

Minimum Opening Order: \$600
Minimum Reorder: \$100
Subject to Approval by Area Rep and Company



The Fenton Art Glass Company
700 Elizabeth Street, Williamstown, WV 26187
PHONE (304) 375-6122 Orders Only: 1-800-933-6866
Fax: 1-304-375-6459/Duns: 431-9935 Cust. Serv: 1-800-933-6766

Reg. Terms: 1% 15 days, net 30 days
Interest of 1 1/2% per month to be charged on past due accounts.
F.O.B. factory.
Freight collect.

EFFECTIVE:
Sept. 2004
through
January 31, 2005

SOLD TO:		ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	CONFIRM? <input type="checkbox"/> ATTACHED
			ORDER DATE	REQUESTED SHIP DATE	<input type="checkbox"/> HOLD FOR
				ORDER CANCEL DATE	<input type="checkbox"/> NOT REC.
			ROUTING Will ship best & cheapest unless specified		REPRESENTATIVE
			INSTRUCTIONS		NEW CUST? <input type="checkbox"/> YES <input type="checkbox"/> NO
SHIP TO:		ZIP CODE	BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility. <input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE		
			BUYER'S NAME		E-MAIL:
			TELEPHONE NO.		FAX NO.
		ZIP CODE	MARK CARTONS		

INTERNAL USE ONLY	ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	F.O.B.	DEPL.								
	TERMS	REQ. SH. DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES												
	SALES GL	AR GL	PRICE CODE	PRICE MULTI	LL DISC	INV. DISC	INS	HNDLING CHG	HOLD	INITIALS							
	1	2	3	3			Y	N	Y	N	Y	N	P/C	OE	CR	KEY	CHK
COMMENTS (limit 6)										MARK CARTONS	SPEC	WHOLESALE ORDER TOTAL					
929											Y	N					

1 USE THIS FORM TO INDICATE THE NUMBER OF CATALOGS YOU WISH TO ORDER ...
(Catalogs will be shipped and invoiced separately - prices are Net and Terms are 1% 15, Net 30 days.)

Description	Qty.	Net Price	Ext.
250 (min.)	9974	.30	
500 Catalogs	9976	.27	
1,000 Catalogs	9978	.22	
2,500 Catalogs	9991	.19	
5,000 Catalogs	9999	.16	
10,000 Catalogs	9960	.13	

NOTE to all customers in good standing with our credit department ... Order 250+ Spring Direct Mail Catalogs with a minimum of \$600 and receive special terms and discounts on **ALL Fenton ordered at this time!**
(Additional orders must be attached to this order to receive special terms.)

2 Front Imprint Please use attached previous imprint

3 Back Imprint same as front

PRSR STD
U.S. POSTAGE
PAID
city state
PERMIT NO. _____

4 Typestyle Choices (Please Indicate One).

Fenton Gifts (palatino) Fenton Gifts (zaph chancery)

Fenton Gifts (helvetica)

5 CUSTOMER SIGNATURE
(NOTE ... SIGNATURE INDICATES APPROVAL OF IMPRINT INFORMATION ...)
WE WILL NOT PRINT WITHOUT SIGNATURE

DESCRIPTION	# ASST	WARE #	SPED #	PCS	COST	EXT	DESCRIPTION	# ASST	WARE #	SPED #	PCS	COST	EXT
81 Pc. Asst. w/lamp (3%)	(a)	0289 AS	1200		1994.75		12 Pc. Asst. (3%)	(c)	0275 AS	1238		180.50*	
80 Pc. Asst. (3%)	(b)	0290 AS	1201		1837.25		Elephant, 3 1/2"	abccc	5058 D1	1239		16.25*	
Catalog Exclusives! pg. D1							Winged Companions pg. D6						
Vase, 8" (Scott)	aabb	5952 XS	1202		35.00	*▲	Mouse, 3"	abccc	5148 D4	1240		14.75*	
Fish, 5" (Mike)	aabb	5276 QA	1203		11.25	*	Bunny, 3"	abccc	5162 D6	1241		14.75*	
Counter Sign	a b	FG 197F	1204		N/C	*	Bear, Rec., 3 1/2"	abccc	5233 DY	1242		16.25*	
Stargazer Butterfly on French Opalescent pg. D2							Treasure Boxes pg. D4						
16 Pc. Asst. (3%)	(c)	0271 AS	1205		331.25	*	9 Pc. Asst. (3%)	(c)	0292 AS	1243		171.25*	
Hummingbird, 4 1/2"	abcc	5066 WB	1206		16.75	*	Heart, 6 1/2" w ALS	abc	4202 UW	1244		47.50*	
Cat, 3 3/4"	abcc	5165 WB	1207		16.25	*	Shellflower (Rose), 3"	abcc	6390 NG	1245		19.75*	
Basket, 8"	abc	5430 WB	1208		47.50	*	Shellflower (Violet), 3"	abcc	6390 OQ	1246		19.75*	
Lamp, 20"	a	6308 WB	1209		162.50	*	Art Nouveau, 4" w	abcc	6877 AQ	1247		12.50*	
Basket, Footed, 7 1/2"	abc	8329 WB	1210		34.75	*	Templebells, 5"	abcc	9486 MI	1248		12.50*	
Vase, 7 1/2" (Nancy)	abc	8951 WB	1211		45.00	*▲	Irish Treasures pg. D4						
Slipper, 6"	abc	9295 WB	1212		12.25	*	10 Pc. Asst. (3%)	(c)	0276 AS	1249		150.75*	
Votive, 2-way, 4 1/2"	abc	9578 WB	1213		17.50	*	Vase, Footed, 4 1/2"	abcc	4258 JB	1250		19.75*	
Violet pg. D2							Nature Company pg. D5						
Votive, Drapery, 4 1/2"	abc	2077 OE	1214		11.75	*	15 Pc. Asst. (3%)	(c)	0287 AS	1255		141.75*	
Candy Box, 6 1/2"	abc	4280 OE	1215		24.75	*	Hippo, 3"	abccc	5063 AQ	1256		9.75*	
Bear, Baby, 3"	abcc	5251 OE	1216		7.50	*	Dolphin, 4"	abccc	5087 OQ	1257		9.75*	
Bunny, 3 1/2"	abc	5293 OE	1217		9.75	*	Elephant, 3 1/2"	abccc	5136 ZL	1258		9.75*	
Vase, Plume, 8"	abc	5956 OE	1218		24.75	*	Bear, 3 1/2"	abccc	5151 NG	1259		9.75*	
Basket, 8 1/2"	abc	6532 OE	1219		32.50	*	Bird, 4"	abccc	5163 KJ	1260		9.75*	
Daybreak on Fern Green pg. D3							Baskets pg. D5						
12 Pc. Asst. (3%)	(c)	0291 AS	1220		315.00	*	10 Pc. Asst. (3%)	(c)	0293 AS	1261		288.50*	
Hummingbird, 4 1/2"	abcc	5066 ZL	1221		9.75	*	10", (FO w/Blue)	abc	4230 YD	1262		49.75*	
Vase, Trumpet, 8"	abc	5973 QW	1222		39.75	*	10", (FO w/Violet)	abc	4230 YV	1263		49.75*	
Fairy Light, 5 1/2"	abc	5980 QW	1223		29.75	*	Drapery, 7 1/2" (Violet)	abcc	4238 OQ	1264		29.75*	
Rosemilk & Tulip Delight on Rosemilk pg. D4							Friendship Garden pg. D6						
Vase, 10"	abc	2753 BS	1224		47.50	*	8 Pc. Asst. (3%)	(c)	0280 AS			176.25*	
Box, Oval, 6 1/2" w	abc	4205 BS	1225		34.75	*	Vase, 6 1/2"	abc	2988 EN			27.50*	
Bell, Drapery, 6"	abcc	6536 NI	1226		17.25	*	Angel, 5"	abcc	5034 EV			18.75*	
Perfume, 7"	abc	7107 BS	1227		34.75	*	Bird, 4"	abcc	5163 EN			16.25*	
Rose Bowl, 3 1/2"	abcc	7739 BS	1228		24.75	*	Fairy Light, 5 1/2"	abc	5980 EN			34.75*	
Basket, 7 1/2"	abc	8329 BS	1229		34.75	*	Rose Bowl, 4"	abcc	7241 EN			24.75*	
Dewdrops pg. D4							Angel Blessings pg. D6						
18 Pc. Asst. (3%)	(c)	0281 AS	1230		272.75	*	8 Pc. Asst. (3%)	(c)	0277 AS			153.25*	
Elephant, 3 1/2"	abccc	5058 DC	1231		16.25	*	Angel, 5" (Blue)	abcc	5034 UX			19.75*	
Hippo, 3"	abccc	5063 DC	1232		16.25	*	Angel, 5" (Violet)	abcc	5034 UY			19.75*	
Kitten, 3 1/2" 1	abccc	5064 DC	1233		15.00	*	Angel, 5" (Rose)	abcc	5034 YE			19.75*	
Cat, Grooming, 4"	abccc	5074 DC	1234		16.25	*	Angel, 5" (Crystal)	abcc	5034 YG			19.75*	
Bird, 4"	abccc	5115 DC	1235		15.00	*	Special Terms:						
Bear, 3 1/2"	abccc	5151 DC	1236		15.00	*	\$ 600.00 = Free Freight, terms 1% 15, net 60 days!						
2005 Dewdrop Sign	abc	FG 195	1237		N/C	*	\$ 1000.00 = 4% discount, Free Freight, terms 1% 15, net 60 days!						
							\$ 1500.00 = 7% discount, Free Freight, terms 1% 15, net 90 days!						
							7 We have two shipping periods available to you -						
							<input type="checkbox"/> receive by 12/31/04 ship by 1/31/05						
							<input type="checkbox"/> receive by 1/31/05 ship by 2/25/05						

Total Cost \$ _____
Less _____% (refer to special terms)
Cost of catalogs \$ _____
Net Cost \$ _____

6 SPECIAL TERMS:
\$ 600.00 = Free Freight, terms 1% 15, net 60 days!
\$ 1000.00 = 4% discount, Free Freight, terms 1% 15, net 60 days!
\$ 1500.00 = 7% discount, Free Freight, terms 1% 15, net 90 days!

7 We have two shipping periods available to you -
 receive by 12/31/04 ship by 1/31/05
 receive by 1/31/05 ship by 2/25/05

