



HANDCRAFTED GLASS ARTISTRY
SINCE 1905



F E N T O N

1998 GENERAL CATALOG

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The Fenton Promise

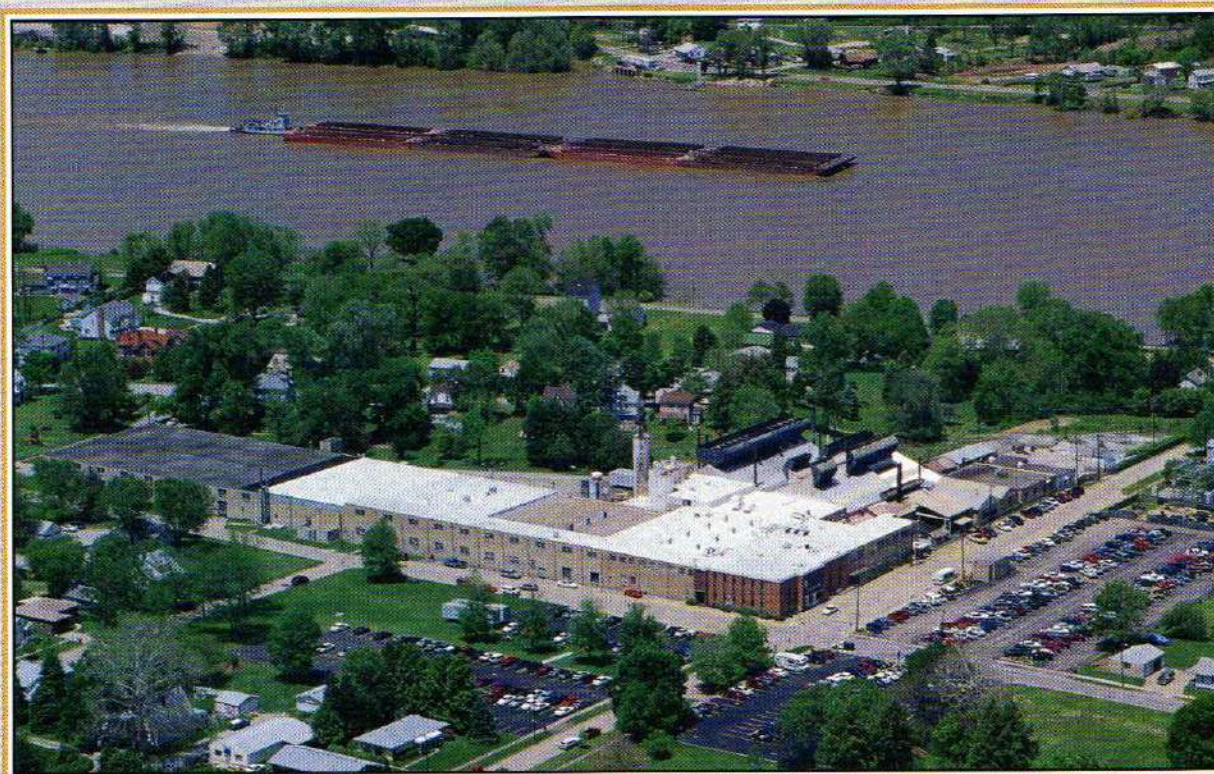
To gift buyers, home decorators, and collectors who value unique, handcrafted, and handpainted art glass that has been appreciated for generations . . .

Fenton promises an extensive variety of appealing products crafted in distinctive colors and styles by skilled American artisans. Each piece of glass imparts a sense of heritage, pride of ownership, and excitement in sharing the Fenton experience.

Fenton will continue to be a creative and responsive company committed to perfecting its craft and being recognized throughout world markets as the leading source of high-quality handcrafted colored glass . . .

Fenton, a family tradition since 1905.

Experience Fenton . . . Handcrafted Glass Artistry since 1905.



Aerial view of the Fenton Art Glass Company nestled in the community of Williamstown, West Virginia, on the banks of the Ohio River.
Photography by Jim Osborn - Summer 1997



F E N T O N
C O L L E C T I B L E S



FAMILY SIGNATURE SERIES

Numbered and dated 1998, these limited editions* will be inscribed with the signature of a member of the Fenton family who helps carry on the tradition begun in 1905.

NANCY & GEORGE FENTON

7255 GG
Vase, Tulip, 11"
Floral Interlude on Sea Green Satin

*LIMITED TO SALES THROUGH
APRIL 30, 1998



LYNN FENTON

8691 LS
Clock, 4 1/2",
Irises on Misty Blue Satin

F.L. Fenton's enthusiasm and pride have been carried down through the second, third and fourth generations of the Fenton Family. The Family Signature Series is comprised of select pieces that represent the glass artisan's and glass decorator's finest work.



DON FENTON

3271 N4
Blown Bell, 6 1/2"
Colonial Scroll on Royal Purple



SHELLEY FENTON

2039 SF
Basket, 10 1/2", Topaz

TOM FENTON

4830 DX
Basket, Hat, 9 1/2", Trellis



A family tradition begun in 1905 lives on. Frank Leslie Fenton founded Fenton Art Glass in 1905 as a decorating company. He began producing handmade glass in Williamstown, West Virginia in 1907. An artistic and creative man, F.L. Fenton strove to develop new and unusual colors and treatments to keep Fenton in the forefront of the handmade glass industry.



The Fenton Family - Back Row: (left to right) Don A. Fenton (Vice-President, Sales), George W. Fenton (President), Mike D. Fenton (Purchasing Manager & Safety Director), Tom K. Fenton (Vice-President, Manufacturing), Randall R. Fenton (Treasurer, Fenton Gift Shop), Middle Row: Wilmer C. "Bill" Fenton (Chairman of the Board), Frank M. Fenton (Historian). Bottom Row: Lynn Fenton Erb (Sales & Marketing Specialist), Christine L. Fenton (Data Processor, Fenton Gift Shop), Shelley Fenton Ash (Graphics Manager, Key Accounts), Nancy Fenton (Director of Design).

HISTORIC COLLECTION ... ROYAL PURPLE

3

Royal Purple was a color prized by the elite during the Phoenician and Roman Empire. When the Romans developed the ability to blow glass, they naturally strove to create vessels in this regal color. It has remained a precious color through the centuries because it requires pure gold to achieve its rich depth.

0964 AS

6 Pc. Royal Purple Assortment

(Assortment ordered by 2/16/98 to be entered in lottery for 93 "matched numbered" sets.)

Note: Lamp not included in assortment

Handpainted
"Colonial Scroll"

*Strictly
Limited
and Numbered*



1617 N4
Basket, 8"
(Limit 2950)



1689 N4
Vase, 9 1/2"
(Limit 2950)



3265 N4
Pitcher, 6 1/2"
(Limit 2950)



1610 N4
Fairy Light,
3 Pc., 7 1/2"
(Limit 2950)



3290 N4
Perfume, Round, 6 1/2"
(Limit 2950)



3271 N4
Blown Bell, 6 1/2"
Family Signature Piece (Don Fenton)



1509 N4
Lamp,
Student,
20"
(Limit
1450)

The formula for this cased glass contains pure gold, and decorating designer Frances Burton's Colonial Scroll adds 22k gold for a truly rich art glass.



FENTON

Handcrafted Glass Artistry since 1905

FLORAL INTERLUDE ON SEA GREEN SATIN

1998 HISTORIC COLLECTION . . .
LIMITED TO ONE YEAR PRODUCTION



7255 GG
Vase, Tulip, 11"
Family Signature
Piece (Nancy and
George Fenton)

8251 GE
Vase,
Mandarin,
9 1/2"



0962 AS
(Save 3%)
14 Pc.
Sea Green Satin
Assortment



6854 GG
Vase, Aurora, 7"



5430 GG
Basket, Lily,
8"

The colors of a spring garden will leap from your displays with luscious Sea Green Satin and handpainted "Floral Interlude," designed by Martha Reynolds. As soft and smooth as a natural pearl, Fenton's Historic Sea Green is stunning when standing alone - and equally stunning when combined with Fenton's other fine collectibles in rose, blue and green.



2731 GE
Basket, Lamb's
Tongue, 6"



5165 GG
Cat, 3 3/4"



8450 GE
Vase, Lily,
Handkerchief, 6" - 8"



9499 GE
Logo, Oval,
3 1/2"w.



7768 GG
Bell, 6 1/2"

SEA GREEN SATIN

5

This delicate glass color was first produced in China during the 16th Century in attempts to imitate celadon porcelain and semi-precious stones. It is interesting that during the current century this color has been popular during times of prosperity - notably the 1920's and early '50's.



7511 CG
Lamp,
Gone with the Wind,
24"

7601 GE
Epergne,
5 piece, 13"

5301 GE
Perfume, Oval,
6 1/2"

9071 GE
Candlesticks,
8 1/2"

5290 GE
Slipper, Cat, 6"

6840 GE
Bon Bon w/
Cover, 6 1/2" w.

True art glass - from original concept to final presentation - Sea Green Satin takes center stage for Spring '98.



F E N T O N

Handcrafted Glass Artistry since 1905

DESIGNER SERIES

Fenton is proud of its team of talented designers. They study design trends and experiment with new materials and techniques as they strive to bring you fresh, exciting products each season.



1145 QW
Bell, 6"
"Fairy Roses"

DESIGNED BY KIM PLAUCHE

"Fairy Rose" introduces the first rung Rosalene piece in the Fenton line. Only opal glass will match the special Rosalene formula. The combination makes a beautiful base for Kim Plauché's tiny fairy roses with sunny rays of cream and gold.



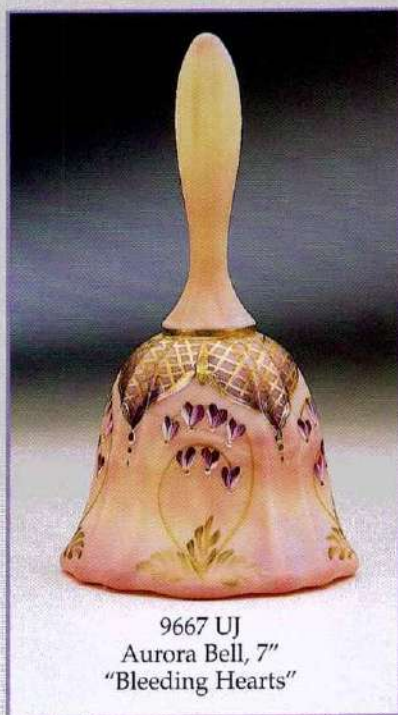
DESIGNED BY MARTHA REYNOLDS

"Topaz Swirl" features a delicate green ring and satin iridescence. Martha Reynolds has accented the paisley pattern in the mould by alternating a colorful swirl and floral panels.



2962 YD
Paisley Bell, 7"
"Topaz Swirl"

Again this year each designer has responded to the request for a truly Limited Edition offering for bell collectors. This year's collection shows the fine artistic skills of the glass craftsmen as well as our four Decorating Designers.



9667 UJ
Aurora Bell, 7"
"Bleeding Hearts"

DESIGNED BY ROBIN SPINDLER

"Bleeding Hearts" is designed by Robin Spindler on Burmese glass. Robin has given Fenton's most collectible glass a totally new look. Bleeding Hearts flowers are sheltered by gilded Moorish arches.



DESIGNED BY FRANCES BURTON

"Hibiscus" by Frances Burton features clear Misty Blue glass rung with Milk Glass.

Frances has contrasted a matte white flower with the sparkling glass and touched each leaf with 22k gold.



0965 AS 4 Pc. Designer Bell Assortment



3279 GN
Ribbed Bell, 6 1/2" - "Hibiscus"

LIMITED
TO 2500
PIECES
EACH

These handpainted works of art are designed by Robin Spindler and are limited to sales through 3/31/98.

FOLK ART ANIMALS

Featuring today's decorative accessory

color groups, Fenton's Folk Art Animals will find a perch in every collector's display. As with real roosters, Fenton's roosters, hen and bunny strut their stuff in shades of sage, rose and rust.



COLLECTIBLE EGGS - SCULPTED BASE EDITION

Fenton's 1998 Collectible Eggs grouping features a wide variety of intricate handpainted designs with 22k gold accents, on a newly introduced egg mould.



3 3/4" Egg
Limited to
3000 pieces
each.



0961 AS
(Save 5%)
14 Pc.
Collectible
Egg
Assortment

Fenton designer Jon Saffell brings us a new stylized base for our egg collections, and Fenton decorators enjoy adding these finely detailed patterns -- including a new sailing ship, a dragonfly, fruit and florals.



FENTON

Handcrafted Glass Artistry since 1905

PLUM CARNIVAL

One of the most challenging glasses to produce, Fenton's Plum finds its way into the hearts of collectors by becoming Plum Carnival for 1998.



8999 AX
Lamp, Student
w/ prisms, 18"

Highly prized, Plum Carnival gets added appeal with the use of new stunning moulds and hand-painting key pieces.

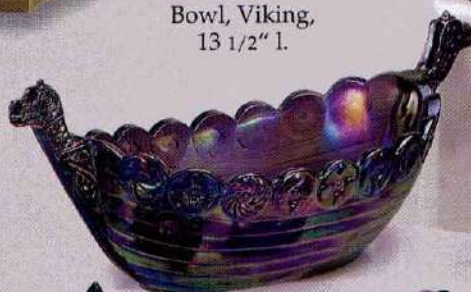


Handmade
in the age
old manner
since 1905.



7676 PX
Candleholders,
Viking, 5 1/2"

7677 PX
Bowl, Viking,
13 1/2" L.



9014 PX
Jug, Aztec,
6 1/2"



7653 PX
Vase, Daffodil,
7 1/2"



2035 PX
Basket,
Ruffles, 6"



2970 PX
Box w/
Cover,
8 1/2"



9252 AX
Vase, Rose,
6 1/2"



6838 PX
Basket, 3-toed,
8"



9357 AX
Vase,
4 1/2"



5207 AX
3 Pc. Bear Set (Limited to 1250
Numbered & matched Sets)



5292 PX
Rooster,
5 1/2"

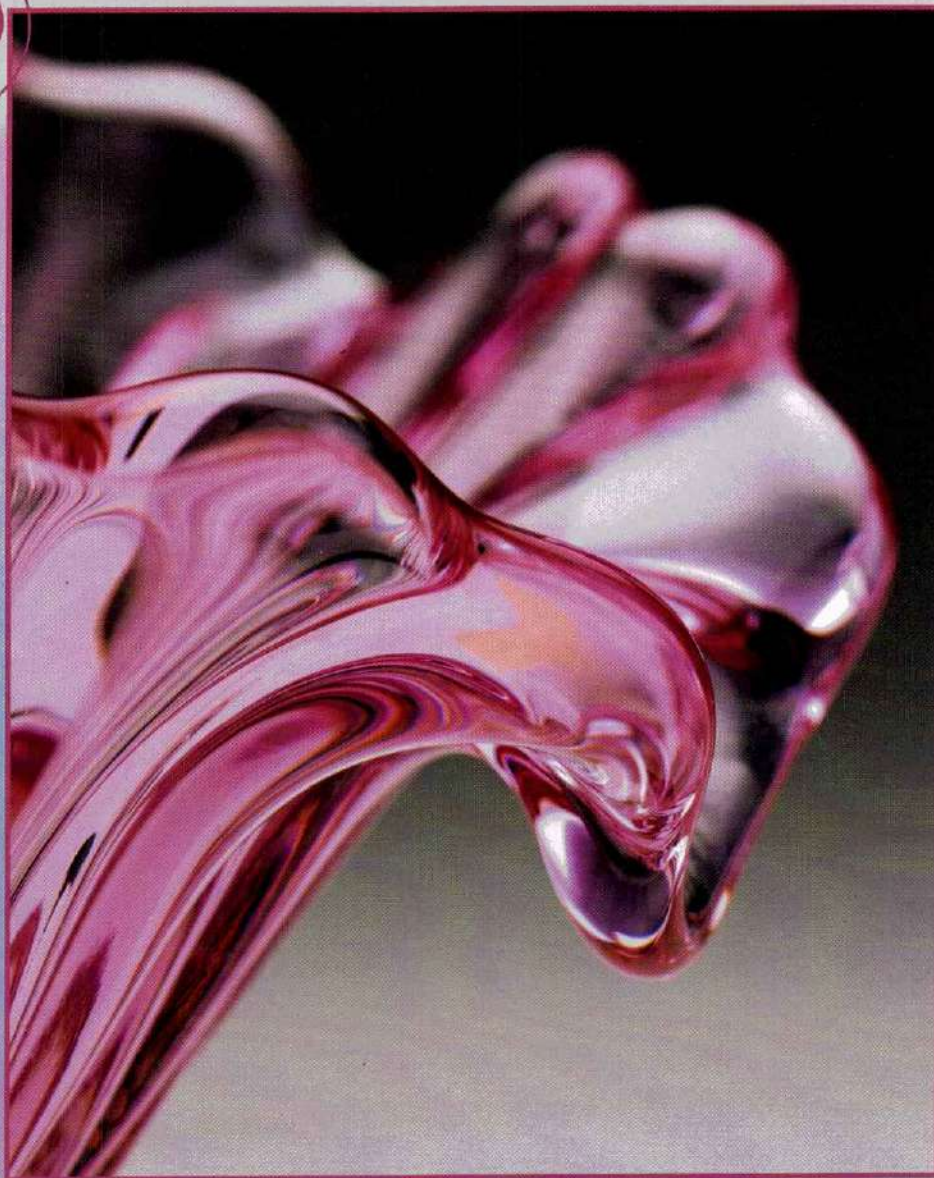


6866 AX
Bell,
Medallion, 7"



7640 PX
Square Box, 5 1/2"

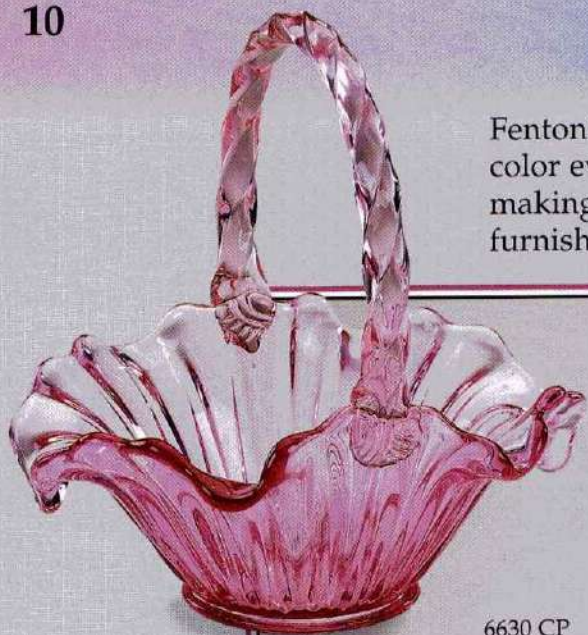




F E N T O N
EMPRESS ROSE,
TRELLIS, MISTY BLUE,
PLUM & PANSIES

EMPRESS ROSE

Fenton's glass chemists were given the task of making our number one color even better. Our newest pink tone is clearer and more colorful, making it the perfect accent for the pure pinks in today's home furnishings market.



6630 CP
Basket, Ribbed,
8 1/2"

Empress Rose will coordinate with the clean, clear pastels that are in today's paints and fabrics while still looking at home with the Mauve and French Blue that are still used in so many homes.

7653 CP
Vase, Daffodil,
7 1/2"



5300 CP
Perfume, Oval,
6 1/2"



8691 CP
Clock,
4 1/2"



5290 CP
Slipper, Cat, 6"



9408 CP
Welcome
Light, 10"



2080 CP
Vase, Drapery,
Handkerchief,
6 1/2"



4838 CP
Basket, Diamond
Lace, 5"



8698 CP
Small Clock, 3 1/2"



9071 CP
Candlesticks, 8 1/2"

0967 AS
(Save 3%)
17 Pc. Empress Rose
Assortment



F E N T O N

Handcrafted Glass Artistry since 1905

EMPRESS ROSE

11

Empress Rose is a dichroic color, meaning it changes color depending on the light source. For maximum exposure, we recommend that you use warm fluorescent lighting or natural sunlight.

0954 AS

(Save 3%)

19 Pc. Empress Rose/
Trellis Assortment

5371 CP
Rose Bowl Set, 6"
(Gift Boxed)

5473 CP
Candlesticks,
Paneled Grape,
4"

5525 CP
Bowl, Paneled
Grape, 8 1/4"

5151 CP
Bear,
3 1/2"

FG042
Brass
Base

3258 CP
Vase, Tall
Melon, 11"

6570 CP
Puff Box,
Paneled Grape
5 1/2"

"Priced
to
Sell"
Handmade
Home
Accessories

5136 CP
Elephant,
3 1/2"

9560 CP
Bell, Temple-
bells, 6 1/2"

6855 CP
Vase,
Silverton
Swung, 6" - 8"

5165 CP
Cat, 3 3/4"

9596 CP
Votive, 2-way,
4 1/2"

9454 CP
Vase,
Strawberry,
9" - 12"

9144 CP
Ringholder, 3"

5170 CP
Butterfly
w/stand, 4"



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HANDBLOWN LAMPS

All Fenton lamps are handblown by master craftsmen in the age old manner.



9219 CP
Lamp, Rose,
Gone with the
Wind, 23"

Glass
Artistry
at its
finest.

EMPRESS ROSE



1509 DP
Lamp,
Student, 20"

HAND- PAINTED ROSE OVERLAY

HANDPAINTED TRELLIS



2793 DX
Lamp,
Diamond, 18"



1703 DX
Lamp, Gone
with the Wind,
24"

CRANBERRY OPALESCENT



3308 CR
Lamp, Hobnail,
Gone with the
Wind, 25"



1174 CR
Lamp,
Student, 22"



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Handcrafted Glass Artistry since 1905

HANDPAINTED TRELLIS

13

A white trellis is captured in French Opalescent glass. Molten Empress Rose glass is then quickly spun onto the top edge before each piece is fluted and formed by hand.

0968 AS
(Save 3%)
11 Pc. Trellis
Assortment

7608 DX
Hurricane
Lamp, 11"

1144 DX
Basket,
Lily, 8"

4830 DX
Basket, Hat, 9"
Family
Signature Piece
(Tom Fenton)

5585 DX
Box w/ Cover,
Melon,
5 1/2"

4767 DX
Pitcher,
7 1/2"

1129 DX
Vase, Diamond, 7"

5165 DX
Cat, 3 3/4"

5163 DX
Bird, 4"

1145 DX
Bell,
6 1/2"

5136 DX
Elephant,
3 1/2"

4755 DX
Vase,
4 1/2"

1153 DX
Vase, Small
Pinch, 7"

5215 DX
Squirrel, 2 1/2"

Using a paint formula infused with gold, Martha Reynolds has designed flowers that sprawl happily across the lattice surface. Fired for permanence, they cool to a lovely fuchsia color.



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Handcrafted Glass Artistry since 1905

IRISES AND MISTY BLUE SATIN



8691 LS
Clock, 4 1/2"
Family
Signature Piece
(Lynn Fenton)

A cool refreshing blue like water - reflective and refractive. Martha Reynolds has captured the beauty of the popular Iris on this velvety collection with texture and fire.

Translucency and texture - two design elements that are predicted to be very important in the next few years to the designer and consumer. Fenton has captured it here with its satin iridescent blue which reflects so many colors - purple, green, gold and pink.

0975 AS
(Save 3%)

18 Pc. Irises and
Misty Blue Satin
Assortment

5371 LK
Rose Bowl Set, 6" (Gift Boxed)



3275 LS
Pitcher,
6 1/2"



2782 LS
Vase, Feather,
11"



9408 LK
Welcome Light, 10"



1538 LS
Basket,
8"



1683 LS
Vase,
Aurora, 7"



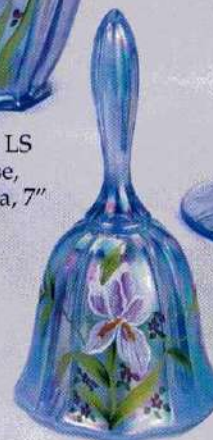
7653
LR
Vase,
Daffodil,
7 1/2"



5151 LS
Bear,
3 1/2"



2919 LR
Basket,
Paneled Grape,
5 1/2"



9667 LS
Bell,
Aurora, 7"



5233 LR
Bear, Reclining
4"



9295 LS
Slipper, Rose, 6"



5163 LS
Bird, 4"



FENTON

Handcrafted Glass Artistry since 1905

MISTY BLUE SATIN

15

Misty Blue Satin is an opalescent color which turns white on the edges when fired. After each piece is made, it is allowed to cool slightly. It is then reheated before the finisher gives it the final flare or crimp. Reheating the cooled glass causes the edge to strike a fiery white.

9752 LR
Vase, Daffodil,
7 1/2"



2929 LR
Rose Bowl,
8"



8453 LR
Rose Bowl,
Lily of the
Valley,
5 1/2"



FG068
Brass Base
for 2929



6700 LS
Lamp,
Paisley, 18"



8691 LR
Clock, 4 1/2"

FG041
Brass
Base
for 8453



9451
LR
Bud
Vase,
7" - 8 1/2"



8698 LR
Clock, Small,
3 1/2"



8450 LR
Vase, Lily of the
Valley,
Handkerchief,
7" - 8"



9596 LK
Votive, 2-way,
4 1/2"



8484 LR
Candy w/cover,
9"



6830 LR
Basket,
Silverton,
7 1/2"



8265 LR
Bell, Lily of the
Valley, 6"



5245 LR
Blue Jay,
5 1/4"



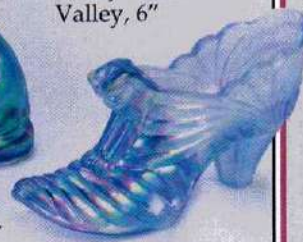
5170 LR
Butterfly
w/Stand, 4"



9144 LK
Ringholder, 3"



5165 LR
Cat, 3 3/4"



5290 LR
Slipper, Cat, 6"



FENTON

Handcrafted Glass Artistry since 1905

PLUM & SWEETBRIAR ON PLUM OVERLAY

Take Fenton Plum, combine it with a fine layer of Milk Glass and add the skills of a Fenton hand-decorator and you find perfection! Sweetbriar on Plum Overlay creates a feeling of richness and opulence found in the best collectibles. Designed by Frances Burton.



2800 P9
Lamp, 20"

1648 P9
Vase,
Hexagonal,
9"



9229 PL
Comport,
Empress, 6 1/2"



True Plum is a challenge to the glass chemist, but rich and rewarding when captured in glass.



1562 P9
Pitcher,
7 1/2"



1560 P9
Vase,
7"



9578 PL
Votive, 2-way,
4 1/2"



2787 PL
Basket,
8"



1613 P9
Basket,
8"



1789 PL
Vase,
Melon, 6"



9454 PL
Vase,
Straw-
berry,
9" - 12"



6558 PL
Basket,
Diamond, 4 1/2"



9295 PL
Slipper,
Rose, 6"



6761 PL
Bell,
Paisley, 7"



5170 PL
Butterfly w/
Stand, 4"

PANSIES ON MILK GLASS

17

Frances Burton has captured the beautiful shadings and slender stems that are the hallmark of America's favorite perennial.

0976 AS
(Save 3%)
15 Pc. Plum/
Plum Overlay and
Pansies Assortment



6701 PF
Lamp,
Paisley,
20"



6585 PF
Basket,
10 1/2"



9450 PF
Vase, Melon,
8 1/2"



An expert craftsman deftly spins a molten ring of Plum on the edge of pristine Milk Glass. Art in motion, he smooths it to an even circle before quickly forming the piece into its final shape.



2739 PF
Comport,
Empress,
6 1/2"



Retired



1145 PF
Bell, 6 1/2"



9295 PF
Slipper, 6"



5165 PF
Cat, 3 3/4"



5148 PF
Mouse, 3"



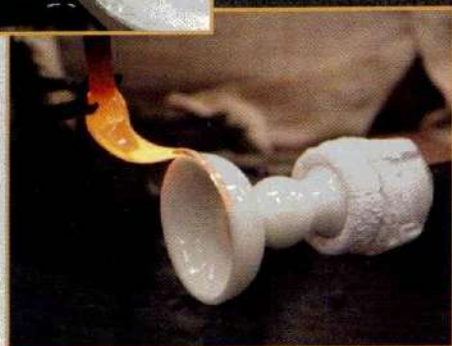
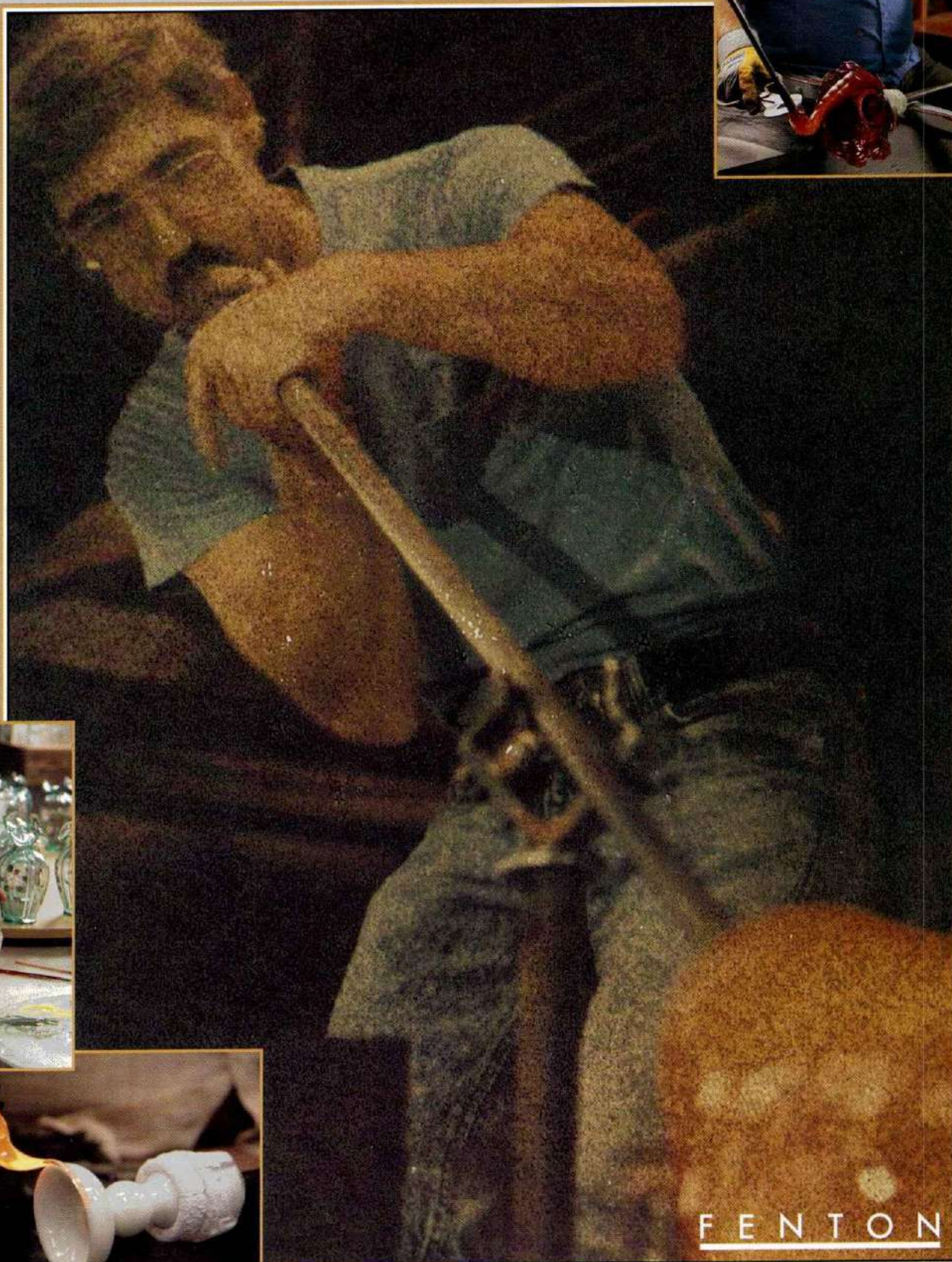
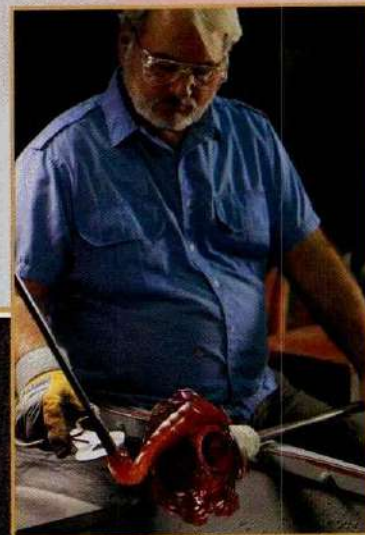
FENTON

Handcrafted Glass Artistry since 1905

GLASS IS A MAGICAL SUBSTANCE . . .

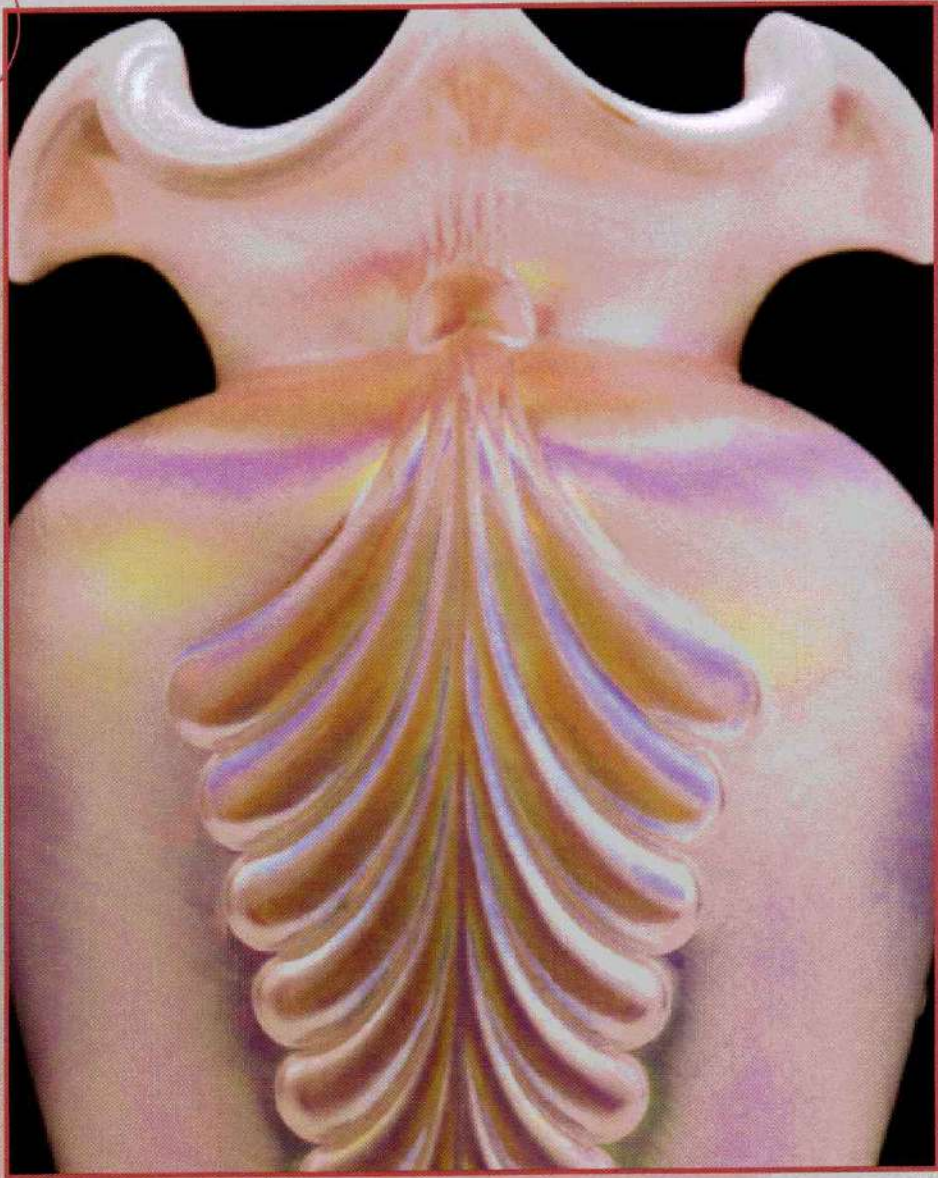
Caught somewhere in time between a solid and a liquid. It is a demanding substance, requiring both confidence and abundant respect. To tame the fire has long been a challenge for man, and the skillful creation of art from glass may well be the most beautiful proof of accomplishing that dream.

The Fenton Art Glass Company has been living this dream for over 90 years, remaining true to times gone by, when quality and beauty were works of a man's hands, and "faster" wasn't the only way.



FENTON

Handcrafted Glass Artistry since 1905



F E N T O N
CHAMPAGNE SATIN &
MEADOW BEAUTY

CHAMPAGNE SATIN

A lovely complement for natural tones, it requires two re-heating steps to create the satin luster on Champagne Satin.



5270 PQ
Ballerina,
6 1/2"

9752 PQ
Vase, Daffodil, 7 1/2"

0973 AS
(Save 3%)
17 Pc.
Champagne Satin/
Field Flowers
Assortment



8484 PQ
Candy w/
Cover, 9"



8437 PQ
Basket, Lily of
the Valley, 8"

8453 PQ
Rose Bowl, Lily of
the Valley, 5 1/2"



9451 PQ
Bud Vase,
7" - 8 1/2"



8265 PQ
Bell, Lily of the
Valley, 6"



8450 PQ
Vase, Lily of the
Valley, Handkerchief,
6" - 8"



5170 PQ
Butterfly w/
stand, 4"



9144 PY
Ringholder, 3"

FG041
Brass Base
for 8453



8475 PQ
Candleholders, Lily
of the Valley, 4"

A light, neutral color with shimmering presence, Champagne Satin is an opalescent color. After each piece is pressed or blown, it is allowed to cool slightly. It is then re-heated before the finisher gives it a final flare or crimp. Re-heating the cooled glass causes the edge to strike white.

FIELD FLOWERS AND CHAMPAGNE SATIN

21

Reminiscent of a warm Summer's eve, Fenton's "Field Flowers" pattern glows on Champagne Satin glass. Classic shapes bring out the iridescent sheen of the glass.

2782 PQ
Vase,
Feather, 11"

1693 PI
Vase, 8 1/2"



1214 PI
Vase,
Melon, 6"



9120 PQ
Comport, 5 1/2"



5151 PI
Bear, 3 1/2"



5371 PY
6" Rose Bowl Set
(Gift Box)



2948 PI
Basket, 8"



2035 PQ
Basket,
Ruffles,
6"



9578 PY
Votive, 2-way,
4 1/2"



9080 PQ
Box, Covered,
Plymouth, 4"



1995 PQ
Slipper, Daisy &
Button, 6"



1145 PI
Bell, 6 1/2"



5148 PI
Mouse, 3"

9303 PQ
Lamp, Poppy,
20"



Field
Flowers . . .
designed by
Martha
Reynolds to
complement
today's
colors.



FENTON

Handcrafted Glass Artistry since 1905

MEADOW BEAUTY

A series of blowing, cooling and reheating steps create the opalescent rib optic pattern on each piece. The delightful garden floral was designed by Robin Spindler.



2719 PD
Lamp,
Student, 18"



3059 PD
Vase,
Hexagonal, 9"

0974 AS
(Save 3%)
17 Pc.
Champagne Satin/
Meadow Beauty
Assortment



1219 PD
Basket, 7 1/2"



3055 PD
Vase, 6"



1212 PD
Pitcher, 7"

5165 PD
Cat, 3 3/4"



4629 PD
Bell, 6"



4755 PD
Vase, 4 1/2"



5163 PD
Bird, 4"



5162 PD
Bunny, 3"



5215 PD
Squirrel, 2 1/2"



5151 PD
Bear, 3 1/2"

Opalescent glass rung with crisp bands of fresh Sea Mist Green is uniquely Fenton. No other glass company combines the talents of chemists, craftsmen and artists quite like Fenton to create home accessories of collectible quality.

F



F E N T O N
CRANBERRY,
ROSE GARDEN
& RUBY

PANSIES ON CRANBERRY

1643 CW
Vase,
Square, 8"

An added dimension to our most collectible glass. Pure gold pansies with velvety touches of cream and violet. Designed by Frances Burton for all who love Cranberry.



Handmade in the age old manner since 1905



3271 CC
Blown Bell,
6 1/2"



2939 CC
Rose Bowl,
5 1/2"

FC042
Brass Base
(for 2939)



1554 CW
Vase, Rib,
9"

1639 CW
Basket,
8"



1214 CC
Vase, Melon, 6"



1700 CW
Fairy Light, 2 Pc.



1672 CW
Pitcher, Rib, 11"



1540 CW
Lamp,
23 1/2"



1685 CW
Vase,
Tulip,
7 1/2"



Retired



1557 CW
Vase, Rib,
4"

0971 AS
Save 3%
7 Pc. Pansies on
Cranberry
Assortment

Check out the very special Cranberry and Crystal bell - - a must have piece for the Cranberry collector - - as well as all the new shapes for '98

0970 AS
Save 3%
7 Pc.
Cranberry "New"
Assortment



3068 CW
Pitcher, 6"

3239 CW
Basket, Hat,
6"

1502 CC
Lamp, Accent
12 1/2"

4758 CC
Vase,
8 1/2"

3559 CC
Vase, Spanish
Lace, 8"

3249 CC
Vase, 5"



2964 CC
Pitcher, 7"



7139 CC
Basket, Melon,
7 1/2"



1589 CC
Box w/ Lid,
5"

Cranberry enthusiasts find Fenton's Cranberry to be authentic and exceptional in quality. Made with pure gold formula the way it was done 100 years ago, and fire struck, the rich cranberry hue is heightened when encased in a layer of sparkling crystal.



FENTON

Handcrafted Glass Artistry since 1905

CRANBERRY

Truly the most unique of glassmaking accomplishments! Fenton Cranberry is achieved by a lengthy process requiring artistry, skill, technology and team work. Working together as a team, it takes up to 26 skilled craftsmen to make a basket or pitcher!

9202 CC
Lamp, Gone with
the Wind, 30"

0969 AS
(Save 3%)
12 Pc. Cranberry
Top Sellers Assortment

1218 CC
Vase, Feather,
9 1/2"

2782 CC
Vase, Feather,
11"

6701 CC
Lamp, Paisley, 20"

1353 CC
Vase,
Tulip, 10"

2750 CC
Vase,
Melon, 8"

3132 CC
Basket, 8 3/4"

2566 CC
Jug, Daisy, 6"

8464 CC
Pitcher,
Waterlily,
7 1/2"

9050 CC
Vase, Flute &
Dot, 5 1/2"

Cranberry glass begins with long Ruby Rolls containing gold which are made and heated in ovens for approximately 12 hours. A small bud is then snipped off of the roll and attached to the end of a hollow blow pipe. It is smoothed and shaped to give it a uniform shape for even distribution.

Gold Ruby glass, made with pure gold, is encased in a layer of crystal glass and then blown in an optic mould to provide the pattern of Coin Dot, Spiral, Fern, etc., then blown in the final forming mould before off hand shaping and handling.

9752 CC
Vase,
7 1/2"

3161 CC
Vase,
Spiral, 11"

1478 CC
Vase, Coin
Dot, 8 1/2"

9218 CC
Lamp, Rose,
20"

9464 CC
Basket, Jacqueline,
8 1/2"

9442 CC
Bowl,
Jacqueline,
9 1/2"

9126 CC
Rose Bowl,
Poppy, 3 1/2"

1432 CC
Pitcher, Coin
Dot, 6 1/2"

1646 CC
Vase, Reverse
Melon, 8"

1434 CC
Basket, Coin
Dot, 8"

Glass
Artistry
at its
finest

F

FENTON

28 HANDBLOWN ART GLASS LAMPS

Fenton Lamps . . . glassmaking artistry at its finest. Build your display around your Fenton lamps. They add warmth to any room and draw customers to your displays.

3504 CC
Lamp, Spanish
Lace, Gone with
the Wind, 23"



9201 CC
Lamp, Pillar,
30"



HANDBLOWN
BY THE
MASTER
CRAFTSMEN
AT FENTON.



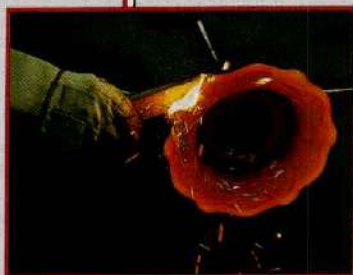
7412 EG
Lamp, Student, 21"



7583 EG
Lamp, Gone with the
Wind, 23"



2791 EG
Lamp,
18"



Cottage style with up-to-date details. Notice the crisp, neat bands as well as the tiny rosebuds sprinkled over the surface.

0972 AS
(Save 3%)
12 Pc. Rose Garden
Assortment

6585 EG
Basket,
10 1/2"

6859 EG
Vase,
8 1/2"

5533 EG
Guardian Angel, 3 1/2"

8691 EG
Clock, 4 1/2"

7429 EG
Comport,
Footed, 6"

With the addition of the very Victorian Gone with the Wind Lamp, Guardian Angel and Clock, this collection meets the decorating and gift-giving needs of Fenton collectors.

5158 EG
Elephant, 3 1/2"

6464 EG
Pitcher, Melon,
5 1/2"

2737 EG
Basket, 7"

5165 EG
Cat,
3 3/4"

5163 EG
Bird, 4"

7451 EG
Vase,
Melon, 6"

1773 EG
Bell, 6 1/2"

5148 EG
Mouse, 3"

9295 EG
Slipper,
Rose, 6"

5780 EG
Trinket, Heart,
4"



F E N T O N

Handcrafted Glass Artistry since 1905

Traditionally a top-seller, Ruby is perfect for 40th anniversaries, Christmas and Valentine's Day.



9185 RU
Box, Covered,
9"

Rich, Warm, Beautiful. Ruby requires an extra firing to coax the deep gem color from its depths. When a piece is first made it is a golden color called amberina. It is then reheated or struck (as we call it in glassmaking terms) and the ruby color appears.



9071 RU
Candleholder,
8 1/2"

0977 AS
(Save 3%)
13 Pc.
Ruby Assortment



9101 RU
Lamp, Gone
with the Wind,
24"



9240 RU
Basket, Rose,
5 1/2"



9237 RU
Basket, Rose,
7 1/4"



9596 RU
Votive, 2-Way,
4 1/2"



6761 RU
Bell, Paisley, 7"



2705 RU
Rose Bowl w/
Brass Base
(Gift Boxed)



5245 RU
Cardinal, 5 1/4"



9295 RU
Slipper, Rose, 6"



2949 RU
Toothpick,
3 1/2"



F E N T O N
**SPECIAL OCCASION, IMPULSE,
CANDLE ITEMS, LAMPS &
EDUCATIONAL MATERIALS**

SPECIAL OCCASION GIFTS

Handmade Fenton Glass reflects the good taste of those who give it and those who receive it.



1502 JW
Lamp, Fish,
12 1/2"



1502 JU
Lamp, Golf, 12 1/2"

SPORTS THEMES

Perfect gifts for that perfect gentleman -- fine quality Fenton hand-made glass tells him how much you admire his finer qualities.

Beautifully designed by Robin Spindler, each special piece is completely handpainted and signed by the decorating artist.



8600 JW
Table Clock,
Fish, 6"

8600 JU
Table Clock,
Golf, 6"

0979 AS
(Save 3%)
4 Pc. Sports Themes
Assortment

0996 AS
(Save 3%)
10 Pc. Baby Gifts
Assortment

5114 GU
Angel, Girl,
5 3/4" (Pink)

5113 BP
Angel, Boy,
5 3/4" (Blue)

4610 BP
Baby Shoe,
4 1/4" (Blue)

4610 GU
Baby Shoe,
4 1/4" (Pink)

5151 GU
Bear, 3 1/2"
(Pink)

5119 GU
Kitten, 4"
(Pink)



5119 BP
Kitten, 4" (Blue)



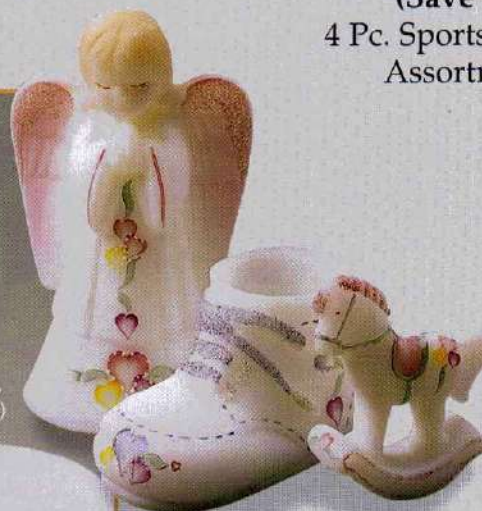
5135 GU Rocking
Horse, 3" (Pink)



5151 BP
Bear, 3 1/2"
(Blue)



5135 BP
Rocking Horse,
3" (Blue)



BABY GIFTS

The ideal baby gift is one which provides pleasure today and keepsake memories for tomorrow. Hearts and ribbons cascade over a wide selection of perfect baby gifts for 1998. These are gifts every mother will treasure and save -- to be passed on when their child is grown.

Wedding Gifts Created by Hand. As special as the occasion it celebrates - this beautiful collection is perfect for wedding gifts or to celebrate that very special anniversary.



0953 AS
(Save 3%)
9 Pc. Romance Collection Assortment



Fenton Romance Collection is the essence of relaxed sophistication. Today's lovers celebrate occasions with gifts that last - pearls and vintage roses join to create that special gift for those who believe in never-ending love in an ever-changing world.



FENTON

Handcrafted Glass Artistry since 1905

LANGUAGE OF LOVE

Sentimental Victorians shared their deepest feelings in a special language of flowers. Each known flower had its own meaning in this delicate art of communication. A young man would send a bouquet of jonquils if he desired "a return of affection." The lady might respond with snowdrops indicating "hope", or red tulips "declaring love." If she wasn't pleased with the suitor, yellow tulips would tell him it was "hopeless love."

"The Language of Love" revives this beautiful tradition in a loving Anniversary message. Each of the flowers entwine to tell a story: "The Rose represents Love. Blue Violets mean Faithfulness while the Dogwood reflects the durability of a wonderful marriage. The Forget-me-nots remind us that True Love is everlasting."

"This wreath of love was created to represent the enduring strength in your marriage and is given to celebrate the day you were wed."

0997 AS (Save 3%)
26 Pc. Language of Love Assortment

0998 AS (Save 3%)
20 Pc. 25th/50th Assortment

8019 Z1 Plate, 9" (Happy)

8078 Z7 Bud Vase, 10" (50th)

8051 Z1 Vase, 8 1/2" (Happy)

8051 Z7 Vase, 8 1/2" (50th)

8019 Z7 Plate, 9" (50th)

8060 Z1 Toasting Glasses, 8" (Happy)

8088 Z1 Candy w/Cover, 8" (Happy)

8088 Z7 Candy w/Cover, 8" (50th)

4960 Z7 Bell, 6" (50th)

8060 Z7 Toasting Glasses, 8" (50th)

7940 Z1 Heart Trinket, 4" w., (Happy)

4960 Z1 Bell, 6" (Happy)

7940 Z7 Heart Trinket, 4" w., (50th)

LOVE ENDURES

New for 1998 - Language of Love for Weddings. Five items inscribed with the message "Love Endures."

"The Language of Love" . . . an anniversary and wedding gift with a story to tell. Each piece comes with a little brochure explaining the "Language of Love" story as seen on page 34. It is packed in a nice white box for a very special gift that will be treasured for years to come.



8019 Z5 Plate, 9" (40th)

8078 Z4 Bud Vase, 10" (25th)

8051 Z5 Vase, 8 1/2" (40th)

8051 Z4 Vase, 8 1/2" (25th)

8060 Z5 Toasting Glasses, 8" (40th)

8088 Z5 Candy w/Cover, 8" (40th)

8088 Z4 Candy w/Cover, 8" (25th)

8019 Z4 Plate, 9" (25th)

7940 Z5 Heart Trinket, 4" w., (40th)

4960 Z5 Bell, 6" (40th)

4960 Z4 Bell, 6" (25th)

8060 Z4 Toasting Glasses, 8" (25th)

7940 Z4 Heart Trinket, 4" w., (25th)

0963 AS
(Save 3%)
10 Pc. Love Endures Assortment

Designed by Martha Reynolds, the "Language of Love" collection incorporates sparkly ice (ground glass for texture and dimension) with 22k yellow and white gold. Happy, 25th, 40th, 50th and now new Love Endures.

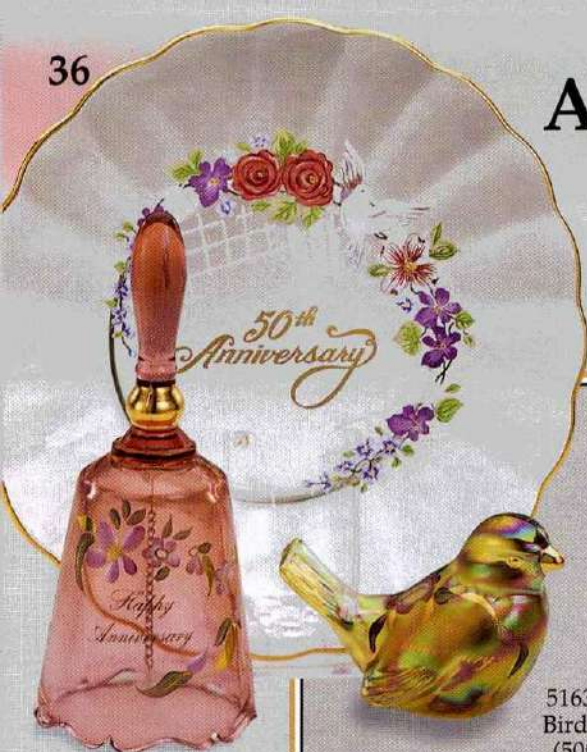


F E N T O N

Handcrafted Glass Artistry since 1905

ANNIVERSARY IN FENTON COLORS

"Fenton Colors" display beautifully with the "Language of Love" for a variety in style and price points.



Handpainted and signed by the artist and embellished with 22k white and yellow golds. Elegant gifts for those special 25th, 50th and 40th anniversaries and "Happy" for all the others.

0999 AS
(Save 3%)
17 Pc. Fenton
Colors Anniversary
Assortment

9056 5I
Bud Vase, 8"
(50th)

5163 5I
Bird, 4"
(50th)

9035 5I
Basket, 7"
(50th)

7463 5I
Bell, 6 1/2"
(50th)

7665 5I
Bell, Petite,
4 1/2" (50th)

7463 2H
Bell, 6 1/2"
(Happy)

7463 3Y
Bell,
6 1/2"
(25th)

7665 2H
Bell, Petite,
4 1/2" (Happy)

7665 3Y
Bell, Petite,
4 1/2"
(25th)

9591 5I
Slipper, 5"
(50th)

9035 4A
Basket, 7"
(40th)

9591 2H
Slipper, 5"
(Happy)

9591 3Y
Slipper, 5"
(25th)

9056 4A
Bud Vase, 8"
(40th)

7665 4A
Bell, Petite,
4 1/2" (40th)

7463 4A
Bell, 6 1/2"
(40th)

9591 4A
Slipper, 5"
(40th)



FENTON

Handcrafted Glass Artistry since 1905

BELL MEDLEY

Capture the hearts of all bell collectors with this "Best of Show" grouping. Designs are retired and replaced each year.

0985 AS
(Save 6%)

19 Pc. Bell Medley Assortment
Includes 1 each of 7 large bells, 2 each of 6 petite bells plus 1 display unit.



9995
Display
Stand

0986 AS - 7 Pc. Large Bell Assortment



0987 AS - 6 Pc. Petite Bell Assortment



All
bells are
completely
handpainted
and signed
by a Fenton
artist.



FENTON

Handcrafted Glass Artistry since 1905

BIRTHSTONE



0060 PK

25 Pc. Calendar Cat Prepack

Includes 2 each of 12 months, 1 display unit
and 1 FREE Cat (July)

CALENDAR CATS

Our top-selling cat figurine in iridescent white with a sparkling birthstone necklace. Each cat comes with a tag featuring a personality poem based on the personality traits of the horoscope. Each is given personality with handpainted eyes, ears and nose.



- 5165 W1 - January
- 5165 W2 - February
- 5165 W3 - March
- 5165 W4 - April
- 5165 W5 - May
- 5165 W6 - June
- 5165 W7 - July
- 5165 W8 - August
- 5165 W9 - September
- 5165 X0 - October
- 5165 X1 - November
- 5165 X2 - December

9961 - Display

0093 AS

(Save 3%)

**36 Pc. Calendar
Cat Assortment**
(3 each of 12 months)



BIRTHSTONE BEARS

Our top volume category year in and year out. Each adorable handmade crystal bear has been adorned with a birthstone heart and comes with a cute message for each month. The perfect impulse item for any occasion that keeps on saying "I Love You."

- 5151 W1 - January
- 5151 W2 - February
- 5151 W3 - March
- 5151 W4 - April
- 5151 W5 - May
- 5151 W6 - June
- 5151 W7 - July
- 5151 W8 - August
- 5151 W9 - September
- 5151 X0 - October
- 5151 X1 - November
- 5151 X2 - December

9946 - Display



0308 PK

**25 Pc. Birthstone
Bear Prepack**

Includes 2 each of
12 months, 1 display
unit and 1 FREE
Bear (July)

0224 AS
(Save 3%)

**48 Pc. Birthstone
Bear Assortment**
(4 each of 12 months)

BOUTONNIERE BUDDIES

39

With brave hearts and twinkling eyes, Fenton's new Boutonniere Buddies will nibble their way into your heart. Each handpainted mouse wears an Austrian Crystal birthstone boutonniere and bears a message of friendship.



5248 X2
December
Mouse, 3"

0955 PK

26 Pc. Boutonniere Buddies Prepack
Includes 2 each of 12 months plus 2 FREE Mice
plus a mirrored space-saving display unit.

0990 AS (Save 3%)

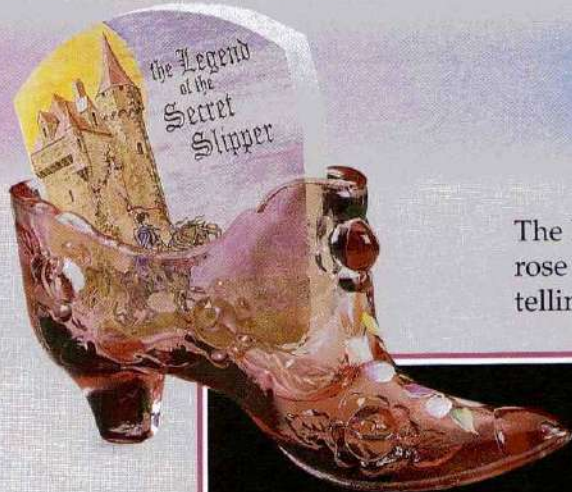
36 Pc. Boutonniere Buddies Assortment
(3 each of 12)

Each mouse
will include a
"message of
friendship" tag.



FENTON

Handcrafted Glass Artistry since 1905



The Medieval Legend of the Gift of Happiness

Knights of Yore returned from the Crusades bearing beautifully decorated shoes for their loved ones. Because the slippers had magical powers to ward off evil and bring great happiness, they were given as tokens of the highest esteem to very special people. Fenton revives this lovely tradition with the Secret Slipper. Each is handpainted and comes gift boxed with the written legend included.



F E N T O N

Handcrafted Glass Artistry since 1905

THE SECRET SLIPPER

The Legend of the Secret Slipper now in our best selling embossed rose slipper. Each comes with a colorful tag that fits inside the slipper telling the legend. Great thank you gifts or for that special person!

0980 PK

17 Pc. Secret Slipper Prepack

Includes 2 each of 8 slippers, a display unit, plus 1 FREE Slipper to offset price of display unit.

0981 AS - 16 Pc. Secret Slipper Assortment

Includes 2 each of 8 slippers.

FG056
Display
Stand



the Legend of the Secret Slipper

Knights of yore returned from the Crusades bearing wonderful gifts for their loved ones. Highly prized among these were the beautifully-decorated "Secret Slippers" with their long and pointed, upturned toes. Because the Slippers had magical powers to ward off evil and bring great happiness, they were given as tokens of the highest esteem to very special people. Because you are special, I give you this Secret Slipper with its special charm to turn away evil and bring you great happiness.



ASSORTMENTS

FENTON

Handcrafted Glass Artistry since 1905

ANIMALS

Charming, adorable and "full of life". For gifts or accents in a room. Every personality is included here . . . cats, bears, mice, birds, squirrels and elephants.

0988 AS
(Save 3%)
19 Pc. Animal Assortment



SLIPPERS

0982 AS
12 Pc. Slipper Assortment

BELLS

0984 AS
10 Pc. Bell Assortment





TRINKET BOXES

Romantic treatments and shapes for safe storage of all those little things you don't want to lose.

0952 AS
12 Pc. Trinket Box
Assortment

CLOCKS

The time is always right to give the gift of time . . . especially when that time is encased in handmade Fenton Art Glass.

Created in our top-selling colors, our clock assortment for 1998 will be an obvious addition to your Fenton displays.

0989 AS
(Save 3%)
6 Pc.
Clock
Assortment



Functional
gifts in
a variety
of Fenton
colors.



F E N T O N

Handcrafted Glass Artistry since 1905

ASSORTMENTS

FENTON

Handcrafted Glass Artistry since 1905

SWUNG VASES

Long before Fenton's skilled glassworkers get to apply their talents to swung vases, our design team searches out the very best moulds to maximize the energy and motion of the swinging technique (which is similar to twirling a large baton). Handmade by the artisans at Fenton.

0994 AS
7 Pc. Swung Vase Assortment



Ringholder, 3"



RINGHOLDERS

0995 AS
12 Pc. Ringholder Assortment



BUTTERFLIES

A symbol of spring renewal, Fenton's colorful butterflies sit on an angle on solid brass stands as if they have just landed. The stand is embossed on the bottom with the Fenton logo.

0983 AS
6 Pc. Butterfly Assortment





2929 FM
8"

2929 LR
8"

8453 LR
5 1/2"



FG041
Brass Base
(for 8453)



FG068
Brass Base
(for 2929)

8453 PQ
5 1/2"

ROSEBOWLS

So versatile - rose bowls can be used for flower arrangements, as potpourri holders and candlelights.

0993 AS
(Save 3%)

15 Pc. Rose Bowl Assortment
(all rose bowls on the page)

0992 AS
(Save 3%)

7 Pc. Boxed Rose Bowl Assortment
(shown below)

2705 RU
5" w/
Brass Base



5371 FM
6", Leaf w/
Brass Base



5371
LK
6",
Leaf
w/
Brass
Base



5371 PY
6", Leaf w/
Brass Base



2705 FM
5" w/
Brass Base



5371 CP
6", Leaf w/
Brass Base

2705 SO
5" w/
Brass Base



One of the hottest trends in the gift market right now is candle lighting. Put a candle in it - it sells.

We've kept the best selling colors and sizes from 1997 to go with the new leaf design developed by Fenton designer Jon Saffell.

All the rose bowls at right will be offered in a descriptive gift box with a solid brass stand.



F E N T O N

Handcrafted Glass Artistry since 1905

CANDLELIGHTING

0978 AS
(Save 3%)

6 Pc. Welcome Light Assortment

WELCOME LIGHTS

The history of the Pineapple as a symbol of welcome dates back to the 1700's. Fenton's light catching pineapple, designed by Jon Saffell, comes in a gift box detailing the history. The perfect housewarming gift.



TWO-WAY CANDLEHOLDERS

0991 AS
14 Pc. 2-Way Votive Assortment



FAIRY LIGHTS

Offered in our top colors, Fenton Fairy Lights are great for holiday decorating as well as the patio, deck or porch.

0960 AS
8 Pc. Fairy Light
Assortment
Each Fairy Light
includes a T-Lite.



HANDBLOWN ART GLASS LAMPS

Handmade in the age old manner by the master craftsmen at Fenton.

24" GONE WITH THE WIND STYLE LAMPS

7511 GG
Handpainted
Sea Green,
(page 5)



9101 RU
Ruby,
Poppy
pattern
(page 30)



1703 DX
Handpainted
Trellis
(page 12)



9219 CP
Empress Rose,
Rose Pattern,
(page 12)

3308 CR
Cranberry
Opalescent,
Hobnail pattern
(page 12)

3504 CC
Cranberry,
Spanish Lace
pattern (page 28)



1540 CW
Pansies on
Cranberry
(page 24)



1174 CR
Cranberry
Opalescent
Hobnail
(page 12)

22" STUDENT LAMPS



7412 EG
Handpainted
Rose Garden
(page 28)

30" ROSE EMBOSSED LAMP

9202 CC
Gone with the
Wind,
Cranberry
(page 26)



7583 EG
Handpainted
Rose Garden
(page 28)



1509 DP
Handpainted
Dusty Rose
overlay
(page 12)



18" STUDENT LAMPS



2791 EG
Rose
Garden
(page 28)

2793 DX
Handpainted
Trellis
(page 19)



ROSE EMBOSSED LAMPS



9218 CC
20" Student
Lamp,
Cranberry
(page 27)

1502 CC
Cranberry
(page 25)



9201 CC
30" Pillar
Lamp,
Cranberry
(page 28)

12 1/2" ACCENT LAMPS



1502 JU
Handpainted
Golfer
(page 32)



1502 JW
Handpainted
Fish
(page 32)



8999 AX
Plum Carnival
w/ Prisms
(page 8)



20" STUDENT LAMPS

9303 PQ
Champagne
Satin, Poppy
(page 21)



6700 LS
Irises on Misty
Blue Satin
(page 15)



6701 CC
Cranberry,
Paisley
(page 26)

6701 PF
Handpainted
Pansies
(page 17)



2800 P9
Sweetbriar on
Plum Overlay
(page 16)



FENTON

Handcrafted Glass Artistry since 1905

HISTORY
BOOKS9956
Third 25 Years9982
Second 25
Years9908
First 25
YearsComprehensive
Price Guide
FG096 - 1st
FG097 - 2nd
FG098 - 3rd9899
3 Book Set &
Comprehensive Price Guides

EDUCATIONAL MATERIALS

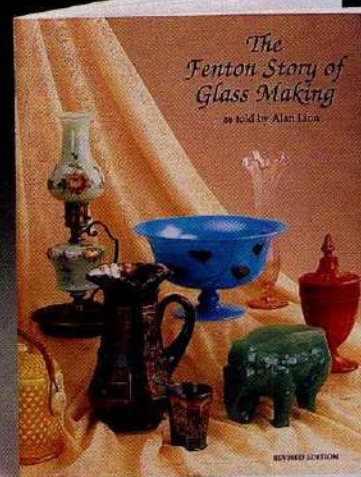
Founded in 1905, the Fenton Art Glass Company has an interesting history and glassmaking story for all collectors.

Use and sell all these educational materials for ultimate Fenton sales . . . watch your Fenton business build.

0949 PK
(Save 40%)
8 Pc. Educational
Prepack

THE FENTON STORY

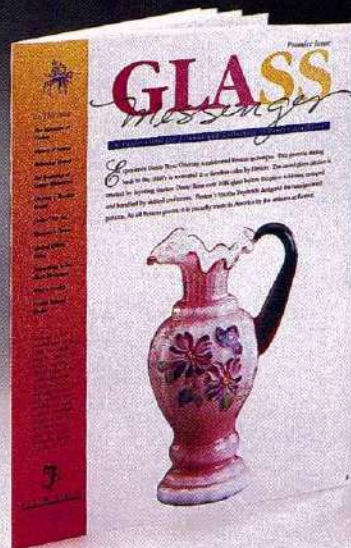
The Fenton history and glassmaking process along with color photography representing each decade.



FG078 - The Fenton Story

THE GLASS MESSENGER

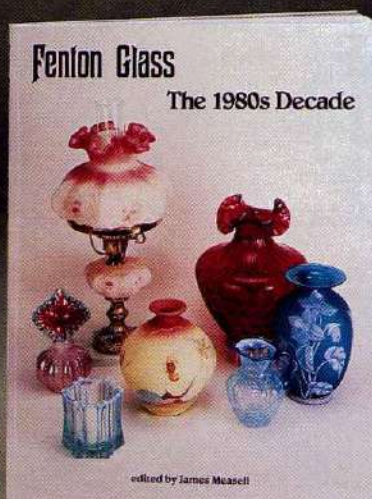
Fenton's Quarterly Consumer
Newsletter



FG086

Annual Subscription
(includes 4 issues, a storage
binder and the opportunity to
purchase exclusive piece)

FG105 - Spring '98 (10)
FG107 - Winter '98 (10)
FG092 - Subscription Cards

NEW
DECADE OF THE 80'S
HISTORY BOOK

FG100

Decade of the 80's

FG101- Comprehensive Price Guide



9953
Artistry
Brochures,
5-color
(pack of 30)

VIDEOS - "TOUR OF THE
FENTON FACTORY"

9928 Consumer, VHS
25 minutes



FG050 In-Store Use,
VHS - 2 hr.

SIGNS & LOGOS



FG051 - Limited Edition Hanging Sign
(24" x 16")



FG038
Window
Sticker



FG052 - Fenton Logo Hanging Sign (24" x 16")



SHIRTS
w/ LOGO

Sweatshirt
FG066 - L
FG067 - XL

T-shirt
FG064 - L
FG065 - XL



9903
Basket Sign

9979 Artistry
Sign (n/c)

FG037 Logo
Sign (Acrylic)

UPDATE TO COLLECTIBLE NOTEBOOK

FG116
1998 Collectible
Update

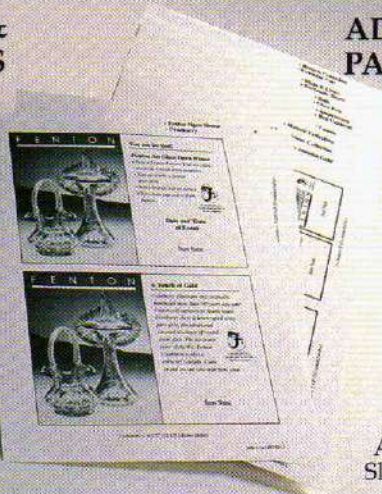
CATALOGS & POST CARDS

FG901
'98 Catalog and
Price List
(Wholesale)

FG960
'98 Catalog (Retail)

FG961
'98 Price List
(Retail)

FG085
Post Cards
featuring Fenton
glass (pkg. of 100)



AD SLICK PACKAGE

9943
Advertising
Slick Package
(n/c)

COLLECTOR CLUB INFORMATION

Fenton Collectors are invited to join one or all of the national organizations formed in celebration of Fenton Art Glass:

- The Fenton Art Glass Collector's of America (FAGCA)
- The National Fenton Glass Society (NFGS)
- Pacific Northwest Fenton Association (PNWFA)

FG005
Collector Club Applications (package of 12)



FENTON

Handcrafted Glass Artistry since 1905



HANDCRAFTED
GLASS ARTISTRY
SINCE 1905

Photography by Jim Osborn
Osborn Photographic Illustration
Williamstown, WV 26187

Lithography by Richardson Printing Corp.
Marietta, OH 45750

FENTON REPRESENTATIVES & SHOWROOMS

U.S. Representatives

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New York, New York 10010
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FAX : 212-685-8867

EAST

C.F. Archer Associates
R.D. 2, 2976 Persse Road
Lafayette, New York 13084
315-677-3263
FAX : 315-677-3263

*Encore Marketing

The Center - Bldg. 1
59 Middlesex Tpk., Room 430
Bedford, Massachusetts 01730
781-275-2381 or 2382
800-536-2673 (New England only)
FAX : 781-275-4979

Ivystone Group
528 Trestle Place
Downingtown, PA 19335
610-873-1040
800-327-9036
FAX : 888-489-7866

*The Moore Organization
225 Fifth Avenue
Showroom 949
New York, New York 10010
212-685-8866
FAX : 212-685-8867

CK Associates
P.O. Box 23127
Lexington, Kentucky 40523
606-266-2171
FAX : 606-266-2171

Military Exchanges
(World Wide)
Bird Marketing
P.O. Box 8365
Virginia Beach, VA 23450
Phone 757-463-8018
Fax: 757-463-8092
Contact: Bud Bird

The Weikels
P.O. Box 4125
Greensboro, North Carolina
27404-4125
336-292-0170
FAX : 336-299-7498

and

*Atlanta Gift Mart
230 Spring Street NW
Suite 1213
Atlanta, Georgia 30303
404-525-1184
FAX : 404-525-7214

MIDWEST

Coyne's & Co.
Gift Connection, U.S.A.
7400 Boone Avenue, North
Brooklyn Park, Minnesota
55428
612-425-8666 or
800-336-8666
FAX : 612-425-1653
and
*Coyne's & Co.
U.M.A.G.A. Trade Center
Orange Suite 339
10301 Bren Road West
Minneapolis, Minnesota 55343
Use Phone Number Shown
Above

Childers & Associates
*Kansas City Merchandise Mart
6800 West 115 Street, Suite 110
Overland Park, Kansas 66211
913-345-8844
1-800-341-6692
FAX : 913-345-8496

*Simpson Marketing, Inc.
1524 Merchandise Mart
Chicago, Illinois 60654
312-467-6277
800-621-5943
FAX : 312-467-0727

John H. Evans Company
240 Raven Spur
Powell, Ohio 43065
614-888-6677
800-344-9253
FAX : 614-888-6685

and

*Columbus Gift Mart
Showroom 238
1999 Westbelt Drive
Columbus, Ohio 43228
614-876-3087

*Jack Walsh & Associates
Suite A-180, Lower Level
Northville Square
133 West Main
Northville, Michigan 48167
248-348-7930
800-922-7286 (In Michigan
only)
FAX : 248-347-0755

SOUTHWEST

Koch-Bailey & Associates
9226 N. Fifth Avenue
Phoenix, Arizona 85021
602-870-9429
FAX : 602-371-8387

and

*Koch-Bailey & Associates
Denver Merchandise Mart
451 E. 58th Avenue
Suite 1267, Box 28
Denver, Colorado 80216
303-297-0817
800-759-7015
FAX : 303-794-4935

*SMI Associates
1610 Trade Mart
Dallas, Texas 75207
214-741-7424
800-541-7429
FAX : 214-741-7434

*SHOWROOM

NORTHWEST

*Dick Gibson & Associates
6100 4th Avenue South
Suite 553
Seattle, Washington 98108
206-762-1404
800-828-4608 (Regional only)
FAX : 206-762-5188

WEST

(Northern California)
Peddlers Too
843 Cortez Lane
Foster City, California 94404
650-341-2159
888-301-5751 (Regional only)
FAX : 650-341-1321

(Southern California)
Tavlin Sales
Showroom 545-546
L.A. Mart
1933 S. Broadway
Los Angeles, California 90007
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800-429-2020
FAX : 213-741-9790

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David R. Dautovich
Design Connection
International
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Acton, Ontario
Canada L7J 2M2
519-853-3200
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