



Subject to Approval by Area Rep and Company

|                   |                    |                         |   |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|-------------------|--------------------|-------------------------|---|----------------------|---|-------------------|---------|-------------|-------|----------|--------------|---|-----------------------|----|----|-----|-----|
| SOLD TO:          |                    | ACCT. No.               | CUSTOMER DEPARTMENT   | CUSTOMER P.O. NUMBER | CONFIRM?<br><input type="checkbox"/> ATTACHED   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         | ORDER DATE  | REQUESTED SHIP DATE  | ORDER CANCEL DATE<br><input type="checkbox"/> HOLD FOR<br><input type="checkbox"/> NOT NEC.         |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         | ROUTING Will ship best & cheapest unless specified  |                      | REPRESENTATIVE <i>0604</i><br>NEW CUST?<br><input type="checkbox"/> YES <input type="checkbox"/> NO |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         | INSTRUCTIONS  |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
| SHIP TO:          |                    | ZIP CODE                | BREAKAGE INSURANCE, at a cost of 2% of the total value of the invoice, is automatically added on all parcel shipments unless it is SPECIFICALLY refused by the customer. If the 2% insurance charge is refused, any loss or breakage in transit will be the customer's responsibility.<br><input type="checkbox"/> ACCEPT <input type="checkbox"/> REFUSE |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         | BUYER'S NAME  | FENTON SPECIALIST    |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         | TELEPHONE No.   | FAX No.              |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    | ZIP CODE                | MARK CARTONS  | E-MAIL               |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
| INTERNAL USE ONLY | ORDER NUMBER       | RECEIVED DATE (stamped) | SRC   | CUSTOMER NUMBER      | CON. Y  | CUST. P.O. NUMBER | ROUTING | EO.B.       | DEPT. |          |              |   |                       |    |    |     |     |
|                   | TERMS              | REQ. SH. DATE           | CANCEL DATE   | SCHED. WEEK          | REPRESENTATIVES   |                   | * * *   |             |       |          |              |   |                       |    |    |     |     |
|                   | SALES GL           | AR GL                   | PRICE CODE  | PRICE MULTI          | L.I. DISC   | INV. DISC         | INS     | HNDLING CHG | HOLD  | INITIALS |              |   |                       |    |    |     |     |
|                   | 1                  | 2                       | 3   |                      |   |                   | Y       | N           | Y     | N        | Y            | N | P/C                   | OE | CR | KEY | CHK |
|                   | COMMENTS (limit 6) |                         |   |                      |   |                   |         |             |       |          | MARK CARTONS |   |                       |    |    |     |     |
|                   |                    |                         |   |                      |   |                   |         |             |       |          | SPEC         |   | WHOLESALE ORDER TOTAL |    |    |     |     |
|                   |                    |                         |   |                      |   |                   |         |             |       |          | Y            |   | N                     |    |    |     |     |
|                   |                    |                         |   |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         |   |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |
|                   |                    |                         |   |                      |   |                   |         |             |       |          |              |   |                       |    |    |     |     |

| DESCRIPTION | MIN. | WARE # | SPEED # | QTY. | COST | EXT. |
|-------------|------|--------|---------|------|------|------|
|-------------|------|--------|---------|------|------|------|

| DESCRIPTION                                    | MIN. | WARE #  | SPEED # | QTY. | COST   | EXT. |
|--|------|---------|---------|------|--------|------|
| <b>Page 52 &amp; 53 - Connoisseur</b>          |      |         |         |      |        |      |
| Vase, 8 1/2" (1250) (Mulberry)                 | 1    | 3292 ZE | 1300    |      | 95.00  | * ▲  |
| Vase, 8 1/2" (1500) (9 sig.) (Plated Amberina) | 1    | 5437 YZ | 1301    |      | 97.00  | * ▲  |
| Vase, 8 1/2" (1250) (Mosaic)                   | 1    | 5456 1N | 1302    |      | 145.00 | * ▲  |
| Guest Set, 7 1/2" (1250) (Rosalene)            | 1    | 8100 XH | 1303    |      | 122.00 | * ▲  |
| Lamp, 22 1/2" (950) (Burmese)                  | 1    | 8699 UP | 1304    |      | 345.00 | * ▲  |
| Vase, 11" d (950) (Favrene)                    | 1    | 8801 ZR | 1305    |      | 295.00 | * ▲  |
| Bowl, 12 1/2" d (1250) (Aubergine)             | 1    | 9873 WL | 1306    |      | 90.00  | * ▲  |

**Page 53 - Showcase Dealer Exclusive**

|                                    |   |         |      |  |       |     |
|------------------------------------|---|---------|------|--|-------|-----|
| Crayons Egg, 4 1/4" (1250) (Scott) | 1 | 5031 7U | 1307 |  | 57.00 | * ▲ |
| Postcards (100 pk.)                | 1 | FG115S  | 1308 |  | 10.00 | *   |

**Page 54 - Vision on Aubergine**

|                           |   |         |      |  |       |   |
|---------------------------|---|---------|------|--|-------|---|
| Rose Bowl/Votive, 3 1/2"  | 1 | 2759 JN | 1309 |  | 24.75 | * |
| Candy Box, 6"             | 1 | 4290 JN | 1310 |  | 44.75 | * |
| Mallard, 5"               | 1 | 5147 JN | 1311 |  | 14.75 | * |
| Vase, 13"                 | 1 | 5955 JN | 1312 |  | 69.75 | * |
| Vase, 13" (not decorated) | 1 | 5955 KF | 1313 |  | 59.75 | * |
| Perfume, 7"               | 1 | 7107 JN | 1314 |  | 36.25 | * |

**Pages 4 & 5 2006 General Catalog - Connoisseur - Limited to stock remaining**

|                               |   |         |      |  |        |   |
|-------------------------------|---|---------|------|--|--------|---|
| Vase, M. Love, 7 1/2" (1500)  | 1 | 4861 DB | 1315 |  | 110.00 | ▲ |
| Vase, H. Garden, 7" (1950)    | 1 | 6470 GT | 1316 |  | 110.00 | ▲ |
| Vase, Caribbean, 7 1/2" (750) | 1 | 8199 B6 | 1317 |  | 145.00 | ▲ |
| Seasons Vase, 9" (1000)       | 1 | 9258 E2 | 1318 |  | 145.00 | ▲ |

SPECIAL TERMS: EFFECTIVE: 4/27/06 - 7/31/06

\$1000 - 4% discount & 60 days  
when paid within terms.

Special Terms based on total dollars shipped to one location at one time.

Legend

- \* New - introduced April 2006
- ▲ Retail price includes an additional mark-up.

TOTAL COST \$

LESS %

NET COST \$