

Christmas 2005  
Wholesale Price List



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

www.fentonartglass.com

ORDERS: 1-800-933-6866 / CUSTOMER SERVICE: 1-800-933-6766 except in WV, AK, HI

**TERMS:**  
1% 15 net 30 days  
(See Special Terms below)

**EFFECTIVE:**  
April 1, 2005  
thru  
November 15, 2005

Subject to Approval by Area Rep and Company

SOLD TO:		ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	CONFIRM? <input type="checkbox"/> ATTACHED <input type="checkbox"/> HOLD FOR <input type="checkbox"/> NOT REC.
ORDER DATE		REQUESTED SHIP DATE	ORDER CANCEL DATE	NEW CUST? <input type="checkbox"/> Yes <input type="checkbox"/> No	
ROUTING Will ship best & cheapest unless specified			REPRESENTATIVE	INSTRUCTIONS	
SHIP TO:		ZIP CODE	BREA KAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. <input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE NAME _____		
BUYER'S NAME		FENTON SPECIALIST	MARK CARTONS		
TELEPHONE NO.		FAX NO.	E-MAIL		

ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	F.O.B.	DEPT.
TERMS	REQ. SHIP DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES				
SALES GL	AR GL	PRICE CODE	PRICE MULTI	L.I. DISC	INV. DISC	INS	HNDLNG CHG	HOLD
1	2	3				Y	N	Y
COMMENTS (limit 6)				MARK CARTONS				
917								
FREE FORM SPECIAL INSTRUCTIONS				SPEC		WHOLESALE ORDER TOTAL		
				Y N				

Pages 50 - 53 Christmas 2005

Pages 52 - 54 Christmas 2005

Pages 55 - 56 Christmas 2005

DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
<b>Page 50 - Canaan Valley on Cobalt</b>								
5 Pc. Asst. (3%)	(a)	1	0501 AS	801			161.00	*
Ornament, 3 1/2"	a	2	1114 9M	802			12.50	*
Bird, Happiness, 6"	a	2	5197 9M	803			19.75	*
Candy Box, 6"	a	1	7108 9M	804			32.50	*
Rose Bowl, 3 1/2"	a	1	7241 9M	805			27.50	*
Hurricane, 11"	a	1	8001 9M	806			73.75	*⊙
Lamp, 21"		1	9686 9M	807			149.75	*⊙
<b>Page 50 - Showcase Dealer Exclusive (Last day to order 10/15/05)</b>								
"Polar" Bear, 4 1/2" (Tom)	1		5109 9M	808			18.50	*●▲
Postcard (100 pk.)	1		FG115S	809			10.00	●
<b>Page 51 - Star Bright on Ruby</b>								
4 Pc. Asst. (3%)	(a)	1	0502 AS	810			144.50	*
Egg, 3 3/4"	a	1	5146 SQ	811			24.75	*⊙
Candy Box, 9 1/2"	a	1	7380 SQ	812			49.75	*⊙
Rose Bowl, 5 1/2" dia	a	1	7624 SQ	813			49.75	*⊙
Bell, 6"	a	1	7768 SQ	814			24.75	*⊙
<b>Page 51 - Angels (Last day to order 10/15/05)</b>								
Winter Angel, 6 1/2"	1		5014 XG	815			39.75	*●⊙
Renaissance, 8"	1		5298 N9	816			37.50	*●
<b>Page 51 - Santas (Last day to order 10/15/05)</b>								
Santa w/kitten, 8 1/2"	1		5249 Y6	817			49.75	*●⊙
<b>Page 51 - Frosty Gingerbread Friends</b>								
6 Pc. Asst. (3%)	(a)	1	0503 AS	818			150.00	*
Snowman, 4"	aa	2	5268 X7	819			18.75	*⊙
Snowlady, 4"	aa	2	5269 X7	820			18.75	*⊙
Snowman F. Lite, 7 1/2"	aa	1	5940 X7	821			39.75	*⊙
<b>Page 51 - PJ Babies</b>								
12 Pc. Asst. (3%)	(a)	1	0504 AS	822			187.25	*
Baby Elephant, 3 1/2"	aa	2	5058 3R	823			16.75	*
Hippo, 3"	aa	2	5063 3R	824			16.75	*⊙
Sleeping Kitten, 3 1/2"	aa	2	5064 3H	825			14.75	*
Mouse, 3"	aa	2	5148 3H	826			14.75	*⊙
Reclining Bear, 3 3/4"	aa	2	5233 3R	827			16.75	*
Daydreaming Bear, 4"	aa	2	5239 3H	828			16.75	*
<b>Page 52 &amp; 53 - Frostberries on French Opalescent</b>								
10 Pc. Asst. (3%)	(a)	1	0505 AS	829			254.00	*
Basket, 10 1/2"	a	1	3097 QS	830			47.50	*
Bell, 6"	a	1	4694 QS	831			23.75	*⊙

DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
<b>Page 53 - Limited Edition Bells (Last day to order 10/15/05)</b>								
Cobalt, 6 1/2"	1		7463 R9	838			23.75	*
Opal Mist, 7"	1		7566 R2	839			29.75	*
<b>Page 53 - Holiday Hats</b>								
Emerald, 4 1/2"	1		5385 TN	840			23.75	*⊙
Ruby, 4 1/2"	1		5385 T7	841			24.75	*⊙
<b>Page 52 &amp; 53 - Ruby</b>								
8 Pc. Asst. (3%)	(a)	1	0506 AS	842			141.00	*
Basket, 9 1/2"	a	1	1135 RU	843			37.50	*⊙
Votive, Drapery, 4 1/2"	a	2	2077 RU	844			13.75	*
Toothpick, 2 1/2"	a	2	4193 RU	845			8.25	*⊙
Sleeping Kitten, 3 1/2"	a	2	5064 RU	846			11.25	*
Slipper, cat, 6" 1	a	2	5290 RU	847			8.75	*
Bell, Priscilla, 4 1/2"	a	2	5966 RU	848			16.25	*
Candy Box, 7"	a	1	6780 RU	849			29.75	*
Vase, Cut Tulip, 8"	a	2	7689 RU	850			19.75	*⊙
Lamp, GWTW, 23"	1		9219 RU	851			174.50	*
<b>Page 54 - Christmas Trees</b>								
12 Pc. Asst. (3%)	(a)	1	0507 AS	852			177.00	*
7" (Slag)	a	2	5563 S4	853			19.75	*
6 1/2"	a	2	5535 S4	854			17.50	*
4"	a	2	5556 S4	855			12.50	*
7" (Ruby)	a	2	5563 RU	856			18.75	*
6 1/2"	a	2	5535 UO	857			18.75	*
4"	a	2	5556 UO	858			13.75	*
7" (Cobalt)	a	2	5563 KN	859			14.75	*
6 1/2"	a	2	5535 U3	860			14.75	*
4"	a	2	5556 U3	861			11.25	*
7" (Green)	a	2	5563 EA	862			14.75	*
6 1/2"	a	2	5535 U9	863			14.75	*
4"	a	2	5556 U9	864			11.25	*
Lighted Base	2		9969	865			10.00	*

DESCRIPTION	#	ASST	MIN	WARE #	SPEED #	PCS	COST	EXT
<b>Page 55 - Autumn Gold</b>								
10 Pc. Asst. (3%)	(a)	1	0508 AS	866			293.75	*
Baby Elephant, 3 1/2"	a		5058 AM	867			11.25	*⊙
Rose Bowl, 4"	a		8454 AQ	868			16.25	*
Tobacco Jar, 7 1/4"	a		9188 AQ	869			44.75	*
<b>Page 55 - Wheatberry on Autumn Gold</b>								
Vase, 10"	a		2753 QM	870			49.75	*⊙
Covered Butter, 5"	a		4667 E8	871			34.75	*
Bell, 6"	a		4694 QM	872			23.75	*⊙
Elephant box, 4"	a		5033 L2	873			23.75	*⊙
Mallard, 5"	a		5147 QM	874			16.25	*
Basket, 9 1/2"	a		5733 QM	875			47.50	*⊙
Fairy light, 5 1/2"	a		5980 QM	876			34.75	*⊙
<b>Page 56 - Halloween (Last day to order 10/1/05)</b>								
10 Pc. Asst. (3%)	(a)	1	0509 AS	877			245.00	*
Basket, 10 1/2"	aa	1	3097 ME	878			44.75	*^
Owl, 3"	aa	2	5168 9E	879			16.25	*^
Ghost, 5 1/2"	aa	1	5278 LH	880			24.75	*^
Witch, 6 1/2"	aa	1	5284 PJ	881			23.75	*^
Cat, 4 1/2"	aa	2	5291 6Y	882			16.75	*^

As a Christmas gift to you:  
Take a 10% discount on any  
1 lamp of your choice.

A Great opportunity to light up your Fenton display!

Write in your choice here

DESCRIPTION	WARE #	COST	DISCOUNT	EXT

Add any additional lamps to your order at our regular prices.

Lamps - pictured on page 48 of the 2005 General Catalog

DESCRIPTION	WARE #	COST	DISCOUNT	EXT
Ivory Rose, 18"	1 1509 N7	883		199.50
Cranberry Opal, 21"	1 1808 CR	884		219.50
Cranberry Opal, 25"	1 3304 CR	885		199.50
Tulips on Rosemilk, 21"	1 4200 BS	886		134.50
Golden Tulips, 15"	1 4302 A9	887		162.50
True Blue, 21 1/2"	1 4909 FV	888		162.50
Cranberry Opal, 20"	1 5999 CR	889		219.50
Stargazer Butterfly, 20"	1 6308 WB	890		162.50
Grape Arbor, 20"	1 6503 VQ	891		149.75
Cranberry, 20"	1 9218 CC	892		149.75
Cranberry, 23"	1 9219 CC	893		194.50
Violet, 23"	1 9219 OE	894		139.50

a = one piece per Assortment (AS). aa = two pieces per Assortment (AS).  
\* Indicates NEW in Christmas Catalog 2005  
▲ Retail price includes additional mark-up.  
^ Last day to order: 10/1/05  
● Last day to order: 10/15/05  
⊙ In Direct Mail Catalog

Want to sell more Fenton?  
We can help - check out our sales  
and marketing suggestions at:

www.fentonartglass.com/fenton-

SPECIAL TERMS: EFFECTIVE 4/1/05 - 7/31/05  
\$600 - FREE Freight & 60 days  
\$1000 - 4% discount, FREE Freight & 60 days  
\$1500 - 7% discount, FREE Freight & 12/1/04 dating  
Special Terms for Christmas 2005 based on total dollars

TOTAL COST \$