Spring 2001
Wholesale Price List

The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187
PHONE (304) 375-6122
Orders only: 1-800-933-6866 **FAX:** 1-304-375-6459

EFFECTIVE :
September 1, 2000
thru
March 31, 2001

New Account Minimum: $600 /Re-order Minimum : $100

Sold To:	Acct. No.	Customer Department	Customer P.O. Number	Confirm? ☐ Attached
		Order Date	Requested Ship Date / Order Cancel Date	☐ Hold For ☐ Not Nec.
		Routing Will ship best & cheapest unless specified	Representative 0604	New Cust? ☐ Yes ☐ No
	Zip Code			
Ship To:				
		Buyer's Name	Fenton Specialist	
		Telephone No.	Fax No.	
	Zip Code	Mark Cartons		

Breakage Insurance, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is Specifically refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.
☐ Accept ☐ Refuse
Name _____

Internal Use Only

Order Number	Received Date (stamped)	SRC	Customer Number	Con.	Cust. P.O. Number	Routing	F.O.B.	Department
V				Y			Des.	

Terms	Req. Ship Date	Cancel Date	Sched. Week	Representatives	
/ /				*	*

Sales GL	AR GL	Price Code	Price Mult	L.I. Disc	Inv. Disc	Ins	Hndlg Chg	Hold	Initials				
	1 2 3	3				Y N	Y N	Y N	P/C	OE	CR	KEY	CHK

Comments (Limit 6)	Mark Cartons
968	

Free Form Special Instructions	Spec	Wholesale Order Total
( )	Y N	

Early Spring 2001 (Minimum $100.00)

Request ship: ☐ 12/11 - 12/22 ☐ 1/2 - 1/12 ☐ 1/15 - 1/26

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Commemorative Piece - Last day to order 12/1/00 (see color sheet)							
Holly Plate, 9 1/2"		1	5487 RC	1000		40.00	*
Early Spring Limited Editions							
Page S1 - Legendary Fashions by Fenton							
7 Pc. Prepack (3%)	(a)	1	0401 PK	1001		225.50	*
Flapper, 8" (4750)	aa	1	5045 FC	1002		36.25	*
Victorian, 8 1/2" (4750)	aa	1	5046 VA	1003		36.25	*
Gibson Girl, 8" (4750)	aa	1	5047 GZ	1004		36.25	*
Mirror, 12 1/2"	a	1	55231	1005		15.00	*
Page S1 - Mary Gregory							
4 Pc. Asst. (3%)	(a)	1	0402 AS	1006		264.75	*
Vase, 7" (2350)	a	1	1573 Q8	1007		49.50	*
Vase, 10" (2350)	a	1	1616 Q2	1008		79.50	*
Basket, 8 1/2" (2350)	a	1	2983 DM	1009		69.50	*
Tumble up, 8" (2350)	a	1	3200 DQ	1010		74.50	*
Page S2 - Perfume Bottles - last day to order 3/31/01							
6 Pc. Asst. (3%)	(a)	1	0403 AS	1011		246.50	*
Heart, 5"	aa	1	2785 OF	1012		39.75	*
Round, 6"	aa	1	2906 ZY	1013		44.75	*
Feather, 6 1/2"	aa	1	6875 EW	1014		42.50	*
Spring Color Statement							
Page S2 - Daisy Lane							
28 Pc. Asst. (3%)	(a)	1	0404 AS	1015		581.00	*
Bell, 6 1/2"	a	1	1145 UC	1016		21.25	*
Basket, 8 1/2"	a	1	1147 UC	1017		44.75	*
Vase, 9"	a	1	4752 UC	1018		44.75	*
Vase, 5"	a	1	4757 UC	1019		24.75	*

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Pitcher, 5 1/2"	a	1	4768 UC	1020		42.50	*
Basket, 7"	a	1	4775 UC	1021		24.75	*
Cat, 5"	a	1	5065 UC	1022		16.25	*
Bear, 3 1/2"	a	1	5151 UC	1023		13.75	*
Duckling, 3 1/2"	a	1	5169 UC	1024		13.75	*
Lamp, 18"		1	6850 UC	1025		134.50	*
Page S3 - Pink Chiffon Opalescent							
Lamp, GWTW, 25"		1	3303 YS	1026		124.50	*
Basket, Hobnail,, 9"	a	1	3357 YS	1027		23.75	*
Pitcher, Hobnail, 5 1/2"	a	1	3366 YS	1028		23.75	*
Bell, Hobnail, 5 1/2"	a	1	3368 YS	1029		10.00	*
Vase, Cupped, 4 1/2"	a	1	3669 YS	1030		11.25	*
Cov. Candy, 7 1/4"	a	1	3688 YS	1031		17.50	*
Vase, Hobnail, 11"	a	1	3752 YS	1032		32.50	*
Boot, Hobnail, 4 1/4"	aa	2	3992 YS	1033		6.25	*
Ringholder, 3"	aa	2	9144 PS	1034		3.50	*
Votive, 2-way, 4 1/2"	aa	2	9596 YS	1035		8.75	*
Page S3 - Spring Splendor on Pink Chiffon							
Elephant, 3 1/2"	a	1	5136 X9	1036		13.75	*
Cat, 3 3/4"	a	1	5165 X9	1037		13.75	*
Box, 6 1/2" (Shelley)	a	1	5905 X9	1038		47.00	*
Basket, Ribbed, 9"	a	1	5931 X9	1039		42.50	*
Trinket, Flower, 4"	a	1	6808 X9	1040		17.50	*
Vase, 9"	a	1	7386 X9	1041		42.50	*
Bell, Legacy, 6 1/2"	a	1	7568 X9	1042		19.75	*

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Simple Pleasures							
Page S4 - Trinket Boxes							
12 Pc. Asst.	(a)	1	0405 AS	1043		152.25	*
Hobnail (Willow), 3 1/2"	aa	2	3969 GY	1044		9.75	*
Heart (Opal dec.), 5"	a	1	4106 EG	1045		24.75	*
Flower (Cobalt), 4"	a	1	6808 A9	1046		17.50	
Thistle (Willow), 4 1/2"	aa	1	6845 GY	1047		11.25	*
Thistle (Violet), 4 1/2"	aa	1	6845 OE	1048		11.25	*
T.bells (Violet), 5"	a	2	9486 OE	1049		9.75	
T.bells (Pink), 5"	aa	2	9486 PS	1050		9.75	*
Rib oval (Opal, dec.), 5"	a	1	9589 S4	1051		16.25	*
Page S4 - Slippers							
14 Pc. Asst.	(a)	1	0406 AS	1052		123.00	*
Queen (Willow), 6"	aa	2	1995 GR	1053		5.00	*
Queen, (Cobalt), 6"	aa	2	1995 KN	1054		5.00	
Queen (Pink), 6"	aa	2	1995 PS	1055		5.00	*
Queen (Violet), 6"	a	2	1995 V1	1056		9.75	
Imperial (Violet), 6 1/2"	a	1	8595 C4	1057		14.75	*
Imperial (Willow), 6 1/2"	a	1	8595 EX	1058		14.75	*
Imperial (Pink), 6 1/2"	a	1	8595 H7	1059		14.75	*
Princess (Willow), 5"	a	2	9591 E6	1060		9.75	*
Princess (Rose), 5"	a	2	9591 CT	1061		9.75	
Princess (Cobalt), 5"	a	2	9591 TN	1062		9.75	
Princess (Violet), 5"	a	2	9591 QM	1063		9.75	

Discount based on total dollars to one location (Refer to special terms).

Total Cost
Less _____ %
Net Cost

a = one piece per Assortment or Prepack
aa = two pieces per Assortment or Prepack

* = new line item.

Early Spring and Late Spring orders Shipped and Billed separately.

Order Number	Request Date	Schedule Date		P.O. #
E		976	922	

Late Spring 2001 (Minimum $100.00)

Request ship: ☐ 2/5 - 2/16 ☐ 2/19 - 3/2 ☐ 3/5 - 3/16

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Simple Pleasures							
Page S5 - Hugs For You							
21 Pc. Prepack	(a)	1	0407 PK	1064		250.00	*
Baby Bear (Blue), 3"	aa	1	5251 NE	1065		12.50	*
Baby Bear (Pink), 3"	aaa	1	5251 N5	1066		12.50	*
Baby Bear (Violet), 3"	aaa	1	5251 NJ	1067		12.50	*
Baby Bear (Willow), 3"	aa	1	5251 NU	1068		12.50	*
Kitten (Blue), 3"	aa	1	5365 ND	1069		12.50	*
Kitten (Pink), 3"	aaa	1	5365 NB	1070		12.50	*
Kitten (Violet), 3"	aaa	1	5365 NT	1071		12.50	*
Kitten (Willow), 3"	aa	1	5365 NQ	1072		12.50	*
Counter card	a	1	FG135			N/C	*
Candle Items							
Page S6 - Fairy Lights							
5 Pc. Asst.	(a)	1	0408 AS	1073		138.75	*
Hobnail (Violet), 9"	a	1	1167 OQ	1074		39.75	*
Atlantis (Willow), 5"	a	1	5204 AF	1075		24.75	*
Atlantis (Violet), 5"	a	1	5204 AY	1076		24.75	*
Beaded (Willow), 6"	a	1	8405 WQ	1077		24.75	*
Beaded (Pink), 6"	a	1	8405 YH	1078		24.75	*
Springtime Baskets & Figurines							
Page S6 - Baskets							
12 Pc. Asst. (3%)	(a)	1	0409 AS	1079		194.50	*
Hobnail (Pink), 8 1/2"	a	1	3638 YS	1080		24.75	*
Rose (Willow), 6"	a	1	6821 GY	1081		16.25	*
Rose (Violet), 6"	a	1	6821 OQ	1082		16.25	*
Rose (Pink), 6"	a	1	6821 YS	1083		16.25	*
Hobnail (Willow), 4 1/4"	aa	1	6832 GY	1084		13.25	*
Hobnail (Violet), 4 1/4"	aa	1	6832 OQ	1085		13.25	*

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Hobnail (Pink), 4 1/4"	aa	1	6832 YS	1086		13.25	*
Rose (Willow), 8"	a	1	9237 GY	1087		23.75	*
Rose (Violet), 8"	a	1	9237 OQ	1088		23.75	*
Page S7 - Folk Art Animals							
8 Pc. Asst. (3%)	(a)	1	0410 AS	1089		277.25	*
Lamb Box, 4 1/2" (3/31)	a	1	4580 OM	1090		27.50	*
Rooster Box, 8 1/2"	a	1	4680 OA	1091		52.50	*
Bunny Box, 7" (3/31)	a	1	4683 OH	1092		49.75	*
Rooster, 8 1/2"	a	1	5257 OA	1093		79.50	*
Rooster, 2 3/4"	a	1	5265 OA	1094		11.25	*
Rooster, 5 1/2"	a	1	5292 OA	1095		24.75	*
Rooster Box, 4 1/2"	a	1	6483 OA	1096		27.50	*
Egg cup, 3 1/2" (3/31)	a	1	6883 OY	1097		13.00	*
Page S7 - Spring Figurines							
23 Pc. Asst.	(a)	1	0413 AS	1098		154.25	*
Bunny (Pink), 3"	a	1	5162 X9	1099		13.75	*
Bird (Fr. Opal), 4"	a	1	5163 ON	1100		13.75	*
Duckling (Willow), 3 1/2"	a	1	5169 ZI	1101		13.75	*
Rooster (Violet), 2 3/4"	aaa	2	5265 OE	1102		4.75	*
Rooster (Willow), 2 3/4"	aaa	2	5265 GR	1103		4.75	*
Rooster (Pink), 2 3/4"	aaa	2	5265 PS	1104		4.75	*
Bunny (Violet), 2 3/4"	aaa	2	5275 OE	1105		4.75	*

Description	# Asst	Min	Ware #	Speed	Pcs	Cost	Ext.
Bunny (Willow), 2 3/4"	aaa	2	5275 GR	1106		4.75	*
Bunny (Pink), 2 3/4"	aaa	2	5275 PS	1107		4.75	*
Rooster (Violet), 5 1/2"	a	1	5292 OE	1108		13.75	*
Rooster (Willow), 5 1/2"	a	1	5292 GR	1109		13.75	*
Late Spring Limited Editions							
Page S8 - Daisy Butterfly on Lotus Mist Burmese							
6 Pc. Asst. (3%)	(a)	1	0417 AS	1110		259.50	*
Cat, 5" (4750)	aa	1	5065 ES	1111		23.75	*
Basket, 10" (2750)	aa	1	6531 ES	1112		57.50	*
Vase, 10" (2750)	aa	1	6548 ES	1113		52.50	*
Page S8 - Collectible Eggs (3000)							
Order by Assortment and/or in EQUAL QUANTITIES ONLY until 12/15/00.							
14 Pc. Asst. (3%)	(a)	1	0418 AS	1114		342.50	*
Koi fish, 3 3/4" (Black)	aa	1	5146 J2	1115		24.50	*
Turtle (Fr. Opal)	aa	1	5146 J3	1116		24.50	*
Seahorse (Willow)	aa	1	5146 J4	1117		24.50	*
Apples (Cobalt)	aa	1	5146 J5	1118		24.50	*
Topiary (Pink)	aa	1	5146 J6	1119		24.50	*
Tulip (Violet)	aa	1	5146 J7	1120		24.50	*
Floral (Lotus Mist)	aa	1	5146 J8	1121		29.50	*

Total Cost
Less _____ %
Net Cost

2000 Glass Messenger Exclusive ▲

Annual Subscription (4)	1	FG086		12.00
Basket, 9 1/2"	1	F6831 ZM	*	45.00

▲ Volume discount does not apply to GM subscriptions or exclusives.
* One per dealer subscriber. Collector redemptions handled separately.

ORDER BY 12/15/00 AND EARN SPECIAL DISCOUNTS AND DATING!
$ 400.00 = 5% discount, terms 1% 15, net 45 days!
$ 850.00 = 8% discount, terms 1% 15, net 45 days!
$1250.00 = 10% discount, terms 1% 15, net 45 days!
(Combine Early Spring and Late Spring totals for volume discounts).
Each order must meet $100 minimum.
ALL SHIPMENTS F.O.B. Williamstown, WV
Discount based on total dollars to one location.

* = new line item.
a = one piece per Assortment or Prepack
aa = two pieces per Assortment or Prepack
aaa = three pieces per Assortment or Prepack