

**SPRING 2007**  
**Wholesale Price List**

New Account Minimum Order: \$600  
Minimum Reorder: \$100



**The Fenton Art Glass Company**

700 Elizabeth Street, Williamstown, WV 26187

PHONE (304) 375-6122

Orders only: 1-800-933-6866 FAX: 1-304-375-6459

EFFECTIVE:  
September 1, 2006  
through  
March 31, 2007

SOLD TO:		ACCT. NO.	CUSTOMER DEPARTMENT	CUSTOMER P.O. NUMBER	<input type="checkbox"/> CONFIRM/ ATTACHED
SHIP TO:		ZIP CODE	ORDER DATE	REQUESTED SHIP DATE	ORDER CANCEL DATE
E-MAIL:		MARK CARTONS	ROUTING: Will ship best & cheapest unless specified	REPRESENTATIVE	NEW CUSTOMER? <input type="checkbox"/> Yes <input type="checkbox"/> No
INTERNAL USE ONLY		ORDER NUMBER	RECEIVED DATE (stamped)	SRC	CUSTOMER NUMBER
		TERMS	REQ. SH. DATE	CANCEL DATE	SCHED. WEEK
		SALES GL	AR GL	PRICE CODE	PRICE MULTI
		1	2	3	
		COMMENTS (limit 6)	MARK CARTONS		SPRC
		350			Y N
		BUYER'S NAME		FENTON SPECIALIST	
		TELEPHONE NO.		FAX NO.	
		CON.		CUSTOMER P.O. NUMBER	ROUTING
		Y			RO.B.
		REPRESENTATIVES		DAYS	
		* * * * *		* * * * *	
		Y	N	Y	N
		Y	N	P/C	OE
		INITIALS		CR	KEY
				CHK	
		MARK CARTONS		WHOLESALE ORDER TOTAL	
				Y N	

**SPRING 2007 (MINIMUM \$100.00)**

DESCRIPTION	ASST	MIN	WARE #	SPRCD	PCS	COST	EXT	DESCRIPTION	ASST	MIN	WARE #	SPRCD	PCS	COST	EXT	DESCRIPTION	ASST	MIN	WARE #	SPRCD	PCS	COST	EXT																
<b>Page S1 - Limited Editions/Natural Animals</b>																																							
Hat Purse, Shoe Set (750)		1	8500 HN	1000		74.75	*	Pitcher, Paneled, 5 1/4"	a	1	4264 4B	1040		37.50	*	Rooster, 3 1/2"	aaa	2	5084 5W	1080		16.25	*O																
Feather Vase, 7" (850)		1	9964 C1	1001		160.00	*O	Candy Box, 6"	a	1	4290 4B	1041		44.75	*O	Raccoon, 3 1/4"	aaa	2	5142 5D	1081		16.25	*O																
10 Pc. Animals Asst.	(a)	1	0625 AS	1002		191.50	*	Vase, Organic, 6 1/2"	a	1	4558 4B	1042		49.75	*	Bunny, 3 1/4"	aaa	2	5162 5L	1082		16.25	*																
Hummingbird, 4 1/2"	aa	2	5066 PU	1003		19.75	*O	Vase, Trumpet, 7"	a	1	5983 4B	1043		28.75	*	Bird, 4" L.	aaa	2	5163 5C	1083		16.25	*O																
Grooming Cat, 4"	aa	2	5074 AZ	1004		18.75	*O	Vase, Square, 7 1/2"	a	1	8155 4B	1044		62.50	*	16 Pc. Beach Baby Asst (3%)	(a)	1	0635 AS	1084		261.75	*																
<b>Page S5 - Indigo Blue/Tranquil Sea on Indigo Blue</b>																																							
Elephant, 3 1/2"	aa	2	5136 FH	1005		18.75	*O	7 Pc. Tranquil Sea Asst.	(a)	1	0631 AS	1045		340.50	*	Beach Towel (15 Pack)	a	1	FG816	1085		3.50	*																
Frog, 2 1/2"	aa	2	5274 C6	1006		18.75	*O	Vase, 13"	a	1	1699 3U	1046		74.75	*	Beach Baby Hippo, 3"	aaa	2	5063 VP	1086		17.75	*O																
Songbird, 3 1/4"	aa	2	5363 EI	1007		19.75	*O	Basket, 8"	a	1	2777 3U	1047		42.50	*O	Beach Baby Mouse, 3"	aaa	2	5148 YC	1087		17.75	*O																
<b>Page S2 - ALS Exclusive/Valentine's Day</b>																																							
Heart Relish, 6 1/2" (ALS)		1	7333 LT	1008		49.75	*O	Pitcher, Paneled, 5 1/4"	a	1	4264 3U	1048		37.50	*O	Beach Baby Bear, 3 1/2"	aaa	2	5151 VC	1088		17.75	*O																
Heart Relish, 6 1/2"		1	7333 MO	1009		44.75	*O	Candy Box, 6"	a	1	4290 3U	1049		44.75	*	Beach Baby Pig, 2 1/2"	aaa	2	5220 VT	1089		17.75	*O																
<b>Page S2 - Mary Gregory/Vanity Set</b>																																							
Vanity Set, 3 pc. (1000)		1	4109 7W	1010		114.75	*	Vase, Trumpet, 7"	a	1	5983 3U	1051		28.75	*O	Beach Baby Bear, 3 1/2" Recl.	aaa	2	5233 VL	1090		17.75	*O																
Mirrored Tray, 12 1/2" L.			FG808	1011		29.75	*	Vase, Square, 7 1/2"	a	1	8155 3U	1052		62.50	*O	Cat Treasure Box, 4 1/2"		3	5361 FP	1091		24.75	*O																
Bottle, Heart Optic, 6"		1	4952 U7	1012		49.75	*O	<b>Page S5 - Exotic Butterflies</b>																															
4 Pc. Mary Gregory Asst.	(a)	1	0626 AS	1013		235.50	*	10 Pc. Butterfly Asst.	(a)	1	0632 AS	1053		202.50	*	<b>Page S8 - Showcase Dealer Exclusive (Limited to sales through 6/15/07)</b>																							
Vase, 9" (1850)	a	1	2955 AY	1014		67.25	*	Butterfly, Indigo 3"	aa	2	5296 A8	1054		19.75	*O	Bunny Box, 5" (Tom)		1	4930 XA	1093		32.25	*^O																
Basket, 10 1/2" (1850)	a	1	6335 C9	1015		62.25	*	Butterfly, Black	aa	2	5296 H9	1055		19.75	*O	Postcard (100 pack)		1	FG115F	1094		10.00	*																
Vase, 5 1/2" (1850)	a	1	7688 BD	1016		38.50	*	Butterfly, Ruby	aa	1	5296 MV	1056		22.25	*O	<b>Page S8 - Spring Finery (Limited to sales through 6/15/07)</b>																							
Pitcher, 6 1/2" (1850)	a	1	8966 D7	1017		67.50	*	Butterfly, Fern Green	aa	2	5296 ND	1057		19.75	*O	Bunny Box, 7"		1	4683 XA	1095		69.75	*^O																
<b>Page S3 - Madras Pink</b>																																							
10 Pc. Madras Asst.	(a)	1	0627 AS	1018		260.25	*	Butterfly, Gold	aa	2	5296 Q7	1058		19.75	*O	Bunny Box, 4 1/2"		1	5098 XA	1096		34.75	*^O																
Bowl, Panel Ball, 8 1/2"	a	1	4169 PJ	1019		34.75	*O	<b>Page S6 - Treasure Boxes/Angels/Spring Figurines/Baskets</b>																															
Candy Box, 4"	a	1	4320 PJ	1020		29.75	*	6 Pc. Treasure Box Asst.(3%)	(a)	1	0633 AS	1059		133.25	*	Bunny, 3"		1	5162 XA	1097		22.50	*^O																
Bowl, Footed, 8 1/2"	a	1	4329 PJ	1021		34.75	*O	Elephant, 4"	a	1	5033 JR	1060		32.25	*O	12 Pc. Asst. (3%)	(a)	1	0636 AS	1098		262.00	*																
Vase, Swung, 11"-13"	a	1	4353 PJ	1022		44.75	*O	Cat, 4 1/2"	a	1	5361 JQ	1061		24.75	*O	Madras Pink (Lynn)	aa	1	5057 D3	1099		22.50	*O																
Pitcher, 10"	a	1	4366 PJ	1023		54.50	*O	Hummingbird, 4"	a	1	5786 LB	1062		27.50	*O	Black, (George)	aa	1	5057 DJ	1100		22.50	*O																
Hummingbird, 4 1/2"	aa	1	5066 PJ	1024		13.25	*	Heart, Ribbed, 4"	a	1	6606 JT	1063		24.75	*O	Fern Green (Shelley)	aa	1	5057 DP	1101		22.50	*O																
Vase, Daffodil, 7 1/2"	a	1	8656 PJ	1025		18.75	*	Art Nouveau, 4"	a	2	6877 ZW	1064		14.75	*O	Indigo Blue, (Scott)	aa	1	5057 DQ	1102		22.50	*O																
Slipper, Rose, 6" L.	aa	1	9295 PJ	1026		8.25	*	Templebells, 5" dia.	a	2	9486 ZL	1065		13.25	*O	Gold, (Nancy)	aa	1	5057 DU	1103		22.50	*O																
<b>Page S3 - Meadow Berry on Madras Pink</b>																																							
3 Pc. Meadow Berry Asst.(3%)	(a)	1	0629 AS	1027		221.00	*	Baskets								Aubergine (Mike)	aa	1	5057 DW	1104		22.50	*O																
Pitcher, Paneled, 5 1/4"	a	1	4264 P6	1028		39.75	*O	Basket, Legacy, 8"		1	2777 3G	1066		49.75	^	<b>Page S8 - Fenton Foals</b>																							
Candy Box, 6"	a	1	4290 P6	1029		49.75	*	Basket, Rosalene, 8 1/2"		1	4178 ZI	1067		64.75	^	Discount based on total dollars to one location (Refer to special terms). ALL SHIPMENTS R.O.B. Williamstown, WV	TOTAL COST _____		LESS % _____		NET COST _____																		
Grooming Cat, 4"	a	1	5074 P6	1030		18.75	*O	Basket, Drapery, 9"		1	5739 IP	1068		49.75	^O																								
Basket, Panel, 10 1/2"	a	1	6839 P6	1031		54.75	*	<b>Angels</b>																															
Vase, Square, 7 1/2"	a	1	8155 P6	1032		64.75	*O	Angel Boy, 6 1/2" (Opal)		1	5014 QR	1069		29.75	*																								
<b>Page S4 - Indigo Blue/Cherry Blossoms on Indigo Blue</b>																																							
7 Pc. Cherry Bl. Asst. (3%)	(b)	1	0630 AS	1033		330.25	*	Angel Girl, 6 1/2" (Opal)		1	5014 QQ	1070		29.75	*O																								
Slipper, 6" L.		2	1995 ZW	1034		6.75	*	Angel Mini, 5" (Pink)		2	5034 FJ	1071		19.75	*O																								
Dolphin, 4"		2	5087 ZW	1035		11.25	*O	Angel Mini, 5" (P.Gr)		2	5034 FJ	1072		19.75	*																								
Songbird, 3 1/2"		2	5363 ZW	1036		9.75	*	<b>Spring Figurines</b>																															
Bowl, Rib, 12"		1	5987 ZW	1037		49.75	*O	Duckling, Girl, 3"		2	5169 7H	1073		17.75	*																								
Vase, 13"	a	1	1699 4B	1038		74.75	*O	Duckling, Boy, 3"		2	5169 YJ	1074		17.75	*																								
Basket, 8" (Floral)	a	1	2777 4B	1039		42.50	*	Bunny, Lop Ear, 3 1/2"		2	5293 HI	1075		19.25	*O																								
<b>Page S7 - Flower Power/Beach Babies</b>																																							
18 Pc. Flwr Pwr Asst.(3%)	(a)	1	0634 AS	1077		283.75	*	Lamb, 3" L.		2	5366 Y9	1076		17.50	*O																								
Pig, 4"	aaa	2	5021 6A	1078		16.25	*O	<b>Page S7 - Flower Power/Beach Babies</b>																															
Hippo, 3"	aaa	2	5063 5M	1079		16.25	*O	<b>Page S7 - Flower Power/Beach Babies</b>																															

Discount based on total dollars to one location (Refer to special terms). ALL SHIPMENTS R.O.B. Williamstown, WV

TOTAL COST \_\_\_\_\_  
LESS % \_\_\_\_\_  
NET COST \_\_\_\_\_

\$600 = Free Freight  
\$1500 = Free Freight, 3% and 60 days  
\*If paid within terms  
\*Shipments begin 12/1/06

a = one piece per Assortment (AS)  
aa = two pieces per Assortment (AS)  
aaa = three pieces per Assortment (AS)

● In Spring Direct Mail Catalog  
● Limited to Sales through 3/31/07  
^ Limited to Sales through 6/15/07  
\* Indicates NEW in January 2007  
- Retail price includes addtl. mark-up