Frog, 2 1/2" (Willow)	aa	2	5274 L3	1043		14.75	*	Page S5 - Hugs For You							
Page S2 - Cottage Roses on French Opalescent								Frog, (Violet)	aa	2	5274 OW	1044		14.75	*	Page S5 - Hugs For You							
Basket, 8 1/2"	a	1	1539 FT	1017		44.75	*	Frog, (Crystal)	aa	2	5274 UI	1045		14.75	*	Page S5 - Hugs For You							
Vase, 9"	a	1	3082 FT	1018		44.75	*	Frog, (Blue)	aa	2	5274 XJ	1046		14.75	*	Page S5 - Hugs For You							
Pitcher, 7"	a	1	3096 FT	1019		44.75	*	Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							
Cat, 5"	a	1	5065 FT	1020		17.50	*	11 Pc. Asst.	(a)	1	0134 AS	1047		131.75	*	Page S5 - Hugs For You							
Bear, 3 1/2"	a	2	5151 FT	1021		14.75	*	Hobnail, 3 1/2" (Blue)	a	2	3969 SY	1048		10.25	*	Page S5 - Hugs For You							
Bunny, 3"	a	2	5162 FT	1022		14.75	*	Hobnail, 3 1/2" (Pink)	a	2	3969 XT	1049		10.25	*	Page S5 - Hugs For You							
Bell, Melon, 6"	a	1	6863 FT	1023		19.75	*	Page S4 - Trinkets For Treasures								Page S5 - Hugs For You							

* = new line item.
a = one piece per Assortment
aa = two pieces per Assortment

Early Spring and Late Spring orders SHIPPED and BILLED separately.

ORDER NUMBER	E	REQUEST DATE	SCHEDULE DATE	976	922	P.O. #									
LATE SPRING 2002 (Minimum \$100.00)															
Request ship: ☐ 2/4 - 2/15 ☐ 2/18 - 3/1 ☐ 3/4 - 3/15															
DESCRIPTION	# ASS	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASS	MIN	WARE #	SPEED	PCS	COST	EXT.
Page S6 - Fairy Lights								Page S8 - Blue Burmese							
5 Pc. Asst.	(a)	1	0139 AS	1074		127.50	*	7 Pc. Asst. (3%)	(a)	1	0142 AS	1114		411.75	*
Sp. Lace, 5 1/2" (Violet)	a	1	3520 OQ	1075		22.50	*	Turtle, 4" (4750)	aa	1	5266 UG	1115		17.50	*
Sp. Lace, 5 1/2" (Pink)	a	1	3520 XI	1076		22.50	*	Basket, 7 1/2" (2750)	aa	1	5934 UG	1116		49.75	*
Atlantis, 5" (Violet)	a	1	5204 AY	1077		27.50	*	Vase, 10" (2750)	aa	1	5975 UG	1117		57.50	*
Atlantis, 5" (Blue)	a	1	5204 SI	1078		27.50	*	Lamp, 21" (950)	a	1	6505 UG	1118		175.00	*
Beaded, 6" (Crystal)	a	1	8405 T6	1079		27.50	*	Page S8 - Limited Edition Eggs (limit of 3000 each)							
Page S6 - Baskets								8 Pc. Asst. (3%)	(a)	1	0143 AS	1119		248.75	*
12 Pc. Asst. (3%)	(a)	1	0137 AS	1080		213.25	*	Blown Egg, 5"	aa	1	1642 K7	1120		44.75	*
Tulip, 7" (Blue)	a	1	5932 IZ	1081		19.75	*	Cobalt, 3 1/4" (Bird)	aa	1	5146 K1	1121		24.50	*
Tulip, 7" (Violet)	a	1	5932 OQ	1082		19.75	*	Ruby (Floral)	aa	1	5146 K2	1122		29.50	*
Tulip, 7" (Pink)	a	1	5932 YS	1083		19.75	*	Burmese (Tulip)	aa	1	5146 K8	1123		29.50	*
Hobnail, 4 1/4" (Violet)	aa	2	6832 OQ	1084		14.25	*	Page S8 - Inspirations							
Hobnail, 4 1/4" (Blue)	aa	2	6832 SY	1085		14.25	*	10 Pc. Asst. (3%)	(a)	1	0144 AS	1124		171.25	*
Hobnail, 4 1/4" (Pink)	aa	2	6832 YS	1086		14.25	*	Vase, 6 1/2"	a	1	2988 6T	1125		24.75	*
Open edge, 7" (Violet)	a	1	8335 OE	1087		23.75	*	Egg, 3 3/4"	aa	2	5146 6T	1126		14.75	*
Open edge, 7" (Pink)	a	1	8335 YR	1088		23.75	*	Bunny, 3"	aa	2	5162 6T	1127		14.75	*
Waterlily, 9 1/2"	a	1	8433 IZ	1089		27.50	*	Bird, 4"	aa	2	5163 6T	1128		14.75	*
Page S7 - Folk Art								Flower Trinket, 4"	a	1	6808 6T	1129		19.75	*
10 Pc. Asst. (3%)	(a)	1	0140 AS	1090		316.00	*	Fairy Light, 5"	a	1	7300 6T	1130		24.75	*
Rooster Box, 8 1/2"	a	1	4680 B3	1091		56.25	*	Bell, 6"	a	1	7463 6T	1131		18.75	*
Bunny Box, 7"	a	1	4683 ZO	1092		49.75	*	ORDER BY 12/15/01 AND EARN SPECIAL DISCOUNTS AND DATING!							
Egg, 3 1/4"	aa	1	5146 Z8	1093		19.75	*	5 400.00 = 5% discount, terms 1% 15, net 45 days!							
Rooster, 8 1/2"	a	1	5257 B3	1094		84.75	*	5 850.00 = 8% discount, terms 1% 15, net 45 days!							
Rooster, 2 3/4"	aa	2	5265 B3	1095		11.75	*	11250.00 = 10% discount, terms 1% 15, net 45 days!							
Rooster, 5 1/4"	a	1	5292 B3	1096		27.50	*	(Combine Early Spring and Late Spring totals for volume discounts).							
* = new line item.								Each order must meet \$100 minimum.							
								ALL SHIPMENTS E.O.B. Williamstown, WV							
								Discount based on total dollars to one location.							