



TERMS: 1% 15 net 30 days

Subject to Approval by Area Rep and Company

ORDER FORM fields including SOLD TO, ACCT. NO., CUSTOMER DEPARTMENT, ORDER DATE, REQUESTED SHIP DATE, INSTRUCTIONS, SHIPPING TO, BUYER'S NAME, and various checkboxes for insurance and shipping options.

Pages S1 - S7 - Spring 1999

Pages 2 - 4 1999 Catalog

Pages 5 - 7 1999 Catalog

Table listing items from Pages S1-S7: Perfume, Music Box, Praying Children, Doll, Butterfly, Basket, Pitcher, Lamp, Vase, Jewelry set, Folk Art Animals, Baskets, Flute, Barred Oval, Animal Figurines.

Table listing items from Pages 2-4: Rooster, Bunny, Rooster, Egg Assortment, Color Statements, Family Signature, Historic - Gold Amberina, Historic - Violet Satin.

Table listing items from Pages 5-7: Cat, Bear, Slipper, Perfume, Fairy Light, Vase, Designer Bell Series, Mother & Child Pendant, Spruce Carnival, Glass Messenger.

"a" = FREE * = new line item.

a, b, c = one piece per Assortment (AS) or Prepack (PK). aa, bb, cc = two pieces per Assortment (AS) or Prepack (PK).

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 26 - PANSIES ON CRANBERRY.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 26 - 29 - CRANBERRY.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 30 - LAMPS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 30 & 31 - ROSE GARDEN.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 32 - RUBY.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 32 - RUBY.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 34 - BABY GIFTS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 35 - BIRTHSTONE BEARS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 35 - CALENDAR CATS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 36 - BOUTONNIERE BUDDIES.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 37 - SECRET SLIPPERS.

WEDDING AND ANNIVERSARY

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 38 & 39 - LANGUAGE OF LOVE.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 39 - FENTON COLORED ANNIVERSARY.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 40 - ROMANCE COLLECTION.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 41 - FIGURINES.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 41 - SLIPPERS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 41 - SLIPPERS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Page 41 - COLORED BELLS.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 20 Pc Asst w/dis(33%), 7 Pc 6-7" Bell Asst., Ruby, Gold, Ice Blue, Empress Rose, Opal, Cobalt, Aquamarine, 6 Pc 4 1/2" Bell Asst., Gold, Cobalt, Ice blue, Empress Rose, Opal, Aquamarine, Displayer.

CANDLELIGHTING

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 9 Pc Asst(3%), 5" w/base (Ruby), Lily, 5 1/2" (Blue), Lily, 5 1/2" (Champ), Leaf set, 6" (Aqua), Leaf set, 6" (Rose), Leaf set, 6" (FrOpal), Leaf set, 6" (Cobalt), Leaf set, 6" (Blue), Leaf set, 6" (Champ).

2-WAY VOTIVE

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 14 Pc 2-way Asst., 2-way, 4 1/2" (Aqua), 2-way, 4 1/2" (Rose), 2-way, 4 1/2" (FrOpal), 2-way, 4 1/2" (Blue), 2-way, 4 1/2" (Champ), 2-way, 4 1/2" (Cobalt), 2-way, 4 1/2" (Ruby).

LAMPS

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Lamp, Accent, 12 1/2", Lamp, 23 1/2", Lamp, GWTW, 24", Lamp, Student, 18", Lamp, Diamond, 18", Lamp, 18", Lamp, GWTW, 24", Lamp, Student, 18", Lamp, Student, 18", Lamp, Paisley, 20", Lamp, Paisley, 20", Lamp, Student, 21", Lamp, GWTW, 24", Lamp, GWTW, 24", Lamp, Pillar, 30", Lamp, GWTW, 30", Lamp, Rose, 20".

Conditions of Sale

PAYMENT TERMS: 1% 15 days, Net 30 days. Interest of 1 1/2% per month to be charged on past due accounts. Make all checks payable to the Fenton Art Glass Co. SHIPPING TERMS: All orders shipped F.O.B. - Williamstown, WV. TRUCK DELIVERIES: All shipments freight collect. Claims for damage or loss in transit must be filed with delivering carrier (Instructions on reverse side of Bill of Lading).

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Lamp, GWTW, 24", Lamp, Poppy, 20", Lamp, w/prisms, 20", Lamp, Student, 20".

EDUCATIONAL MATERIALS

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 7 Pc Starter Pk (20%), 15 Pc Pk w/Dis (12%), History Books, Educational Display Unit, Glass Messenger, Vase, 7 3/4" (Don), Annual Subscription (4), Subs. Brochures (20), Special Issue Fenton (10), Videos "Tour of Fenton", Consumer, VHS (25 min), In-store, VHS (2hr).

Signs & Logos

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Logo, 5" w, Basket Sign, Artistry Sign, Logo Sign (Acrylic), Window Sticker, Lt.Ed.gold(hang 24x16), Logo-slv(hang 24x16).

Brochures, Catalogs

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 5-color Brochure (30), Postcards (100), '99 Catalog (wholesale).

Dealer Support

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Ad Slick Pkg., Collector Club Apps(12), '99 Catalog (Retail), '99 Price List (Retail).

Shirts

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like T-shirt w/logo, L, T-shirt w/logo, XL, Sweatshirt w/logo, L, Sweatshirt w/logo, XL.

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Bell, 6" (Fr. Opal), Bell, 6 1/2" (Gold), Egg, 3 1/2" (Fr. Opal), Fairy Light, 5" (Fr. Opal), Fairy Light, 5" (Ruby), Radiant Angel, 7 1/2", Fairy Light, 5" (Gold), Bell, 6" (Gold).

Connoisseur Collection

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Vase, Opaline Floral, 9"(1500), Lamp, Rev., 24" (550), Vase, Daisy, w/lid, 9"(1350).

Historic Collection

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Box, Melon, 5 1/2" (1750), Pitcher, 6" (1750), Vase, Melon, 11", Basket, Lamb's Ton, 6", Sunfish, 2 1/2", Happiness Bird, 6", Slipper, Cat, 6", Bon Bon w/cover, 6 1/2", Vase, Aurora, 7", Bell, 6 1/2", Vase, Lily Hank., 6-8", Vase, Swan, 8", Logo, oval, 3 1/2" w, Basket, 8" (2950), Pitcher, 6 1/2" (2950).

Spring Limited Editions

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Epergne, 4 1/2", Perfume, 6 1/2", Puff Box, 4 1/2" w.

Family Signature

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like 2 Pc. Tumble Up, 6" (Bill), Bell, 6 1/2" (Don), Clock, 4 1/2" (Lynn).

Carnival

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Basket, Ruffles, 6", Basket, 3-toed, 8", Bowl, Viking, 13 1/2", Lamp, w/prisms, 18", Vase, Rose, 6 1/2".

Miscellaneous

Table with columns: DESCRIPTION, # ASST, MIN, WARE #, SPEED #, PCS, COST, EXT. Includes items like Lamp, Gold, 12 1/2", Lamp, Fish, 12 1/2", Lamp, Hobnail, 25", Hibiscus, 6 1/2" (Frances), Bleeding Hrts, 7" (Robin).

MINIMUM OPENING ORDER-\$600.00 COST MINIMUM RE-ORDER-\$100.00 COST

TOTAL COST \$ Less \$500 - 5%, \$1250 - 8% \$2000 - 10%

NET COST \$

(\$5.00 HANDLING CHARGE ON ORDERS LESS THAN \$100.00)

Please check one

Form with checkboxes for Visa, Master Card, Check or Money Order. Includes Card Number and Expiration Date fields.

Month _____ Year _____

Signature _____

Order Number _____

OFFICE HOURS: 8:00 AM - 5:00 PM EASTERN STANDARD TIME.

4 Fenton Art Glass Company Customer Name _____

Order Number _____