

Subject to Approval by Area Rep and Company



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187
PHONE (304) 375-6122 **Orders Only:** 1-800-933-6866
Fax: 1-304-375-6459 / **Duns:** 431-9935 **Cust. Serv:** 1-800-933-6766

Reg. Terms: 1% 15 days, net 30 days
Interest of 1½% per month to be
charged on past due accounts.
E.O.B. factory.
Freight collect.

EFFECTIVE:
April 1, 2001
thru
July 31, 2001

SOLD TO:				ACCT. NO.				CUSTOMER DEPARTMENT				CUSTOMER P.O. NUMBER				CONFIRM? ☐ ATTACHED											
								ORDER DATE				REQUESTED SHIP DATE				ORDER CANCEL DATE				☐ HOLD FOR ☐ NOT REC.							
												ROUTING Will ship best & cheapest unless specified				REPRESENTATIVE				NEW CUST? ☐ YES ☐ NO							
												INSTRUCTIONS								BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. ☐ ACCEPT ☐ REFUSE NAME _____							
								ZIP CODE																			
SHIP TO:																											
												BUYER'S NAME															
												TELEPHONE NO.								FAX NO.							
												ZIP CODE				MARK CARTONS											
ORDER NUMBER				RECEIVED DATE (stamped)				SRC		CUSTOMER NUMBER				CON.		CUST. P.O. NUMBER				ROUTING		F.O.B.		DEPT.			
														Y								DES.					
TERMS				REQ. SH. DATE				CANCEL DATE				SCHED. WEEK				REPRESENTATIVES											
/ /																* *											
SALES GL		AR GL		PRICE CODE		PRICE MULTI		L.I. DISC		INV. DISC		INS		HANDLING CHG		HOLD		INITIALS									
		1 2 3		3								Y N		Y N		Y N		P/C		OE		CR		KEY		CHK	
COMMENTS (limit 6)												MARK CARTONS															
928																											
FREE FORM SPECIAL INSTRUCTIONS																		SPEC		WHOLESALE ORDER TOTAL							
()																		Y N									

1 USE THIS FORM TO INDICATE
THE NUMBER OF CATALOGS YOU
WISH TO ORDER ...
(Catalogs will be shipped and invoiced
separately - prices are Net and Terms are 1% 15,
Net 30 days.)

Minimum order: 500 catalogs		Net		
Description		Qty.	Price	Ext.
500 Unimprinted	9930		.24	
500 Catalogs	9923		.27	
1,000 Catalogs	9940		.22	
2,500 Catalogs	9944		.19	
5,000 Catalogs	9967		.16	
10,000 Catalogs	9986		.13	

NOTE to all customers in good standing with our credit department ... Order 500+ Direct Mail Catalogs and receive special terms and discounts on **ALL Fenton ordered at this time!**
(Additional orders must be attached to this order to receive disc. or dating.)

2 Front Imprint ☐ Please use attached 2000 imprint

3 **Typestyle Choices (Please Indicate One).**

☐ **Fenton Gifts** (palatino) ☐ *Fenton Gifts* (zaph chancery)
☐ **Fenton Gifts** (helvetica)

4 We have four shipping periods available to you -

CHOOSE ONE . . .

☐ receive by April 27 - ship by June 29

☐ receive by June 1 - ship by August 3

☐ receive by June 29 - ship by August 31

☐ receive by July 31 - ship by October 5

5 CUSTOMER SIGNATURE (NOTE ... SIGNATURE INDICATES APPROVAL OF IMPRINT INFORMATION ...)

Back Imprint ☐ same as front

BULK RATE
U.S. Postage
PAID

Permit # _____
city _____ state _____

		SPEED #	QTY.	NET COST	ASST. EXTENSION
100 - PC. DIRECT MAIL CATALOG ASST. w/LAMP (SAVE 5% OR \$ 117.19)	0114 AS	1200		\$ 2,226.56	
99 - PC. DIRECT MAIL CATALOG ASST. (SAVE 5% OR \$ 110.21)	0115 AS	1201		\$ 2,094.04	

#	DESCRIPTION	ASST	WARE #	SPEED #	PCS	COST	EXT	#	DESCRIPTION	ASST	WARE #	SPEED #	PCS	COST	EXT	#	DESCRIPTION	ASST	WARE #	SPEED #	PCS	COST	EXT		
Direct Mail Catalog Exclusives!								pg. D1								pg. D2									
	Elephant, 3 1/2" (Lynn) (\$29.50 retail)	3	5158 L2	1202		14.75			Basket, Hobnail, 4 1/4"	1	6832 GY	1232		13.75			Snowman, 4" (Blue)	3	5268 DB	1262		16.25			
	Vase, 5" (Frank) (\$70.00 retail)	2	9869 V2	1203		32.50			Fairy Light, Beaded, 6"	1	8405 WQ	1233		26.25			Snowlady, 4"	3	5269 DB	1263		16.25			
TOPAZ OPALESCENT SATIN (TK & TS)								WHISPERING WINDS ON WILLOW GREEN (UV)pg. D4								Christmas Trees (C9)									
	Cruet w/ stopper, 8"	1	3208 TK	1204		57.50			Basket, 8 1/2"	1	3131 UV	1235		42.50			(Blue), 6 1/2"	1	5535 BF	1266		13.75			
	Vase, Flip, 6" w/ base	1	4810 TK	1205		52.50			Bell, Legacy, 6 1/2"	1	4694 UV	1236		19.75			(Crystal), 6 1/2"	2	5535 C9	1267		13.75			
	Mouse, 2 1/4"	1	5148 TK	1206		14.75			Bear, 3 1/2"	1	5151 UV	1237		14.25			(Crystal), 4"	2	5556 C9	1268		9.75			
	Slipper, Melon, 6"	2	5290 TS	1207		8.75			Cat, 3 3/4"	1	5165 UV	1238		14.25			(Crystal), 3"	2	5557 C9	1269		7.50			
	Fairy Light, 5"	1	5405 TK	1208		26.25		FISH (XT, TI & GY)pg. D4								(Green), 6 1/2"	1	5535 GT	1270		13.75				
	Basket, 7"	1	5932 TS	1209		22.50			Sunfish, 2 1/2" (Pink)	2	5167 XT	1239		8.00			(Pink), 6 1/2"	1	5535 P2	1271		13.75			
	Candy Box, 9"	1	8484 TS	1210		24.25			Sunfish, 2 1/2" (Topaz)	2	5167 TI	1240		8.00		SANTA (XL)pg. D7									
MIDNIGHT SAFARI & JUNGLE CATS								pg. D2								pg. D5									
	Black Panther, 5"	1	5065 IA	1211		17.50		VIOLET (OQ, OE & AY)								ANGELS (BQ)									
	Leopard, 5"	1	5065 IC	1212		22.50			Fairy Light, Hob., 9"	1	1167 OQ	1242		42.50		Gloria angel, 6 3/4"									
	Tiger, 5"	1	5065 IU	1213		22.50			Vase, Melon, 11"	1	3258 OE	1243		29.25		Angel Bell, Girl, 5 3/4"									
	Temple Jar, 2 pc., 6 1/2"	1	7707 1L	1214		42.50			Fairy Light, Atlantis, 5"	1	5204 AY	1244		26.25		VERMONT SKY (MJ)									
PINK CHIFFON (YS)								pg. D3								pg. D7									
	Basket, Hobnail, 9"	1	3357 YS	1215		24.75			Bear, Reclining, 4"	2	5233 OE	1245		9.25		Vase, 7"									
	Bell, Hobnail, 5 1/2"	1	3368 YS	1216		10.75			Rose Bowl, 6" w/ base	1	5371 OE	1246		26.25		Polar Bear, 4 1/2"									
	Boot, Hobnail, 4 1/4"	2	3992 YS	1217		6.75		LAVENDER PETALS (ON)								pg. D5									
SPRING SPLENDOR (X9)								pg. D3								pg. D6									
	Elephant, 3 1/2"	1	5136 X9	1218		14.75			Lamp, 18"	1/0	2791 ON	1248		139.50		WOODLAND FROST (FE)									
	Cat, 3 3/4"	1	5165 X9	1219		14.75			Pitcher, 6 1/2"	1	3081 ON	1249		47.50		Bell, 6"									
	Vase, 9"	1	7386 X9	1220		44.75			Bird, 4" w	1	5163 ON	1250		14.25		Basket, Ribbed, 8"									
DAISY LANE (UC)								pg. D3								CHRISTMAS STAR NATIVITY									
	Bell, 6 1/2"	1	1145 UC	1221		22.50		CRANBERRY (CC)								pg. D6									
	Vase, 9"	1	4752 UC	1222		47.50			Vase, Melon, 6"	1	1214 CC	1252		18.75		7 GIFT WITH PURCHASE									
	Pitcher, 5 1/2"	1	4768 UC	1223		44.75			Vase, Jack-in-Pul, 8 1/2"	1	3070 CC	1253		34.75		Ringholder, (Violet)									
	Bear, 3 1/2"	1	5151 UC	1224		14.25			Basket, Melon, 7 1/2"	1	7139 CC	1254		37.50		Ringholder, (Crystal)									
HUGS FOR YOU (N5 & ND)								pg. D3								pg. D6									
	Baby Bear (Pink), 3"	2	5251 N5	1225		12.50			CRANBERRY OPALESCENT (CR)	pg. D6								Total Cost \$							
	Baby Bear (Blue), 3"	1	5251 NE	1226		12.50			Basket, Hobnail, 7"	1	3346 CR	1255		39.75		Less % \$									
	Baby Bear (Violet), 3"	1	5251 NJ	1227		12.50			Pitcher, Hob. 5 1/2"	1	3366 CR	1256		39.75		(refer to special terms)									
	Kitten (Pink), 3"	1	5365 NB	1228		12.50		WHITE POPPIES ON CRANBERRY (C6)								Net Cost \$									
	Kitten (Blue), 3"	2	5365 ND	1229		12.50			Vase, Hexagonal, 9"	1	1554 C6	1258		64.75		8 SPECIAL TERMS:									
WILLOW GREEN OPALESCENT (GY & WQ)pg. D4								pg. D7								\$500 - 5% discount, 60 days dating									
	Bell, Hobnail, 5 1/2"	1	3368 GY	1230		10.75			Vase, 5"	1	3249 C6	1259		29.75		\$1250 - 8% discount, 60 days dating									
	Vase, Hobnail, 11"	1	3752 GY	1231		34.25			Polar Bear, 4 1/2" (Blue)	2	5109 DB	1260		16.25		\$1750 - 10% discount, 12/1/01 dating									
									Penguin, 4 1/2"	2	5267 DB	1261		16.25		(shipments after 11/1 = 1% 15, net 30 days)									

8 SPECIAL TERMS:
\$500 - 5% discount, 60 days dating
\$1250 - 8% discount, 60 days dating
\$1750 - 10% discount, 12/1/01 dating
(shipments after 11/1 = 1% 15, net 30 days)