

WHOLESALE PRICE LIST EFFECTIVE: December 2006

Subject to Approval by Area Rep and Company



THE FENTON ART GLASS COMPANY

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

www.fentonartglass.com

Office hours: 8:00 am-5:00 pm EST

Orders: 1-800-933-6866 Customer Service: 1-800-933-6766 Fax: 1-304-375-6459

Minimum
Opening order
\$600.00 Cost

Minimum
Re-order
\$100.00 Cost

TERMS OF SALE:

Payment: 1% 15 net 30 days

Shipping: F.O.B. Factory

Truck Shipments: See back page

UPS/Fed Ex Shipments: See back page

Sold To:		Acct. No.		Customer Department		Customer P.O. Number		☐ Confirm? Attached	
				Order Date		Requested Ship Date		☐ Hold For Not Nec.	
				Routing: Will ship best & cheapest unless specified		Representative		☐ New Customer? Yes ☐ No	
		Zip Code		Instructions				Breakage insurance, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is specifically refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's.	
Ship To:								☐ Accept ☐ Refuse	
				Buyer's Name		Fenton Specialist		Name	
		Zip Code		Telephone No.		Fax No.			
E-Mail:				Mark Cartons					
Order Number		Received Date (stamped)		SRC		Customer Number		Con. Y	
								Customer P.O. Number	
Terms		Reg. Sh. Date		Cancel Date		Sched. Week		Representatives	
/ /								* *	
Sales GL		AR GL		Price Code		Price Multi		L.I. Disc	
1 2 3								Inv. Disc	
								Ins	
								Hndng Chg	
								Hold	
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								OE	
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								KEY	
								CHK	
Comments (limit 6)								Mark Cartons	
Free Form Special instructions								Spec Y N	
								Wholesale Order Total	

Pages S1-S8 2007 Spring Brochure								Page S8 2007 Spring / Pages 2-6 2007 Catalog								Pages 8-11 2007 Catalog							
Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext	Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext	Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext
Pg S1 - LIMITED EDITIONS								Pg S8 - FENTON FOALS (see pg 3, col 1)								Pg 8 - STUDIO COLLECTION							
Hat, Purse, Shoe Set (750)		1	8500 HN	1		74.75	*♥									Vase, Myriad Mist (750)		1	6882 46	32		147.00	*▲
Feather Vase (850)		1	9964 C1	2		160.00	*♥▲	Cat Treasure Box		3	5361 FP	13		24.75	♥	Vase, Swirl Mosaic (750)		1	7749 24	33		195.00	*▲
Pg S1 - NATURAL ANIMALS (see pg 3, col 1)								Vase (3 sigs., 1950)		1	6548 ES	14		92.00	▲♥	Vase, Monet's Grdn (950)		1	9964 37	34		160.00	*▲
Pg S2 - VALENTINE'S DAY/ALS EXCLUSIVE (Limited to sales through 3/31/07)								Pg S8 - SHOWCASE DEALER EXCLUSIVE (Limited to sales through 6/15/07)								Pg 10 - CONNOISSEUR COLLECTION							
Heart Relish (ALS)		1	7333 LT	3		49.75	*●♥	Bunny Box (Tom)		1	4930 XA	15		32.25	▲♥	Lamp, Mushroom (750)		1	4250 D9	35		260.00	*▲
Heart Relish		1	7333 MO	4		44.75	*●♥	Postcard (100 pack)		1	FG115F	16		10.00	♥	Ewer (1500)		1	5339 FL	36		92.00	*▲
Bottle, Heart Optic		1	4952 U7	5		49.75	*●♥	Pg S8 - SPRING FINERY (Limited to sales through 6/15/07)								Vase (1500)		1	8449 K2	37		90.00	*▲
Pg S3 - MADRAS PINK/MEADOW BERRY (see pg 2, col 3)								Bunny Box, 7"		1	4683 XA	17		69.75	▲♥	Temple Jar (1500)		1	7707 CH	38		97.00	*▲
Pg S4 - INDIGO BLUE/CHERRY BLOSSOMS (see pg 2, cols. 2-3)								Bunny Box, 4 1/2"		1	5098 XA	18		34.75	▲♥	Pg 11 - LA-TEE-DA FRAGRANCE LAMPS							
Pg S5 - INDIGO BLUE/TRANQUIL SEA (see pg 2, col 3)								Bunny		1	5162 XA	19		22.50	▲♥	8 Pc Asst	a	1	0159AS	39		384.00	*
Pg S5 - EXOTIC BUTTERFLIES (see pg 3, col. 1)								2007 GENERAL CATALOG								8 Pc Asst	b	1	0160AS	40		368.00	*
Pg S6 - ANGELS (see pg 3, col 1)								Pgs 2 - 6 - HORIZONS COLLECTION								6-Shooter Fragrance Asst		4	0161AS	41		36.00	*
Pg S6 - BASKETS (Limited to sales through 6/15/07)								Vase, Lotus Mist		1	2994 HW	20		59.75	*	(Lavender, Tropical Vanilla, Sugared Citrus, Pomegranate, Cinnamon Apple, Ocean Shore)							
Basket, Legacy		1	2777 36	6		49.75	▲♥	Vase, Blue Burmese		1	4277 WS	21		97.50	*	Top 12 Fragrance Asst		1	0162AS	42		72.00	*
Basket, Rosalene		1	4178 Zi	7		64.75	▲♥	Vase, Ruby		1	4362 6T	22		89.75	*	(Lavender, Tropical Vanilla, Sugared Citrus, Pomegranate, Cin. Apple, Ocean Shore, Spicy Orange, Exotic Spice, Tropical Melon, Ocean Rain, & White Flowers)							
Basket, Drapery		1	5739 IP	8		49.75	▲♥	Vase, Black Satin		1	4558 HC	23		79.75	*	Baby Optic, Rosalene	aa	1	P004RE	43		48.00	*
Pg S6 - SPRING FIGURINES								Vase, Burmese		1	6885 BY	24		99.50	*	Zipper, Autumn Gold Irid.	bb	1	P005AQ	44		46.00	*
Duckling, Girl		2	5169 7H	9		17.75	♥	Pitcher, Fern Green		1	6892 6K	25		62.50	*	Zipper, Aubergine Irid.	bb	1	P005NE	45		46.00	*
Duckling, Boy		2	5169 YJ	10		17.75	♥	Pitcher, Madras Pink		1	6892 H1	26		62.50	*	Honeycomb, Aut. Gold Irid.	bb	1	P006AQ	46		46.00	*
Bunny, Lop Ear		2	5293 HI	11		19.25	♥	Pitcher, Indigo Blue		1	6892 O4	27		62.50	*	Honeycomb, Ruby Irid.	bb	1	P006RN	47		46.00	*
Lamb		2	5366 Y9	12		17.50	♥	Vase, Aub., (George)		1	7742 KC	28		85.00	*▲	Swirl, Burmese	aa	1	P007BR	48		48.00	*
Pg S6 - TREASURE BOXES (see pg 3, col 1)								Vase, Opal, Big Dot		1	8199 Q1	29		94.75	*	St. Rib, Aub. Opal.	aa	1	P008N8	49		48.00	*
Pg S7 - BEACH BABIES FIGURINES (see pg 3, col 1)								Vase, Triangle, Indigo		1	8803 H4	30		112.50	*	St. Rib, Ruby	aa	1	P008RU	50		48.00	*
Pg S7 - FLOWER POWER FIGURINES (see pg 2, col 3)								Vase, Triangle, Madras		1	8803 40	31		94.75	*								

a, b = one piece per Assortment (AS) or Prepack (PK)
aa, bb = two pieces per Assortment (AS)
aaa, bbb = three pieces per Assortment (AS)

♥ Indicates NEW in Spring Supplement 2007
* Indicates NEW in January Catalog 2007
▲ Retail price includes additional mark-up

● Limited to Sales through 3/31/07
▲ Limited to Sales through 6/15/07

Sub Total: _____ 1

Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext	Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext	Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext
Pgs 14 - 15 - CARNIVAL								Merchandise		1	FG170	93		15.00		Dolphin		2	5087 ZW	133		11.25	♥
9 Pc Asst (3%)	(a)	1	0163 AS	51		447.25		Subscriber Cards (20)		1	FG208	94		N/C		Songbird		2	5363 ZW	134		9.75	♥
Vase, Mayflower, Cobalt	a	1	4185 KU	52		67.50	*	NOTE: Volume discount does not apply to Glass Messenger subscriptions or Exclusives. One per dealer subscriber. Collector redemptions handled separately.								Bowl, Ribbed		1	5987 ZW	135		49.75	♥
Vase, Hobstar, Floral, Cblt.	a	1	4257 KU	53		42.50	*	Pgs 21 - 22 - VISION ON AUBERGINE/AUBERGINE STRETCH								Vase	a	1	1699 4B	136		74.75	♥
Water Set, Pineapple, 3pc.		1	4265 3Z	54		125.00	*	9 Pc Asst (3%)	(a)	1	0167 AS	95		253.50		Basket	a	1	2777 4B	137		42.50	♥
Tumbler, Pineapple, Black		2	4287 3Z	55		24.75	*	10 Pc Asst (3%)	(b)	1	0168 AS	96		329.00		Lamp, Petal		1	4244 4B	138		142.50	*
Tulip Bowl, Ruby	a	1	4386 RC	56		64.75	*	Vase	b	1	2955 JN	97		48.75		Pitcher, Paneled	a	1	4264 4B	139		37.50	♥
Vase, Peacock, Green	a	1	4391 9E	57		69.75	*	Candy Box, Colonial	ab	1	3470 JN	98		32.50	*	Candy Box	a	1	4290 4B	140		44.75	♥
Rose Bowl, Grp/Cole, Aub.	a	1	4395 4D	58		32.50	*	Lamp, Dome		1	4302 JN	99		199.50	*	Vase, Organic	a	1	4558 4B	141		49.75	♥
Punch Bowl Set, Pnl Grape		1	4601 KZ	59		247.50	*	Dinosaur	ab	2	5056 KF	100		9.75	*	Vase, Trumpet	a	1	5983 4B	142		28.75	♥
Punch Cup, Pnl Grp, Cobalt		4	4642 KZ	60		11.25	*	Cat, Grooming	b	2	5074 JN	101		14.75		Vase, Square	a	1	8155 4B	143		62.50	♥
Bowl, Grape & Vine, Black	a	1	6513 3Z	61		49.75	*	Elephant	b	2	5158 JN	102		14.75	*	Pgs 28 - 29 - TRANQUIL SEA ON INDIGO BLUE							
Candy Box, Grp Leaf, Ruby	a	1	6540 UR	62		29.75	*	Squirrel	ab	2	5215 JN	103		14.75	*	7 Pc Asst (3%)	(a)	1	0631 AS	144		330.25	♥
Um, Dancing Ladies, Green	a	1	8180 9E	63		69.75	*	Basket, Ribbed	b	1	5430 JN	104		42.50		Vase	a	1	1699 3U	145		74.75	♥
Bowl, Heart & Vine, Cobalt	a	1	8237 KU	64		34.75	*	Vase	b	1	5469 JN	105		34.25		Basket	a	1	2777 3U	146		42.50	♥
Pg 16 - DESIGNER FIGURINES (Limited to 2500 each)								Vase, Diamond, Swung	a	1	5922 K6	106		44.75	*	Pitcher, Paneled	a	1	4264 3U	147		37.50	♥
8 Pc Asst (3%)	(a)	1	0164 AS	65		153.25	*	Vase, Trumpet, Swung	a	1	5943 K6	107		24.75	*	Candy Box	a	1	4290 3U	148		44.75	♥
Dinosaur (Stacy)	aa	2	5058 BL	66		19.75	*	Bowl, Ribbed		1	5987 KF	108		48.75		Vase	a	1	4558 3U	149		49.75	♥
Dolphin (Robin)	aa	2	5087 BH	67		19.75	*	Vase, Colony, Swung	a	1	6529 K6	109		49.75	*	Vase, Trumpet	a	1	5983 3U	150		28.75	♥
Mouse (Kim)	aa	2	5148 BU	68		19.75	*	Pitcher	b	1	8143 JN	110		64.75	*	Vase, Square	a	1	8155 3U	151		62.50	♥
Fox (Frances)	aa	2	5226 BF	69		19.75	*	Vase, Square	ab	1	8155 JN	111		62.50	*	Vase, Swung		1	4353 N2	152		59.75	*
Pg 17 - FOUR SEASONS MARY GREGORY PITCHERS								Votive, Diamond	aa	2	9974 KF	112		11.25	*	Pg 31 - MADRAS PINK/MEADOW BERRY MADRAS PINK							
4 Pc Asst (3%)	(a)	1	0165 AS	70		145.50	*	Pg 23 - AUTUMN GOLD								10 Pc Madras Asst (3%)	(a)	1	0627 AS	153		276.75	
Spring, E. Green (Kim)	a	1	8164 G6	71		37.50	*	7 Pc Asst (3%)	(a)	1	0169 AS	113		243.75		Candy Box, Rib	a	1	4320 PJ	154		29.75	♥
Summer, Aubergine (Robin)	a	1	8164 D5	72		37.50	*	Candy Box, Colonial	a	1	3470 CW	114		34.75	*	Bowl, Footed	a	1	4329 PJ	155		34.75	♥
Fall, Ruby (Frances)	a	1	8164 CU	73		37.50	*	Lamp, Petal		1	4244 CW	115		149.50	*	Vase, Swung	a	1	4353 PJ	156		44.75	♥
Winter, Cobalt (Stacy)	a	1	8164 EB	74		37.50	*	Basket, Dot-Rib	a	1	4338 AM	116		27.50	*	Pitcher	a	1	4366 PJ	157		54.50	♥
Pgs 18 - 19 - ANTIQUES OF TOMORROW								Pitcher	a	1	4366 AM	117		49.75	*	Hummingbird	aa	2	5066 PJ	158		13.25	♥
8 Pc Asst (3%)	(a)	1	0166 AS	75		523.00	*	Dinosaur	aa	2	5058 AM	118		9.75	*	Bowl, Ribbed	a	1	5987 PJ	159		59.75	*
Fairy Light w/stand	a	1	2505 U7	76		87.50	*	Bowl, Ribbed	a	1	5987 A2	119		59.75	*	Vase, Daffodil	a	2	8656 PJ	160		18.75	♥
Stretch Bowl w/stand, Aub.	a	1	4109 K6	77		64.75	*	Vase, Square (Scott)	a	1	8155 CW	120		60.00	*▲	Slipper, Rose	aa	2	9295 PJ	161		8.25	♥
Stretch Bowl w/stand, Ruby	a	1	4109 RL	78		69.75	*	Pg 24 - RED STRETCH								5 Pc Meadow Berry Asst (3%)	(b)	1	0629 AS	162		221.00	♥
Rose Bowl w/stand, Aub.	a	1	4501 N8	79		49.75	*	7 Pc Asst (3%)	(a)	1	0170 AS	121		343.00		Pitcher, Panel	b	1	4264 P6	163		39.75	♥
Rose Bowl w/stand, Ruby	a	1	4501 U7	80		54.75	*	Vase, Heritage	a	1	4179 UR	122		37.50	*	Candy Box, Footed	b	1	4290 P6	164		49.75	♥
Fairy Light w/stand	a	1	5410 N8	81		82.50	*	Basket, (Lynn)	a	1	4198 AF	123		47.25	*▲	Grooming Cat	b	1	5074 P6	165		18.75	♥
Cream/Sugar w/stand	a	1	7710 KF	82		62.50	*	Bowl, Footed	a	1	4329 RL	124		44.75	*	Basket, Panel	b	1	8839 P6	166		54.75	♥
Cream/Sugar w/stand	a	1	7710 RU	83		67.50	*	Songbird	a	1	5363 AF	125		24.75	*	Vase, Square	b	1	8155 P6	167		64.75	♥
Vanity Tray		1	FG808	84		29.75	♥	Vase, Colony, Swung	a	1	6529 RL	126		59.75	*	Pg 33 - FLOWER POWER FIGURINES							
Bowl Stand		1	FG809	85		27.50	*	Vase, Square	a	1	8155 AF	127		74.75	*	18 Pc Asst (3%)	(a)	1	0634 AS	168		283.75	♥
Cherub Stand		1	FG810	86		34.75	*	Vase, Square	a	1	8155 RL	128		64.75	*	Pig	aaa	2	5021 6A	169		16.25	♥
Rose Bowl Stand		1	FG811	87		17.50	*	Pg 25 - RUBY OPALESCENT LAMPS								Hippo	aaa	2	5063 5M	170		16.25	♥
Pg 19 - GLASS MESSENGER (Limited to sales through 11/30/07)								Student, Spiral		1	6797 U7	129		162.50	*	Rooster	aaa	2	5094 5W	171		16.25	♥
2 Pc. Prepack	(b)	1	0607 PK	88		57.00	*	Cone w/Wind, Hobnail		1	3304 U7	130		219.50	*	Raccoon	aaa	2	5142 5D	172		16.25	♥
Candy Box (Christine)	b	1	4370 KL	89		38.50	*▲	Pg 26 - INDIGO BLUE/CHERRY BLOSSOM ON INDIGO BLUE								Bunny	aaa	2	5162 5L	173		16.25	♥
Elephant (Randy)	b	1	5158 KL	90		18.50	*▲	7 Pc Cherry Bloss. Asst (3%)	(a)	1	0630 AS	131		330.25	♥	Bird	aaa	2	5163 5C	174		16.25	♥
Annual Subscription (4)		1	FG086	91		19.50	*	Slipper		2	1995 ZW	132		6.75	♥								
Postcards (100)		1	FG119	92		10.00	*																

Pages 33-36 2007 Catalog								Page 36 2007 Catalog							
Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext	Description	Asst	Min	Ware#	Speed#	Pcs	Cost	Ext
Pg 33 - BEACH BABIES								Decade the 90s (PB)		1	FG 911	217		19.50	
18 Pc Asst (3%)	(a)	1	0635 AS	175		261.75	♥	QVC book (PB)		1	FG 947	218		20.00	
Beach Towel (15 Pack)	a	1	FG816	176		3.50	♥	QVC book (HB)		1	FG 948	219		27.50	
Hippo	aaa	2	5063 VP	177		17.75	♥	Pg 36 - VIDEOS & DVD "TOUR OF FENTON"							
Mouse	aaa	2	5148 VC	178		17.75	♥	Consumer, VHS (22 min)		1	FG 141	220		9.75	
Bear	aaa	2	5151 VC	179		17.75	♥	DVD (22 min)		1	FG 142	221		9.75	
Pig	aaa	2	5220 VT	180		17.75	♥	Cont. Loop VHS (2 hr.)		1	FG 146	222		13.50	
Bear, Reclining	aaa	2	5233 VL	181		17.75	♥	Joy of Coll. (15 min)		1	FG 209	223		9.00	
Pg 34 - FENTON FOALS								Pg 36 - POINT OF PURCHASE MATERIALS							
12 Pc Asst (3%)	(a)	1	0636 AS	182		262.00	♥	Logo, Round		1	8599 E3	224		5.00	
Madras Pink (Lynn)	aa	1	5057 D3	183		22.50	♥	Basket Sign		1	9903	225		N/C	
Black, (George)	aa	1	5057 DJ	184		22.50	♥	USA Sign		1	9972	226		N/C	
Fern Green (Shelley)	aa	1	5057 DP	185		22.50	♥	Logo Sign (Acrylic)		1	FG 037	227		3.75	
Indigo Blue, (Scott)	aa	1	5057 DQ	186		22.50	♥	General Postcards (100)		1	FG 085	228		10.00	
Gold, (Nancy)	aa	1	5057 DU	187		22.50	♥	'07 Catalog set (wh/sale)		1	FG 901	229		4.00	
Aubergine (Mike)	aa	1	5057 DW	188		22.50	♥	Glass Mgr. Merchandiser		1	FG170	230		15.00	
Pg 34 - NATURAL ANIMALS								Logo Pen		1	FG 207	231		1.50	
10 Pc Asst (3%)	(a)	1	0625 AS	189		185.75	♥	'07 Catalog Set (Retail)		1	FG 960	232		4.00	
Hummingbird	aa	2	5066 PU	190		19.75	♥	Logo Bags (30)		1	FG 031	233		15.00	
Grooming Cat	aa	2	5074 AZ	191		18.75	♥	T-shirt w/logo, L		1	FG 064	234		10.00	
Elephant	aa	2	5136 FH	192		18.75	♥	T-shirt w/logo, XL		1	FG 065	235		10.00	
Frog	aa	2	5274 C6	193		18.75	♥	T-shirt w/logo, XXL		1	FG 062	236		11.00	
Songbird	aa	2	5363 EI	194		19.75	♥	NOTES:							
Pg 35 - TREASURE BOXES															
6 Pc Asst (3%)	(a)	1	0633 AS	195		133.25	♥								
Elephant	a	1	5033 JR	196		32.25	♥								
Cat	a	1	5361 JQ	197		24.75	♥								
Hummingbird Heart	a	1	5786 LB	198		27.50	♥								
Heart, Ribbed	a	1	6606 JT	199		24.75	♥								
Art Nouveau	a	2	6877 ZW	200		14.75	♥								
Templebells	a	2	9486 ZL	201		13.25	♥								
Pg 35 - ANGELS															
Angel Boy, Opal		1	5014 QR	202		29.75	♥								
Angel Girl, Opal		1	5014 QQ	203		29.75	♥								
Angel Mini, Pink		2	5034 FJ	204		19.75	♥								
Angel Mini, Fern Green		2	5034 FW	205		19.75	♥								
Pg 35 - EXOTIC BUTTERFLIES															
10 Pc Asst (3%)	(a)	1	0632 AS	206		196.50	♥								
Indigo Blue	aa	2	5296 A8	207		19.75	♥								
Black	aa	2	5296 H9	208		19.75	♥								
Ruby	aa	1	5296 MV	209		22.25	♥								
Fern Green	aa	2	5296 ND	210		19.75	♥								
Gold	aa	2	5296 D7	211		19.75	♥								
Pg 36 - HISTORY BOOKS															
Coffee Table Art Book		1	FG973	212		41.25									
1st 25 Years (PB)		1	9908	213		16.50									
2nd 25 Years (PB)		1	9982	214		16.50									
3rd 25 Years (PB)		1	9956	215		16.50									
Decade the 80s (PB)		1	FG 100	216		19.50									

FENTON ART GLASS COMPANY FREIGHT POLICY

Order size Freight
\$600 and up **FREE**
(if paid within terms)

Exceptions to Free Freight Policy include:
Fall Lamp Special, Closeouts,
and Glass Messenger

SUB TOTAL: \$ _____

TOTAL COST: \$ _____

NET COST \$ _____

(\$5.00 Handling charge on orders less than \$100.00)

Please check one:

☐ Check or Money Order ☐ Visa ☐ MasterCard

Credit Card Number:

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Expiration Date

Month _____ **Year** _____

Signature



F E N T O N®

Handcrafted American Glass Artistry

www.fentonartglass.com

CONDITIONS OF SALE

- PAYMENT TERMS:** 1% 15 days, Net 30 days. Interest of 1½% per month to be charged on past due accounts.
- UPS/FedEx Deliveries:** Claims to be reported to our Customer Service Department at once. Hold original carton for examination.
- RETURNS:** NO RETURNS will be accepted without written authorization.
- DEFECTIVE/BREAKAGE RETURNS:** (1) If called to Customer Service within 90 days of Invoice Date, ware will be picked up (or customer advised to destroy) and full credit to be issued. (2) If called to Customer Service after 90 days, but within 180 days, of Invoice Date, customer to pay return freight but full credit to be issued. (3) After 180 days from Invoice Date, no credit to be issued.
- BREAKAGE INSURANCE:** Breakage insurance at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is **SPECIFICALLY** refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.
- NEW ACCOUNTS:** All new accounts must include a credit application and signed Authorized Dealer Agreement with order.

IMPORTANT DEALER TRAINING!

Fenton Retailer Day
May 20 - May 21, 2007
Fenton Factory - Williamstown, West Virginia

If you are interested in growing your business, then Retailer Training at the Fenton Factory is a *must* for you and your staff! History lessons, in-depth tour, sales programs, display ideas, new product introductions, and an artist experience are just a few of the areas we cover.

Dealers who have attended this training typically experience more than a 10% increase in their Fenton sales.

Contact your sales representative or Sue Mitchell (x272) at the Fenton factory to register.

Space is limited, so don't delay!

CHARTER A BUS AND BRING YOUR COLLECTORS TO FENTON

Enjoy special time with the Fenton family and much more...

- Fenton Gift Shop • Museum • Factory Tour
- Fenton History • New Product Introductions
- Family Signing Event

For more information, contact Sue McCue 1-800-933-6766, x209
or email: smccue@fentonartglass.com