



Subject to Approval by Area Rep and Company

ORDERS ONLY: 1-800-933-6866
CUSTOMER SERVICE ONLY: 1-800-933-6766 (Except in WV, AK and HI)

SOLD TO:		ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	CONFIRM? <input type="checkbox"/> ATTACHED
			ORDER DATE	REQUESTED SHIP DATE	<input type="checkbox"/> HOLD FOR <input type="checkbox"/> NOT NEC.
			ROUTING Will ship best & cheapest unless specified	REPRESENTATIVE	NEW CUST? <input type="checkbox"/> Yes <input type="checkbox"/> No
			INSTRUCTIONS	LifeStyles Only <input type="checkbox"/>	
		ZIP CODE	BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.		
SHIP TO:			<input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE		
			NAME _____		
			BUYER'S NAME		
			TELEPHONE NO.		FAX NO.
			MARK CARTONS		

INTERNAL USE ONLY	ORDER NUMBER		RECEIVED DATE (stamped)		SRC	CUSTOMER NUMBER		CON.	CUST. P.O. NUMBER		ROUTING	F.O.B.	DEPT.				
	H							Y				Des.					
	TERMS		REQ. SH. DATE		CANCEL DATE	SCHID. WREK		REPRESENTATIVES									
	/ /							* *									
	SALES GL	AR GL	PRICE CODE	PRICE MULTI	L.I. DISC	INV. DISC	INS	HNDLING CHG	HOLD	INITIALS							
	1	2	3				Y	N	Y	N	Y	N	P/C	OE	CR	KEY	CHK
	COMMENTS (limit 6)												MARK CARTONS				
	999																
	FREE FORM SPECIAL INSTRUCTIONS												SPEC	WHOLESALE ORDER TOTAL			
	()												Y	N			

DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT	DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT	DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT	
SEA GREEN PAGES 2 - 4										PINSTRIP COLLECTION 8 - 9										SUPPORT							
12 Pc. Asst.(3%)	(a)	1		0496 AS	5001		430.75		7 Pc. Asst. (3%)	(a)	1		0498 AS	5024		285.50		Logo Sign (Acrylic)	1			FG037	5044		3.75		
Vase, 9 1/2"	a	1		2955 XH	5002		42.50		Covered box, 7" w	a	1		1544 FZ	5025		42.50		Video (2hr.)	1			FG050	5045		13.50		
Platter, Orchid, 14"	a	1		2974 GE	5003		47.50		Vase, 6 1/2"	a	1		1579 FZ	5026		42.50		The Fenton Story	1			FG078	5046		3.75		
Vase, 11"	a	1		3254 XH	5004		62.50		Lamp, Bell, 14"	a	1		1615 FZ	5027		92.50		Artistry sign	1			9979	5047		N/C		
Vase, Lance, 8"	a	1		4559 GE	5005		27.50		Vase, 13"	a	1		5435 FZ	5028		64.75											
Vase, Atlantis, 6 1/2"	a	1		5150 XG	5006		27.50		Lamp, Bell, 24"	a	1		6599 FZ	5029		137.50											
Vase, 6 1/2"	a	1		6470 XH	5007		47.50		Clock, 4 1/2"	a	1		8691 WH	5030		29.75											
Vase, Gems, 7"	a	1		8253 XG	5008		29.75		Bowl, Leaf, 10" w	a	1		8722 FZ	5031		39.75											
Clock, 4 1/2"	a	1		8691 XG	5009		29.75		Vase, Thistle, 10"	a	1		9446 FZ	5032		47.50											
Vase, Thistle, 10"	a	1		9446 GE	5010		47.50		Bowl, Fish, 9" w	a	1		9529 FZ	5033		27.50											
Box, Swallows, 4 3/4" w	a	1		9477 XG	5011		19.75		CRANBERRY 10 - 11										TOTAL COST	\$							
Bowl, Fish, 9" w	a	1		9529 XG	5012		27.50		8 Pc. Asst. (3%)	(a)	1		0499 AS	5034		356.00		LESS	(Refer to payment terms below) %								
Bowl, Pigeons, 12 3/4"	a	1		9873 XG	5013		34.75		Vase, Feather, 9 1/2"	a	1		1218 CC	5035		54.75		NET COST	\$								
ROYAL PURPLE 5 - 7										Covered box, 5" w	a	1		1589 CC	5036		49.75		COLOR CODES								
7 Pc. Asst. (3%)	(a)	1		0497 AS	5014		396.75		Lamp, Bell, 14"	a	1		1615 CC	5037		99.75		XH	- Sea Green Iridized/Satin and Handpainted								
Covered box, 7" w	a	1		1581 UH	5015		49.75		Vase, 13"	a	1		1699 CC	5038		74.75		GE	- Sea Green Iridized/Satin								
Lamp, Bell, 14"	a	1		1615 UH	5016		99.75		Vase, Feather, 11"	a	1		2782 CC	5039		52.50		XG	- Sea Green Matte								
Pitcher, 7"	a	1		2998 UH	5017		47.50		Rose Bowl, 5 1/2"	a	1		2939 CC	5040		29.75		UH	- Royal Purple								
Vase, 13"	a	1		5955 UH	5018		74.75		Pitcher, 7"	a	1		2964 CC	5041		47.50		WX	- Royal Purple Handpainted								
Vase, 6 1/2"	a	1		6470 UH	5019		49.75		Vase, 6 1/2"	a	1		6510 CC	5042		49.75		FZ	- French Opalescent Iridized/Satin								
Lamp, Bell, 24"	a	1		6499 UH	5020		149.50		Brass Ba. (for #2939)	a	1		FG042	5043		8.25		WH	- Crystal Iridized/Satin								
Urn, 9"	a	1		8807 WX	5021		67.50											CC	- Cranberry								
Vase, 10 1/2"	a	1		8812 WX	5022		75.00																				
Vase, Square, 8"	a	1		9866 WX	5023		44.75																				

a = one piece per Asst.

Payment Terms:

Minimums: Opening Order: \$600
Re-Order: \$100.

Discounts: 5% at \$ 500
8% at \$1,250
10% at \$ 2,000

Payment: 1% 15 days, net 30 days.

New Account Terms: June 1 through September 30, 1998
10% discount and net 60 days on \$600 minimum order.
Credit application must accompany order.
All orders subject to approval by area rep. and company. Please indicate the name under which you are listed with Dun and Bradstreet if different from the name in "Sold to" space.

Shipment Terms:

All orders shipped F.O.B.-Williamstown, WV.

Truck Deliveries: All shipments freight collect. Claims for damage or loss in transit must be filed with delivering carrier (Instructions on reverse side of Bill of Lading).

U.P.S./R.P.S. Deliveries: Fenton prepays and adds cost to invoice. Claims to be reported to our Customer Service Department at once. Hold original carton and merchandise for parcel company examination.

Parcel Post Shipments: Fenton prepays and adds costs to invoice. Insured through the Post Office. On damage or loss in transit notify us promptly, in writing.

Errors in Shipment: Must be reported to Customer Service Department within 15 days. Include a copy of the Delivery Receipt to confirm number of cartons received. Returns: NO RETURNS will be accepted without written authorization from Customer Service Department.

Breakage Insurance: Breakage insurance, at a cost of 2% of the total value of the invoice is automatically added on all Parcel shipments unless it is specifically refused by the customer. This insurance will give the customer full and prompt adjustment if breakage occurs during transit. CARTON, PACKING AND DAMAGED MERCHANDISE SHOULD NOT BE DISPOSED OF UNTIL THE CUSTOMER IS NOTIFIED BY FENTON. (If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility).

Preticketing: Each item to be preticketed with sticker showing ware number, suggested retail price and UPC code.