WHOLESALE PRICE LIST

PERSIAN BLUE OPALESCENT

THE FENTON ART GLASS COMPANY

700 Elizabeth Street, Williamstown, WV 26187
PHONE (304)375-6122

EFFECTIVE JUNE 1, 1989 TO DECEMBER 31, 1989

FAX 1-304-375-6459 / **DUNS** 431-9935 / **ORDERS ONLY** 1-800-642-4527 / **CUSTOMER SERVICE ONLY** 1-800-346-0156 / (Except in WV, AK and HI)
MINIMUM OPENING ORDER: $150 / **MINIMUM REORDER**: $100
TERMS: 1% 15 days. Net 30 days. Interest of **1½% per month** to be charged on **past due accounts.** F.O.B. Factory. Freight Collect.

SOLD TO

ZIP CODE

SHIP TO

ZIP CODE

CUSTOMER DEPARTMENT | CUSTOMER P.O. NUMBER | CONFIRM? ☐ Attached

ORDER DATE | REQUESTED SHIP DATE | ORDER CANCEL DATE | ☐ Hold For ☐ Not Nec.

ROUTING Will ship best & cheapest unless specified | REPRESENTATIVE | NEW CUST? ☐ YES ☐ NO

INSTRUCTIONS | ☐ NEED RETAIL PRICE LIST

BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice is automatically added on all U.P.S. shipments unless it is **SPECIFICALLY** refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.
☐ Accept ☐ Refuse
Name _____

BUYER'S NAME

TELEPHONE NO. | TELEX NO.

MARK CARTONS

INTERNAL USE ONLY

TYP	CUSTOMER NO.	ORDER NO.	SCHED. WEEK	SRC	COMM	BILL	DISCOUNTS

RTG	CODED SPECIAL INSTRUCTIONS	A / R	INV / COPY	TERMS

FREE FORM SPECIAL INSTRUCTIONS ( ) A/R

☐CREDIT-Enter all items ☐NO CHARGE-Enter all items ☐NEW CUSTOMER ☐CHECK ROUTING
☐CREDIT-Enter circled items ☐NO CHARGE-Enter circled items ☐NEW CUSTOMER NO. ☐CONSOLIDATION

RETURN ORDER TO | OTHER | WHOLESALE ORDER TOTAL

DESCRIPTION	PK.	WARE NO.	CLR.	QTY.	COST	EXTENSION
PERSIAN BLUE OPALESCENT NO. 1						
16pcAsst.(1ea below)(save 5%)	1	0608	AS		289.75	
Vase, Tulip, Fine Dot, 10''	1	1353	XC		18.75	
Basket, Top Hat, Coin Dot, 5''	1	1435	XC		18.25	
Creamer, Coin Dot	1	1461	XC		15.00	
Top Hat, Coin Dot	1	1492	XC		12.50	
3 Pc. Fairy Light, Fern	1	1803	XC		42.50	
Basket, Fern, 5½''	1	1830	XC		18.25	
Cruet w/Stopper, Fern	1	1865	XC		24.50	
Bowl, Double Wedding Ring, 10''	1	2323	XC		24.75	
Basket, Spiral, 7''	1	3138	XC		19.75	
4pc Epergne Set, Diamond Lace	1	4801	XC		37.50	
Comport, Handled	1	8231	XC		10.00	
Comport, Persian Medallion	1	8234	XC		9.75	
Basket, Open Edge, 7''	1	8330	XC		12.50	
Bowl, Grape & Cable	1	9027	XC		14.75	✓
Cov. Butter, Button & Arch	1	9580	XC		14.25	✓
Basket, 3 Toed, Grape	1	9638	XC		11.25	
Also Available						
7 Pc. Water Set, Coin Dot	1	1404	XC		99.75	
Lamp, Coin Dot	1	1413	XC		125.00	

DESCRIPTION	PK.	WARE NO.	CLR.	QTY.	COST	EXTENSION
PERSIAN BLUE OPALESCENT NO. 2						
11 Pc. Assortment	1	0640	AS		153.25	
Basket, 7''	1	3334	XC		12.50	
Fairy Light, Hobnail	1	3608	XC		8.25 ✓	
Bell, Hobnail	1	3645	XC		8.75	
Basket, Hobnail	1	3834	XC		8.75	
Cruet w/Stopper, Hobnail	1	3863	XC		17.50	
Water Set, 7 Pc. Hobnail	1	3908	XC		49.75	
Also Available						
Lamp, 21'' Student	1	3313	XC		99.75	
Punch Set, 14 Pc. Hobnail	1	3712	XC		137.50	

DISCOUNT SCHEDULE

Less than	$ 450.00 cost	No Discount
$ 450.00 to	$ 999.00 cost	Less 5%
$1,000.00 to	$1,499.00 cost	Less 8%
$1,500.00 or more at cost		Less 10%

MAY BE ADDED TO YOUR REGULAR FENTON ORDER FOR ADDITIONAL DISCOUNT.

SUB TOTAL

LESS

TOTAL

'M06-89