

Christmas 2002
Wholesale Price List

Subject to Approval by
Area Rep and Company



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

www.fentonartglass.com

ORDERS ONLY: 1-800-933-6866 / CUSTOMER SERVICE ONLY: 1-800-933-6766 FAX: 1 - 304 - 375 - 6459 except in WV, AK, HI

TERMS:
1% 15 net 30 days
(See Special Terms
below).

EFFECTIVE:
April 1, 2002
thru
December 1, 2002

SOLD TO:		ACCT. NO.		CUSTOMER DEPARTMENT		CUSTOMER P.O. NUMBER		CONFIRM? ☐ ATTACHED	
				ORDER DATE		REQUESTED SHIP DATE		☐ HOLD FOR ☐ NOT NEC.	
				ROUTING Will ship best & cheapest unless specified		REPRESENTATIVE		NEW CUST? ☐ YES ☐ NO	
				INSTRUCTIONS					
		ZIP CODE						BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. ☐ ACCEPT ☐ REFUSE	
SHIP TO:								NAME	
				BUYER'S NAME				FENTON SPECIALIST	
				TELEPHONE NO.				FAX NO.	
		ZIP CODE		MARK CARTONS				E-MAIL	

INTERNAL USE ONLY	ORDER NUMBER		RECEIVED DATE (stamped)		SRC		CUSTOMER NUMBER		CON.		CUST. P.O. NUMBER		ROUTING		E.O.B.		DEPT.	
									Y						Des.			
	TERMS		REQ. SH. DATE		CANCEL DATE		SCHED. WEEK				REPRESENTATIVES							
	/ /										*						*	
	SALES GL		AR GL		PRICE CODE		PRICE MULTI		L.I. DISC		INV. DISC		INS		HNDLING CHG		HOLD	
	1 2 3		3						Y N		Y N		Y N		P/C		OE	
															CR		KEY	
																	CHK	

DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT	DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT	DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
12 Pc. Asst. (3%)	(a)	1	0170 AS	801			410.75	*	Basket, Ribbed, 7"	a	1	5931 FJ	846			39.75	*	Leaf set, 6" (Violet)	a	1	5371 OE	899			27.50	⊙
Page 51-Jolly Snowman on Cobalt									Vase, 7 1/2" (Lyrus)	a	1	5978 FJ	847			32.25	*⊙	Leaf set, 6" (Ruby)	a	1	5371 RU	900			32.50	

Vase, 6"	aa	1	3088 KE	802			32.50	*
Pitcher, 5"	a	1	6867 K3	803			37.50	*
Basket, Footed, 10"	aa	1	7686 KE	804			39.75	*

Page 51 - Angels								
Angel Girl Bell, 5 1/4"	aa	1	5144 HF	805			24.75	*
Nativity Angel, 8"	aa	1	5298 HC	806			32.50	*

Page 51 - Santas								
Musical, 10" (1750)	a	1	5020 PF	807			49.75	*
Country Santa, 8 1/2"	a	1	5249 T1	808			44.75	*

Page 52 - Snowman Fairy Lt.								
Snowman F. Lt, 7 1/2"	a	1	5940 V4	809			32.50	*

Page 52 - Frosty Friends								
17 Pc. Asst. (3%)	(a)	1	0171 AS	810			272.75	*
Polar Bear, 4 1/2"	a	1	5109 V4	811			16.25	*
Penguin, 4 1/2"	a	1	5267 V4	812			16.25	*
Snowman, 4"	aa	1	5268 V4	813			16.25	*
Snowlady, 4"	aa	1	5269 V4	814			16.25	*
Cat, 3 1/4"	aa	1	5165 DB	815			16.25	*
Penguin, 4 1/2"	a	1	5267 DB	816			16.25	*
Snowman, 4"	aa	1	5268 DB	817			16.25	*
Snowlady, 4"	aa	1	5269 DB	818			16.25	*
Snowman, 4"	aa	1	5268 P6	819			17.50	*
Snowlady, 4"	aa	1	5269 P6	820			17.50	*

Page 52 - Christmas Trees								
14 Pc. Asst. (3%)	(a)	1	0172 AS	821			139.75	*
(Crystal), 6 1/2"	aa	2	5535 J5	822			13.75	*
(Crystal), 4"	aa	2	5556 J5	823			9.75	*
(Crystal), 3"	aa	2	5557 J5	824			7.50	*
(Emerald), 6 1/2"	aa	2	5535 R5	825			13.75	*
(Emerald), 4"	aa	2	5556 R5	826			9.75	*
(Emerald), 3"	aa	2	5557 R5	827			7.50	*
Electric Base	aa	2	9969	828			10.00	

❖❖❖ COLORS & THEMES ❖❖❖
Page 53 & 54 - French Opalescent

11 Pc. Asst. (3%)	(a)	1	0173 AS	829			195.25	*
Cream & Sugar, 3"	a	1	1903 FS	830			17.50	*
Salt & Pepper, 3 1/2"	a	2	1906 FS	831			14.75	*
Bowl, 11" w	a	1	1928 FM	832			22.50	*⊙
Candlestick, 5"	a	pr	1970 FS	833			24.75	*⊙
Covered Candy, 5 1/2"	a	1	1980 FS	834			18.25	*
Cakeplate, Leaf, 12"	a	1	4552 FM	835			32.50	*⊙
Rose bowl, 6" w/base	a	1	5371 FM	836			27.50	
Candleplate, 6 1/2" w	a	2	7788 FM	837			12.50	*⊙
Vase, 4 1/2"	a	2	9157 FM	838			12.50	*
2-Way Votive, 4 1/2"	aa	2	9596 FM	839			9.25	

Page 53 - Royal Lenten Rose								
8 Pc. Asst. (3%)	(a)	1	0174 AS	840			243.75	*
Lamp, 18"		1	2704 FJ	841			124.50	*
Rose bowl, 4 1/2"	a	1	2759 FJ	842			19.75	*
Hurricane candle, 11"	a	1	3205 FJ	843			62.50	*
Polar Bear, 4 1/2"	a	1	5109 FJ	844			16.25	*
Fawn, 3 3/4"	a	1	5160 FJ	845			16.25	*⊙

SPECIAL TERMS: EFFECTIVE 4/1/02 - 7/31/02
\$500 - 5% discount, 60 days dating \$1000 - 8% discount, 60 days dating
\$1500 - 10% discount, 12/1/02 dating
(shipments after 11/1 = 1% 15, net 30 days)
Special Terms for Christmas 2002 based on total dollars shipped to one location at one time.

Page 54 - Emerald Green								
8 Pc. Asst. (3%)	(a)	1	0175 AS	850			150.50	*
Covered Box, 7"	a	1	1503 EA	851			34.75	*
Cream & Sugar, 3"	a	2	1903 EA	852			17.50	*
Salt & Pepper, 3 1/2"	a	2	1906 EA	853			14.75	*
Rose bowl, 6" w/base	a	1	5371 EA	854			27.50	
Candlestick, 5 1/2"	a	pr	6371 EA	855			29.75	*
Candleplate, 6 1/2" w	a	2	7788 EA	856			12.50	*
Votive, 2-way, 4 1/2"	aa	2	9596 EA	857			9.25	

Page 54 - Partridge & Pears								
5 Pc. Asst. (3%)	(a)	1	0176 AS	858			130.25	*
Basket, 11"	a	1	1533 EK	859			44.75	*
Cat, 5"	a	1	5065 EK	860			17.50	*
Vase, 5"	a	1	5377 EK	861			24.75	*
Fairy Light, 5"	a	1	7300 EK	862			24.75	*
Bell, 7"	a	1	7566 EK	863			22.50	*

Page 55 & 56 - Ruby								
12 Pc. Asst. (3%)	(a)	1	0177 AS	864			256.00	*
Vase, Melon, 11"	a	1	3258 RU	865			37.50	
Bell, 6"	a	2	4560 RU	866			14.75	
Cardinal, 5 1/4"	a	2	5245 RU	867			11.75	
Rose bowl, 6" w/base	a	1	5371 RU	868			32.50	
Candlestick, 5 1/2"	a	pr	6371 RU	869			39.75	*
Basket, Thistle, 7"	a	1	6838 RU	870			24.75	*
Vining Votive, 6 1/2"	a	1	6900 RU	871			24.75	*
Covered Box, 5 1/2"	a	1	7640 RU	872			22.50	*
Vase, Daffodil, 7 1/2"	a	1	7653 RU	873			17.50	*
Candleplate, 6 1/2" w	a	2	7788 RU	874			14.75	*
Lamp, GWTW, 24"		1	9101 RU	875			137.50	
Votive, 2-way, 4 1/2"	aa	2	9596 RU	876			11.75	

Page 55 - Star Bright on Ruby								
4 Pc. Asst. (3%)	(a)	1	0178 AS	877			140.25	*
Bell, 6"	a	1	1774 SQ	878			27.50	*
Vase, 10"	a	1	5923 SQ	879			49.75	*
Fairy Light, 5"	a	1	6100 SQ	880			29.75	*
Basket, 7 1/2"	a	1	9035 SQ	881			37.50	*

❖❖❖ CANDLELIGHTING ❖❖❖
Page 56 - Candleplates

8 Pc. Asst. (3%)	(a)	1	0179 AS	882			101.25	*
(Emerald), 6 1/2" w	aa	2	7788 EA	883			12.50	*
(Fr. Opal)	aa	2	7788 FM	884			12.50	*⊙
(Violet)	aa	2	7788 OE	885			12.50	*⊙
(Ruby)	aa	2	7788 RU	886			14.75	*

Page 56 - 2-way Votives								
14 Pc. Asst. (3%)	(a)	1	0180 AS	887			130.50	
(Emerald), 4 1/2"	aa	2	9596 EA	888			9.25	
(Fr. Opal)	aa	2	9596 FM	889			9.25	
(Willow)	aa	2	9596 GY	890			9.25	
(Violet)	aa	2	9596 OE	891			9.25	
(Ruby)	aa	2	9596 RU	892			11.75	
(Blue Topaz)	aa	2	9596 SY	893			9.25	
(Pink Chiffon)	aa	2	9596 YS	894			9.25	

Page 56 - Rose Bowls								
7 Pc. Asst. (3%)	(a)	1	0181 AS	895			191.50	
Leaf set, 6" (Emerald)	a	1	5371 EA	896			27.50	
Leaf set, 6" (Fr. Opal)	a	1	5371 FM	897			27.50	
Leaf set, 6" (Willow)	a	1	5371 GR	898			27.50	

❖❖❖ Christmas Star Nativity ❖❖❖
Page 57

Holy Family		1	N5070 NV	903			62.00	*
(\$129.00 retail)								
Shepherd, Angel, Lamb		1	5104 NV	904			62.00	*
(\$129.00 retail)								
Star backdrop, 11 3/4"		1	FG 118	905			19.75	

Page 57 - Everyday Angels								
8 Pc. Asst. (3%)	(a)	1	0182 AS	906			153.25	*
Angel (Joy), 5 3/4"	aa	1	5114 WA	907			19.75	*⊙
Angel (Love)	aa	1	5114 WC	908			19.75	*⊙
Angel (Faith)	aa	1	5114 WD	909			19.75	*⊙
Angel (Hope)	aa	1	5114 WE	910			19.75	*⊙

❖❖❖ General Catalog 2002 ❖❖❖
Page 28 - White Poppies

12 Pc. Top Sell (3%)	(a)	1	0564 AS	911			458.75	
Lamp, 18"		1	1509 C6	912			199.50	
Vase, Hexagonal, 9"		1	1554 C6	913			67.50	
Vase, Square, 8"	a	1	1643 C6	914			49.75	
Basket, 8"	a	1	3076 C6	915			52.50	
Vase, 5"	a	1	3249 C6	916			32.50	

Page 28 - 30 - Cranberry							
Pc. New Asst. (3%)	(b)	1	0565 AS	917		275.75	
Vase, Coin Dot, 10"	b	1	1069 CC	918		44.75	
Vase, Melon, 6"	a	2	1214 CC	919		19.75	
Vase, Jack-in-Pulpit, 8 1/2"	a	1	3070 CC	920		36.25	
Basket, 8"		1	3076 CC	921		38.75	
Basket, Drapery, 10 1/2"	b	1	3245 CC	922		49.75	☺
Vase, Wheat, 8"	b	1	5858 CC	923		32.50	
Pitcher, Drapery, 6 1/2"	b	1	6341 CC	924		39.75	
Vase, Drapery, 7 1/2"	a	1	6490 CC	925		36.25	☺
Lamp, Beauty, 23"		1	7110 CC	926		189.50	
Basket, Melon, 7 1/2"		1	7139 CC	927		38.75	
Ewer, 4 1/2"		1	7685 CC	928		32.50	☺
Lamp, GWTW, 30"		1	9202 CC	929		249.50	
Lamp, Rose, 20"		1	9218 CC	930		149.75	
Basket, 8 1/2"	a	1	9464 CC	931		54.75	
Basket, Melon, 6 1/2"	a	1	9867 CC	932		27.50	☺