

**Spring 2006
Wholesale Price List**



The Fenton Art Glass Company

700 Elizabeth Street, Williamstown, WV 26187
PHONE (304) 375-6122

Order by 12/15/05 for
Special Discounts
(see below)

EFFECTIVE :
September 1, 2005
thru
March 31, 2006

New Account Minimum: \$600 / Re-order Minimum : \$100

Orders only: 1-800-933-6866 FAX: 1-304-375-6459

SOLD TO:	ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	CONFIRM? <input type="checkbox"/> ATTACHED
		ORDER DATE	REQUESTED SHIP DATE	<input type="checkbox"/> HOLD FOR
		ROUTING Will ship best & cheapest unless specified	REPRESENTATIVE	<input type="checkbox"/> NOT NEC.
SHIP TO:	ZIP CODE			NEW CUST? <input type="checkbox"/> Yes <input type="checkbox"/> No
		BUYER'S NAME		FENTON SPECIALIST
		TELEPHONE NO.		FAX NO.
E-MAIL ADDRESS		MARK CARTONS		

INTERNAL USE ONLY	ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER	CON.	CUST. P.O. NUMBER	ROUTING	E.O.B.	DEPT.
	V				Y			Des.	
	TERMS	REQ. SHIP DATE	CANCEL DATE	SCHED. WEEK	REPRESENTATIVES				
					* *				
SALES GL	AR GL	PRICE CODE	PRICE MULT	L.L. DISC	INV. DISC	INS	HNDLG CHG	HOLD	INITIALS
	1 2 3	3				Y N	Y N	Y N	P/C
COMMENTS (LIMIT 6)			MARK CARTONS			OE	CR	KEY	CHK
968					Y	N	WHOLESALE ORDER TOTAL		

EARLY SPRING 2006 (Minimum \$100.00)

Request ship: 12/5 - 12/23 12/26 - 1/6 1/9 - 1/27

DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.							
Page S2 & S3 - Violet								Pages S4 & S5 - Aquamarine Opalescent								Page S5 - Daisy Blue on Silken Sand														
12 Pc. Asst.	(a)	1	0444 AS	1000		259.00	*	16 Pc. Asst. (3%)	(a)	1	0447 AS	1021		385.00	*	Vase, 5"	a	1	3214 VX	1042		37.50	*⊗							
Vase, Swung, 11-13"	a	1	4353 OE	1001		37.50	*	Vase, Handkerchief, 10"	a	1	2753 9N	1022		42.50	*⊗	Vase, 8 1/2"	a	1	3289 VX	1043		49.75	*⊗							
Rooster, 3 1/2" w	aa	2	5084 OE	1002		9.75	*⊗	Bowl, 10 1/2" dia	a	1	4332 9N	1023		39.75	*⊗	Pitcher, 7"	a	1	6142 VX	1044		54.75	*⊗							
Vase, Daffodil, 7 1/2"	a	2	7653 OE	1003		16.25	⊗	Hummingbird, 4 1/2"	aa	2	5066 4S	1024		9.75	*⊗	Perfume, 6 1/2"	a	1	8103 VX	1045		49.75	*⊗							
Ringholder, 2 1/2"	aa	2	8997 OE	1004		4.75	*⊗	Slipper, 6" L	aa	2	5290 4S	1025		7.25	*⊗	Basket, 8 1/2"	a	1	8133 VX	1046		49.75	*⊗							
Page S2 - Butterfly Kiss on Violet								Page S4 - ALS Exclusive								Page S6 - Dewdrops														
Basket, Legacy, 8"	a	1	2777 EM	1005		39.75	*⊗	Vase, Daffodil, 7 1/2"	aa	2	7653 4V	1026		16.25	*⊗	Vase, Adam's Rib, 9"	a	1	6656 VX	1047		54.75	*⊗							
Vase, 8 1/2"	a	1	3289 EM	1006		54.75	*⊗	Bell, 6 1/2"	a	2	8362 4V	1027		18.25	*⊗	Page S6 - Mary Gregory														
Sleeping Kitten, 3 1/2"	aa	2	5064 EM	1007		14.75	*⊗	Pages S4 & S5 - Sand Petals on Aquamarine Opal.								12 Pc. Asst. (a) 1 0449 AS 1048 198.50 *														
Vase, Trumpet, 7"	a	1	5983 EM	1008		24.75	*⊗	Lamp, 19"	a	1	4244 7T	1028		139.75	*	Pig, 4"	aa	2	5021 DC	1049		16.75	*⊗							
Candy Box, 4 1/2"	a	1	7150 EM	1009		27.50	*⊗	Grooming, Cat, 4"	aa	2	5074 7T	1029		16.75	*⊗	Elephant, 3 1/2"	aa	2	5058 DC	1050		16.75	*							
Page S2 & S3 - Rosemilk Stretch								Vase, Trumpet, 7"								a	1	5983 7T	1031		27.50	*⊗	Hummingbird, 4 1/2"	aa	2	5066 DC	1051		17.50	*⊗
12 Pc. Asst.	(a)	1	0445 AS	1010		282.25	*	Candy box, 4 1/2"	a	1	7150 7T	1032		29.75	*⊗	Bear, 3 1/2"	aa	2	5151 DC	1052		15.75	*							
Vase, Handkerchief, 10"	a	1	2753 J4	1011		42.50	*⊗	Vase, 7 1/2"	a	1	8155 7T	1033		59.75	*⊗	Cat, 3 3/4"	aa	2	5165 DC	1053		15.75	*							
Bowl, 10 1/2" dia	a	1	4332 J4	1012		39.75	*⊗	Candleplate, 7" dia	a	1	8919 7T	1034		29.75	*⊗	Songbird, 3 3/4" w	aa	2	5363 DC	1054		16.75	*							
Songbird, 3 3/4" w	aa	2	5363 NG	1013		11.25	*⊗	Silken Sand (all un-decorated pieces are not pictured)								Page S6 - Heart Optic (limited to sales through 3/31/06)														
Ringholder, 2 1/2"	aa	2	8997 N3	1014		4.75	*⊗	12 Pc. Asst. (3%)	(a)	1	0448 AS	1035		533.00	*	Vase, 6"	a	1	2155 CR	1055		49.75	*⊗							
Page S3 - Tulip Delight								Vase, 5"								a	1	3214 AO	1036		29.75	*	Page S6 - Mary Gregory							
Bell, 6"	a	1	4694 BS	1015		27.50	*⊗	Vase, 8 1/2"	a	1	3289 AO	1037		43.75	*	4 Pc. Asst. (a) 1 0451 AS 1056 421.00 *														
Hippo, 3"	aa	2	5063 BS	1016		16.75	*⊗	Pitcher, 7"	a	1	6142 AO	1038		47.50	*	Candy Box, 5 1/2" (1850)	a	1	1515 PF	1057		72.00	*▲							
Basket, 9"	a	1	5733 BS	1017		49.75	⊗	Vase, Adam's Rib, 9"	a	1	6656 AO	1039		44.75	*	Pitcher, 4 1/2" (1850)	a	1	5471 HF	1058		70.00	*▲							
Vase, Trumpet, 7"	a	1	5983 BS	1018		27.50	*⊗	Perfume, 6 1/2"	a	1	8103 AO	1040		43.75	*	Vase, 8 1/2" (1850)	a	1	6853 UK	1059		82.00	*▲							
Candy Box, 4 1/2"	a	1	7150 BS	1019		29.75	*⊗	Basket, 8 1/2"	a	1	8133 AO	1041		43.75	*	Lamp, 19 1/2" (1250)	a	1	8103 SK	1060		197.00	*▲							
Lamp, 18"		1	8907 BS	1020		172.50	*⊗																							

Discount based on total dollars to one location (Refer to special terms).

TOTAL COST
LESS _____ %
NET COST

Early Spring and Late Spring orders SHIPPED and BILLED separately.

ORDER NUMBER	E	REQUEST DATE	CANCEL DATE	SCHEDULE DATE	976	P.O. #
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LATE SPRING 2006 (Minimum \$100.00)

Request ship: 1/30 - 2/10 2/13 - 2/24 3/27 - 4/7

DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.	DESCRIPTION	# ASST	MIN	WARE #	SPEED	PCS	COST	EXT.
Page S1 - Mother's Day, save 17% (minimum enforced)								Page S7 - Easter Animals								Page S8 - Nature Company							
6 Pc. Asst.	(a)	1	0442 AS	1061		130.50	*	10 Pc. Asst.	(a)	1	0454 AS	1085		106.50	*	15 Pc. Asst.	(a)	1	0458 AS	1111		158.25	*
Cat Ring box, 4 1/2" 6 a	3	5361 VG	1062		21.75	*⊗	Bunny, 3"	aa	1	5162 HV	1086		21.25	*⊗	Hippo, 3"	aaa	2	5063 OE	1112		9.75	*⊗	
Page S1 - Ltd. Ed. Mother's Day (each Ltd. to 1500 pcs.)								Page S7 - Easter Baskets								Page S8 - Chocolate							
4 Pc. Asst. (3%)	(a)	1	0443 AS	1063		308.50	*	9 Pc. Asst. (3%)	(a)	1	0455 AS	1090		330.25	*	7 Pc. Asst. (3%)	(a)	1	0459 AS	1117		116.75	*▲
Vase, 9 1/2"	aa	1	3206 QP	1064		77.00	*▲	9 1/2" Tom (Burmese)	a	1	4230 DT	1091		87.00	*⊗▲^	Bunny Box, 7"	a	1	4683 CK	1118		34.75	*▲
Candy Box, 4 1/2" (Lynn)	aa	1	7480 QH	1065		82.00	*▲	9 1/2" (Rosemilk)	a	1	4060 IZ	1092		47.50	*▲	Bunny Box, St., 5"	aaa	2	4930 CK	1119		17.25	*▲
Page S3 - Hats w/stands								Page S7 - Easter Baskets								Page S8 - Chocolate							
6 Pc. Asst.	(a)	1	0446 AS	1066		164.00	*	9 Pc. Asst. (3%)	(a)	1	0455 AS	1090		330.25	*	Rooster, 3 1/2" w	aaa	2	5084 CK	1120		11.25	*▲
4 1/2" (Aquamarine)	aa	1	5385 XF	1067		24.75	*⊗	9 1/2" Tom (Burmese)	a	1	4230 DT	1091		87.00	*⊗▲^								
(Black)	aa	1	5385 XJ	1068		24.75	*⊗	9 1/2" (Rosemilk)	a	1	4060 IZ	1092		47.50	*▲								
(Burmese)	aa	1	5385 XZ	1069		32.50	*⊗	9 1/2" (Aquamarine)	a	1	4060 Z2	1093		47.50	*⊗▲								
Page S5 - Dresser Set								Page S7 - Easter Baskets								Page S8 - Chocolate							
3 Pc. Set (1250)		1	5403 PD	1070		122.50	*	7 1/2" (Rosemilk)	a	1	5738 NI	1094		34.75	*⊗▲								
Page S6 - Baby Bunch								Page S7 - Easter Baskets								Page S8 - Chocolate							
15 Pc. Asst.	(a)	1	0452 AS	1071		251.25	*	7 1/2" (Aquamarine)	a	1	5738 4V	1095		34.75	*⊗▲								
Pig, 4"	aaa	2	5021 9S	1072		16.75	*	5 1/2" (Rosemilk)	aa	1	4183 NI	1096		22.25	*⊗▲								
Elephant, 3 1/2"	aaa	2	5058 T1	1073		16.75	*	5 1/2" (Aquamarine)	aa	1	4183 4V	1097		22.25	*▲								
Hippo, 3"	aaa	2	5063 U6	1074		16.75	*	Page S8 - Show Dealer Exclusive (limited to sales through 6/15/06)															
Rooster, 3 1/2" w	aaa	2	5084 U1	1075		16.75	*	Rooster, 5 1/2" (Mike)	1	5292 Q9	1098		39.75	*▲									
Songbird, 3 3/4" w	aaa	2	5363 6M	1076		16.75	*	Postcard	1	FG115F	1099		10.00	*									
Page S7 - Spring Finery								Page S8 - Burmese Roosters															
11 Pc. Asst. (3%)	(a)	1	0453 AS	1077		221.75	*	4 Pc. Asst. (3%)	(a)	1	0456 AS	1100		179.00	*								
Bunny Box, 7"	a	1	4683 ZY	1078		49.75	*⊗	Rooster Box, 8 1/2"	aa	1	4680 Q9	1101		69.75	*⊗▲								
Bunny Box, St., 5"	aa	1	4930 ZY	1079		24.75	*⊗	Rooster, 2 3/4"	aa	1	5084 Q9	1102		22.50	*⊗▲								
Lamb, 2 1/2"	aa	2	5091 N3	1080		9.75	*	Rooster, 8 1/2" (950)	1	5257 Q9	1103		112.50	*✓									
Bunny Box, 4 1/2"	a	1	5098 ZY	1081		27.50	*	Page S8 - Treasure Boxes															
Bunny, 3 1/2"	aa	2	5293 ZY	1082		17.50	*	12 Pc. Asst.	(a)	1	0457 AS	1104		253.00	*								
Hat w/stand, 4 1/2"	a	1	5385 ZY	1083		24.75	*⊗	Oval, 4 1/2" w (Rose)	aa	2	4189 NG	1105		17.50	*⊗								
Egg Cup, 3 1/2"	aa	2	6883 NG	1084		11.25	*	Oval, 4 1/2" w (Aqua)	aa	2	4189 4S	1106		17.50	*⊗								
								Elephant box, 4"	aa	1	5033 HU	1107		24.25	*⊗								
								Cat Ring box, 4 1/2"	aa	1	5361 DA	1108		24.25	*⊗								
								Heart w/message, 4"	aa	1	6606 D8	1109		29.75	*⊗								
								Art Nouveau, 4"	aa	2	6877 OE	1110		13.25	*⊗								

Discount based on total dollars to one location (Refer to special terms).

TOTAL COST
LESS _____ %
NET COST

ALL SHIPMENTS F.O.B. Williamstown, WV

ORDER BY 12/15/05 and PAY WITHIN TERMS (net 30 days) AND EARN SPECIAL DISCOUNTS!

\$ 600.00 = Free Freight
\$1200.00 = 8% discount, Free Freight
(Combine Early Spring and Late Spring totals for volume discounts).

⊗ In Spring Direct Mail Catalog
● Limited to Sales through 3/31/06
▲ Limited to Sales through 6/15/06
* Indicates NEW in January 2006
▲ Retail price includes additional mark-up.
✓ Sold by allotment

a = one piece per Assortment (AS).
aa = two pieces per Assortment (AS).
aaa = three pieces per Assortment (AS).