

ORDERS ONLY 1-800-933-6866 / CUSTOMER SERVICE ONLY 1-800-933-6766 / (Except in WV, AK and HI)

TERMS: 1% 15 days. Net 30 days. Interest of 1½ % **per month** to be charged on **past due accounts**. F.O.B. Factory. Freight Collect

SOLD TO						CUSTOMER DEPARTMENT				CUSTOMER P.O. NUMBER				CONFIRM? ☐ Attached ☐ Hold For ☐ Not Nec.																																																																																																																																																																																																													
						ORDER DATE				REQUESTED SHIP DATE				ORDER CANCEL DATE																																																																																																																																																																																																													
						ROUTING Will ship best & cheapest unless specified								REPRESENTATIVE																																																																																																																																																																																																													
						INSTRUCTIONS								NEW CUST? ☐ YES ☐ NO																																																																																																																																																																																																													
						ZIP CODE								BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. ☐ Accept ☐ Refuse Name _____																																																																																																																																																																																																													
SHIP TO																																																																																																																																																																																																																											
						BUYER'S NAME																																																																																																																																																																																																																					
						TELEPHONE NO.								FAX NO.																																																																																																																																																																																																													
						ZIP CODE								MARK CARTONS																																																																																																																																																																																																													
<table border="1"> <thead> <tr> <th colspan="2">ORDER NUMBER</th> <th colspan="2">RECEIVED DATE (stamp)</th> <th colspan="2">SRC</th> <th colspan="2">CUSTOMER NUMBER</th> <th colspan="2">CONSOL</th> <th colspan="2">CUST. P.O. NUMBER</th> <th colspan="2">ROUTING</th> <th colspan="2">F.O.B. Factory Destination</th> <th colspan="2">DEPT.</th> <th colspan="2">TERMS</th> </tr> </thead> <tbody> <tr> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2">Y N</td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> </tr> <tr> <th colspan="2">REQ. SH. DATE</th> <th colspan="2">CANCEL DATE</th> <th colspan="2">SCHED. WEEK</th> <th colspan="2">REPRESENTATIVES</th> <th colspan="2">COMM</th> <th colspan="2"></th> <th colspan="2">P/C</th> <th colspan="2">OE</th> <th colspan="2">CR</th> <th colspan="2">KEY CHK</th> </tr> <tr> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2">*</td> <td colspan="2">*</td> <td colspan="2">*</td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> <td colspan="2"></td> </tr> <tr> <th>SALES GL</th><th>AR GL</th><th>R / T</th><th>TAX CODE</th><th>PRICE CODE</th><th>PRICE MULT</th><th>L.I. DISC</th><th>INV. DISC</th><th>INS</th><th>HOLDG CHR</th><th>HOLD</th><th>SHIP INV</th><th colspan="8">CUSTOMER SERVICE NOTES</th> </tr> <tr> <td>1</td><td>2</td><td>3</td><td>R</td><td>T</td><td>1</td><td>2</td><td></td><td>Y</td><td>N</td><td>Y</td><td>N</td><td>Y</td><td>N</td><td colspan="6">NO CHARGE - enter all items. NO CHARGE - enter circled items</td> </tr> <tr> <td colspan="12">COMMENTS (limit 10)</td> <td colspan="4">MARK CARTONS</td> <td colspan="4">RET ORDER TO</td> </tr> <tr> <td colspan="12">968 976 922</td> <td colspan="4"></td> <td colspan="4"></td> </tr> <tr> <td colspan="12">FREE FORM SPECIAL INSTRUCTIONS</td> <td colspan="4">SPEC</td> <td colspan="4">WHOLESALE ORDER TOTAL</td> </tr> <tr> <td colspan="12">()</td> <td colspan="4">Y N</td> <td colspan="4"></td> </tr> </tbody> </table>																				ORDER NUMBER		RECEIVED DATE (stamp)		SRC		CUSTOMER NUMBER		CONSOL		CUST. P.O. NUMBER		ROUTING		F.O.B. Factory Destination		DEPT.		TERMS										Y N												REQ. SH. DATE		CANCEL DATE		SCHED. WEEK		REPRESENTATIVES		COMM				P/C		OE		CR		KEY CHK								*		*		*										SALES GL	AR GL	R / T	TAX CODE	PRICE CODE	PRICE MULT	L.I. DISC	INV. DISC	INS	HOLDG CHR	HOLD	SHIP INV	CUSTOMER SERVICE NOTES								1	2	3	R	T	1	2		Y	N	Y	N	Y	N	NO CHARGE - enter all items. NO CHARGE - enter circled items						COMMENTS (limit 10)												MARK CARTONS				RET ORDER TO				968 976 922																				FREE FORM SPECIAL INSTRUCTIONS												SPEC				WHOLESALE ORDER TOTAL				()												Y N							
ORDER NUMBER		RECEIVED DATE (stamp)		SRC		CUSTOMER NUMBER		CONSOL		CUST. P.O. NUMBER		ROUTING		F.O.B. Factory Destination		DEPT.		TERMS																																																																																																																																																																																																									
								Y N																																																																																																																																																																																																																			
REQ. SH. DATE		CANCEL DATE		SCHED. WEEK		REPRESENTATIVES		COMM				P/C		OE		CR		KEY CHK																																																																																																																																																																																																									
						*		*		*																																																																																																																																																																																																																	
SALES GL	AR GL	R / T	TAX CODE	PRICE CODE	PRICE MULT	L.I. DISC	INV. DISC	INS	HOLDG CHR	HOLD	SHIP INV	CUSTOMER SERVICE NOTES																																																																																																																																																																																																															
1	2	3	R	T	1	2		Y	N	Y	N	Y	N	NO CHARGE - enter all items. NO CHARGE - enter circled items																																																																																																																																																																																																													
COMMENTS (limit 10)												MARK CARTONS				RET ORDER TO																																																																																																																																																																																																											
968 976 922																																																																																																																																																																																																																											
FREE FORM SPECIAL INSTRUCTIONS												SPEC				WHOLESALE ORDER TOTAL																																																																																																																																																																																																											
()												Y N																																																																																																																																																																																																															

☐ Weeks 1/20 - 1/31[illegible]

LESS _____ %
NET COST

Valentine's and Easter orders SHIPPED and BILLED separately.

☐ Weeks 3/3 - 3/14

PG.	DESCRIPTION	ASST.	MIN.	WARE #	SP #	PCS.	COST	EXT.	PG.	DESCRIPTION	ASST.	MIN.	WARE #	SP #	PCS.	COST	EXT.
FIGURINES									EASTER LIMITED EDITIONS								
FOLK ART ANIMALS (LAST DAY TO ORDER: 3/31/97)									S8 Hen Egg Plate (950)								
S6 4 Pc. Asst. (a) 1 0476 AS 961 141.00									1 5188 TJ 1010 57.50 *								
S6 Rooster Box, 8 1/2" a 1 4680 NJ 962 47.50 *									COLLECTIBLE EGGS (LIMITED: 2500 EACH)								
S6 Bunny Box, 7" a 1 4683 NU 963 44.50 *									**S8 15 Pc.Egg Asst.(5%) (a) 1 0481 AS1011 320.25								
S6 Hen on Nest, 5" a 1 5186 NE 964 24.50 *									S8 Iris w/gold. (SeaMist) aa 1 5145 7T1012 22.50 *								
S6 Rooster, 5 1/2" a 1 5292 NO 965 24.50 *									S8 Daisy w/gold. (M.Blue) aa 1 5145 7U1013 22.50 *								
PASTEL ANIMALS & BOXES									S8 Viola (D. Rose) aa 1 5145 7V1014 19.50 *								
S6 16 Pc. Asst. (3%) (a) 1 0477 AS 966 173.25									S8 Lighthouse(White) aa 1 5145 7W1015 22.50 *								
S6 Rooster Box, 8 1/2" a 1 4680 LR 967 24.75 *									S8 Roses (Ivory) aa 1 5145 7X1016 19.50 *								
S6 Rooster Box, 8 1/2" a 1 4680 PQ 968 24.75 *									S8 Rooster (Spruce) aa 1 5145 7Y1017 19.50 *								
S6 Bunny Box, 7" a 1 4683 LR 969 22.50 *									S8 SeaScape(Favrene) aa 1 5145 7Z1018 32.50 *								
S6 Bunny Box, 7" a 1 4683 PQ 970 22.50 *									S8 Display Stand (NEW!) a 1 9922 1019 20.00 *								
S6 Hen on Nest, 5" a 1 5186 LR 971 12.50 *									**Assortment orders ONLY until 1/25/97								
S6 Hen on Nest, 5" a 1 5186 PQ 972 12.50 *									SENTIMENT PRE-PACKS								
S6 Rooster, 2 1/2" aa 2 5265 LR 973 4.25 *									17 Pc.Secret Slipper Pk. 1 0455 PK1020 152.00								
S6 Rooster, 2 1/2" aa 2 5265 PY 974 4.25 *									25 Pc. Bear Pk. 1 0308 PK1021 195.00								
S6 Bunny, 2 1/2" aa 2 5275 LR 975 4.25 *									25 Pc. Cat Pk. 1 0060 PK1022 249.00								
S6 Bunny, 2 1/2" aa 2 5275 PY 976 4.25 *									26 Pc. Angel Pk. 1 0530 PK1023 264.00								
S6 Rooster, 5 1/2" a 1 5292 LR 977 12.50 *																	
S6 Rooster, 5 1/2" a 1 5292 PQ 978 12.50 *																	
ANIMAL FIGURINES									FAIRY LIGHTS								
S7 20Pc.Animal Fig. Asst. (a) 1 0478 AS 979 151.00									S8 8Pc. Asst. (a) 1 0480 AS1001 117.00								
S7 Mouse, 3" aa 2 5148 DK 980 7.50									S8 Decorated, 4 1/2" (Green) a 1 6100 LY1002 16.75 *								
S7 Bunny, 3 1/2" aa 1 5162 PD 981 11.75									S8 Decorated, 4 1/2" (Opal) a 1 7530 XM1003 16.75 *								
									S7 Teardrop, 4 1/2" a 2 2776 LR 991 9.75 *								
									S7 Strawberry, 6 1/2" aa 1 2778 LR 992 12.50 *								
									S7 Strawberry, 6 1/2" aa 1 2778 PY 993 12.50 *								
									S7 Peacock, 8" a 1 4634 LR 994 18.75 *								
									S7 Peacock, 8" aa 1 4634 PY 995 18.75 *								
									S7 Leaf, 10" a 1 6539 LR 996 23.75 *								
									S7 Leaf, 10" a 1 6539 PY 997 23.75 *								
									S7 Diamond, 4 1/2" a 2 6558 PY 998 9.75 *								
									S7 Footed, 4 1/2" a 2 6563 LR 999 9.75 *								
									S7 Footed, 4 1/2" a 2 6563 PY1000 9.75 *								

(Minimum \$100.00) TOTAL COST
Discount based on LESS _____ %
Total dollars to one NET COST
location (Refer to
special terms.)