



SOLD TO:		ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER		CONFIRM? <input type="checkbox"/> ATTACHED				
			ORDER DATE	REQUESTED SHIP DATE	ORDER CANCEL DATE	<input type="checkbox"/> HOLD FOR <input type="checkbox"/> NOT NEC.				
			ROUTING Will ship best & cheapest unless specified		REPRESENTATIVE	NEW CUST? <input type="checkbox"/> YES <input type="checkbox"/> NO				
SHIP TO:		ZIP CODE	BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. <input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE NAME _____							
			BUYER'S NAME							
			TELEPHONE NO.		FAX NO.					
		ZIP CODE	MARK CARTONS							
INTERNAL USE ONLY	ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	F.O.B.	DEPARTMENT	
	V				Y			Des.		
	TERMS	REQ. SHIP DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES					
	/ /				* *					
	SALES GL	AR GL	PRICE CODE	PRICE MULT	L.I. DISC	INV. DISC	INS	HNDLG. CHG	HOLD	INITIALS
	1 2 3						Y N	Y N	Y N	P/C OE CR KEY CHK
	COMMENTS (LIMIT 6)					MARK CARTONS				
	968									
	FREE FORM SPECIAL INSTRUCTIONS							SPEC	WHOLESALE ORDER TOTAL	
	()							Y N		

EARLY SPRING 1998 (Minimum \$100.00)

Request ship: 12/15 - 12/26

1/5 - 1/16

1/19 - 1/30

DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.
VALENTINE LIMITED EDITIONS							THEMES AND COLORS							PAGE S4 - EMPRESS ROSE									
15Pc. Ltd. Asst. (3%) (a) 1 0951 AS 900 666.00 *							PAGE S2 - TRINKET BOXES							19Pc. CP/DX Asst. (3%) (a) 1 0954 AS 935 299.00 *									
PAGE S1 - ROSALENE (LAST DAY TO ORDER: 3/31/98)							12 Pc. Trinket Asst. (a) 1 0952 AS 918 136.75 *							Vase, Drapery, 6 1/2" a 1 2080 CP 936 17.50 *									
Ballerina, 6 1/2" a 1 5270 WA 901 42.50 *	Heart, 5" w (Dec.) a 1 5780 EG 919 13.25							Vase, Melon, 11" a 1 3258 CP 937 24.75 *															
Perfume, 6 1/2" a 1 7000 WA 902 42.50 *	Oval, 5" L (Aqua) a 2 5783 AA 920 9.75 *							Basket, Dia. Lace 5" aa 1 4838 CP 938 11.25 *															
Puff Box, 4 1/2" w a 1 7009 WA 903 49.75 *	Oval, 5" L (Blue) a 2 5783 LK 921 9.75							Slipper, Cat, 6" aa 2 5290 CP 939 4.75 *															
Vase, 6" a 1 7059 WA 904 34.75 *	Oval, 5" L (Champ) a 2 5783 PY 922 9.75							Perfume, 6 1/2" a 1 5300 CP 940 16.25 *															
PAGE S1 - MARY GREGORY (LIMITED BY NUMBER)							Heart, 4" w (Aqua) aa 2 5786 AA 923 9.75 *							Rose Bowl, Leaf, 6" a 1 5375 CP 941 14.75 *									
Basket, 11 1/2" (1950) a 1 1533 DI 905 75.00 *	Heart, 4" w (Blue) aa 2 5786 LK 924 9.75							Puff Box, 5 1/2" a 1 6570 CP 942 13.75 *															
Perfume, 5 1/2" (1950) a 1 2906 RK 906 57.50 *	Heart, 4" w (Champ) aa 2 5786 PY 925 9.75							Basket, Rib, 8 1/2" a 1 6630 CP 943 18.75 *															
Pitcher, 6 1/2" (1950) a 1 3275 DM 907 62.50 *	Straw Heart, 7 1/2" w a 1 8200 PQ 926 22.50 *							Bell, 6 1/2" aa 2 9560 CP 944 8.75 *															
PAGE S1 - HEART OPTIC (LAST DAY TO ORDER: 3/31/98)							Oval, 5" L (Dec) a 1 9589 HY 927 13.25 *							Brass Ba. (for 5375) a 1 FG042 945 8.25									
Fairy Light, 5" a 1 4905 CR 908 32.50 *	PAGE S3 - ROMANCE COLLECTION							PAGE S4 - TRELIS															
Vase, 5" a 1 4955 CR 909 19.75 *	9 Pc. Asst (3%) (a) 1 0953 AS 928 184.50							Bell, 6 1/2" a 1 1145 DX 946 19.25															

Covered Box, 4 1/2" a	1	4990 CR	910	62.50 *	Bell, 6" aa	1	1127 R5	929	18.75 *	Vase, Pinch, 7" a	1	1153 DX	947	29.75 *	
PAGE S2 - JEWELRY (LAST DAY TO ORDER: 3/31/98)					Vase, Fan, 6" a	1	1136 R5	930	24.75 *	Pitcher, 7 1/2" a	1	4767 DX	948	37.50 *	
Set, 4pc. (clip)	a	1	C998 PX	911	47.50 *	Basket, 8" a	1	2918 R5	931	34.75 *	Cat, 3 3/4" a	1	5165 DX	949	11.75 *
Set, 4pc. (pierced)	a	1	P999 PX	912	47.50 *	Egg, 3 3/4" aa	1	5146 R5	932	18.75 *	Squirrel, 2 1/2" a	1	5215 DX	950	11.75 *
PAGE S2 - MINIATURES (LAST DAY TO ORDER: 3/31/98)					Bird, 4" aa	1	5163 R5	933	14.75 *	Box, Melon, 5 1/2" a	1	5585 DX	951	34.75 *	
Water set, 5pc. a	1	1960 PT	913	42.50 *	Doll, 7" aa	1	5228 R5	934	22.50 *	MINIMUM (\$100.00) TOTAL COST					
Tumbler, 2" 1	1	1961 PQ	914	5.00 *	* = new line item.					Discount based on total dollars to one location (Refer to special terms).					
Epergne, 4 1/2" a	1	4807 PT	915	32.50 *	a = one piece per Asst. or Prepack					LESS _____ %					
Punch set, 5pc. a	1	6801 PT	916	37.50 *	aa = two pieces per Asst. or Prepack, etc.					NET COST					
Cup w/hook 1	1	6829 PQ	917	4.25 *											

Early Spring and Late Spring orders SHIPPED and BILLED separately.

ORDER NUMBER E	REQUEST DATE	SCHEDULE DATE	976	922
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LATE SPRING 1998 (Minimum \$100.00) Request ship: 2/2 - 2/13 2/16 - 2/27 3/2 - 3/13

DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.								
THEMES AND COLORS																															
PAGE S5 - BOUTONNIERE BUDDIES																															
26 Pc. Prepack (a)	1		0955 PK			952	259.00 *	PAGE S6 - ANIMAL ASSORTMENT																							
Jan mouse, 3" aa	2		5248 W1			953	9.75 *	14 Pc. Animal Asst (a)	1		0957 AS			972	105.50 *	Ribbed, 8 1/2" a	1		6630 AA			994	18.75 *								
Feb mouse aa	2		5248 W2			954	9.75 *	Bunny, 3" aa	1		5162 GQ			973	11.75 *	Ribbed, 8 1/2" a	1		6630 PY			995	19.75 *								
Mar mouse aa	2		5248 W3			955	9.75 *	Duckling, 3 1/2" aa	1		5169 GQ			974	11.75 *	Ribbed, 8 1/2" a	1		6630 TS			996	22.50 *								
Apr mouse aa	2		5248 W4			956	9.75 *	Mini Rooster, 2 3/4" aa	2		5265 AA			975	4.25 *	Barred Oval, 6" a	1		8339 AA			997	12.50 *								
May mouse aa	2		5248 W5			957	9.75 *	Mini Rooster, 2 1/2" aa	2		5265 PY			976	4.25 *	PAGE S8 - FAIRY LIGHTS															
Jun mouse aa	2		5248 W6			958	9.75 *	Mini Bunny, 2 1/4" aa	2		5275 AA			977	4.25 *	8 Pc. Fairy Lt Asst. (a)	1		0960 AS			998	117.00 *								
Jul mouse aa	2		5248 W7			959	9.75 *	Mini Bunny, 2 1/4" aa	2		5275 PY			978	4.25 *	Dec., 5" (Opal) a	1		7300 HY			999	16.75 *								
Aug mouse aa	2		5248 W8			960	9.75 *	Rooster, 5 1/2" a	1		5292 AA			979	11.25 *	Basketw, 5" (Rose) a	1		9304 HD			1000	16.75 *								
Sep mouse aa	2		5248 W9			961	9.75 *	Rooster, 5 1/2" a	1		5292 PQ			980	13.25 *	Basketw, 5" (Blue) a	1		9304 L5			1001	16.75 *								
Oct mouse aa	2		5248 X0			962	9.75 *	PAGE S6 - MINI BASKETS							Basketw, 5" (Chp) a	1		9304 QY			1002	16.75 *									
Nov mouse aa	2		5248 X1			963	9.75 *	12 Pc. Mini Asst. (a)	1		0958 AS			981	117.00 *	Faberge, 5 1/2" (Aq) a	1		9404 AA			1003	12.50 *								
Dec mouse aa	2		5248 X2			964	9.75 *	Tadpo, 4 1/2" (Aqua) aa	2		2776 AA			982	9.75 *	Faberge, 5 1/2" (Blue) a	1		9404 LK			1004	12.50 *								
Display a	1		9914			965	25.00 *	Footed, 5" aa	2		2946 AA			983	9.75 *	Straw, 5" (Rose) a	1		9407 CP			1005	12.50 *								
PAGE S6 - FOLK ART ANIMALS																															
5 Pc. Asst. (a)	1		0956 AS			966	208.50 *	Footed, 5" (Topaz) aa	2		2946 T1			984	9.75 *	Straw, 5" (Crystal) a	1		9407 WI			1006	12.50 *								
Rooster Box, 8 1/2" a	1		4680 FK			967	47.50 *	Aztec, 4" aa	2		6556 T1			985	9.75 *	EASTER LIMITED EDITIONS															
Bunny Box, 7" a	1		4683 FG			968	44.50 *	Aztec, 4" (Champ) aa	2		6556 PY			986	9.75 *	PAGE S8 - COLLECTIBLE EGGS (LIMITED TO 3000 EACH)															
Hen on Nest, 5" a	1		5186 FK			969	24.50 *	Diamond, 4" aa	2		6558 PY			987	9.75 *	** 14 Pc. Asst. (5%) (a)	1		0961 AS			1007	335.50 *								
Rooster, 8 1/2" a	1		5257 FV			970	67.50 *	PAGE S7 - EASTER BASKETS							Floral (Misty Blue) aa	1		5146 D1			1008	22.50 *									
Rooster, 5 1/2" a	1		5292 FV			971	24.50 *	9 Pc. Asst. (3%) (a)	1		0959 AS			988	222.50 *	Floral (Champ) aa	1		5146 D2			1009	22.50 *								
ORDER BY 12/19/97 AND EARN SPECIAL DISCOUNTS AND DATING!																															
\$ 350.00 = 5% discount, terms 1% 15, net 45 days! \$ 850.00 = 8% discount, terms 1% 15, net 45 days! \$ 1250.00 = 10% discount, terms 1% 15, net 45 days! (Combine Valentine's and Easter totals for volume discounts). Each order must meet \$100 minimum. ALL SHIPMENTS F.O.B. Williamstown, WV																															
a = one piece per Asst. or Prepack aa = two pieces per Asst. or Prepack, etc. *a* = Item Free in Asst. or Prepack. * = new line item.																															
MINIMUM (\$100.00) TOTAL COST																NET COST															
Discount based on total dollars to one location (Refer to special terms).																															

** Order by Assortment or in equal quantities ONLY until 1/22/98