## Fall Lamp Special 2006

Minimum Opening Order: 4 lamps Minimum Reorder: 1 lamp



## The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187 PHONE (304) 375-6122

Net 30 days. Interest of 11/8 per month to be charged on past due accounts.

TERMS:

Last day for initial order: 9/30/06

Reorder: 11/30/06 Begin Ship: 8/1/06 Subject to Approval by Area Rep and Company ORDERS ONLY: 1-800-933-6866 CUSTOMER SERVICE ONLY: 1-800-933-6766 ACCT. NO. CUSTOMER DEPARTMENT | CUSTOMER P.O. NUMBER SOLD TO: ☐ ATTACHED ORDER DATE REQUESTED SHIP DATE ORDER CANCEL DATE ROUTING Will ship best & cheapest unless specified REPRESENTATIVE OU ☐ YES ☐ No INSTRUCTIONS BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on al ZIP CODE el shipments unless it is Seec customer. If the 2% insurance loss or breakage in transit wi ACCEPT ☐ REFUSE BUYER'S NAME TELEPHONE NO. Fax No. MARK CARTONS RECEIVED DATE (stamped) CON. F.O.B. DEPT. Des. PRICE MULTI L.I. Disc INV. DE PRICE CODE HNDLNG CHG Houd NTERNAL USE 0 0 N P/C OE CR KEY CHK 2 958 WHOLESALE ORDER TOTAL Speed Regular Regular Special Special Description Ware # Retail Retail Asst. Cost Qty. Cost Ext. Savings 13 Pc. Asst.(save additional 3%) (a) 0793 AS 4000 4567.00 2215.00 4045.50 1962.00 11% PETITE GONE WITH THE WIND STYLE Opal, Decorated, 18" 8907 WZ 4001 335.00 167.50 289.00 144.50 14% Violet, Decorated, 18" 8907 ZP 4002 335.00 167.50 289.00 144.50 14% a

STUDENT STYLE 3310 MI 4003 345.00 172.50 299.00 149.50 Milk Hobnail, 21½" a 13% Opal, Decorated, 21" 6799 Y2 4004 335.00 167.50 295.00 147.50 12% a Cobalt, Dec., 21" (300) 6898 ZN 4005 a 329.00 164.50 289.00 144.50 12% RUFFLED SHADE STYLE Fern Green, Decorated, 17" 6605 US 4006 299.50 149.75 269.50 134.75 10% a Rosemilk Decorated, 17" 8983 VN 4007 299.50 149.75 269.50 134.75 10% GONE WITH THE WIND STYLE Gold, Decorated, 23" 7706 NP 4008 399.50 199.75 359.50 179.75 10% a Aubergine, Decorated, 23" 399.50 199.75 359.50 8996 QI 4009 179.75 10% PILLAR STYLE 8608 CC 4010 425.00 212.50 379.50 11% Cranberry, 27" (260) 189.75 a Fern Green, Dec., 27" (375) 8972 V3 4011 395.00 197.50 349.00 174.50 12% SLANT SHADE STYLE 6609 VS 4012 11% 335.00 167.50 299.00 149.50 Floral, 17" a 167.50 Fish, 17" 6609 V4 4013 335.00 299.00 149.50 11% LIMITED EDITION FAVRENE Sandcarved, 17½" (120) 8508 VK 4014 495.00 247.50 10% 445.00 222.50 LIMITED EDITION EXCLUSIVE\*

\*Available to order after purchasing a minimum of 4 other lamps

## FREE Freight does NOT apply to this program!

575.00

287.50

499.00

## Conditions of Sale

8980 ZO 4015

PAYMENT TERMS: Net 30 days. Interest of 11/2% per month to be charged on past due accounts.

TRUCK DELIVERIES: Fenton prepays and adds cost to invoice.

Burmese Dec., 18" (600)

U.P.S./R.P.S. DELIVERIES: Fenton prepays and adds cost to invoice. Claims to be reported to our Customer Service

Department at once. Hold original carton for examination.

RETURNS: 10% restocking on returns. NO RETURNS will be accepted without written authorization.

Breakage Insurance: Breakage insurance of 2% is automatically added on all Parcel shipments unless it is specifically refused.

Refer to price list heading on front page for complete guidelines.

New Accounts: All new accounts must include a credit application and Authorized Dealer Agreement with order DEFECTIVE/BREAKAGE RETURNS: (1) If called to Customer service within 90 days of Invoice Date, ware will be picked up (or customer advised to destroy) and full credit to be issued. (2) If called to Customer Service after 90 days, but within 180 days, of Invoice Date, customer to pay return freight but full credit to be issued. (3) After 180 days from Invoice Date, no credit to be issued.

Minimum order for special cost prices: 4 lamps.

249.50

Minimum order to purchase Limited Edition Exclusive: 4 lamps

Total units

Total \$

13%

No additional discounts apply